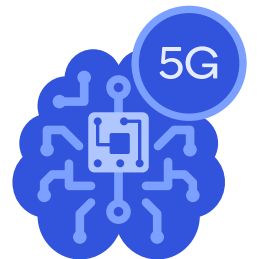


August 2018

@qualcomm\_tech

Qualcomm

The wireless edge  
transformation has begun and  
will realize 5G's full potential



# Leading mobile innovation for over 30 years



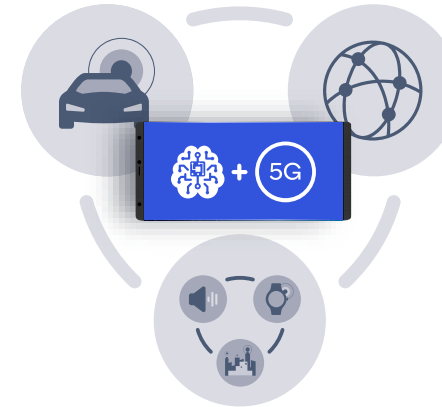
Digitized mobile communications

Analog  
to digital



Redefined computing

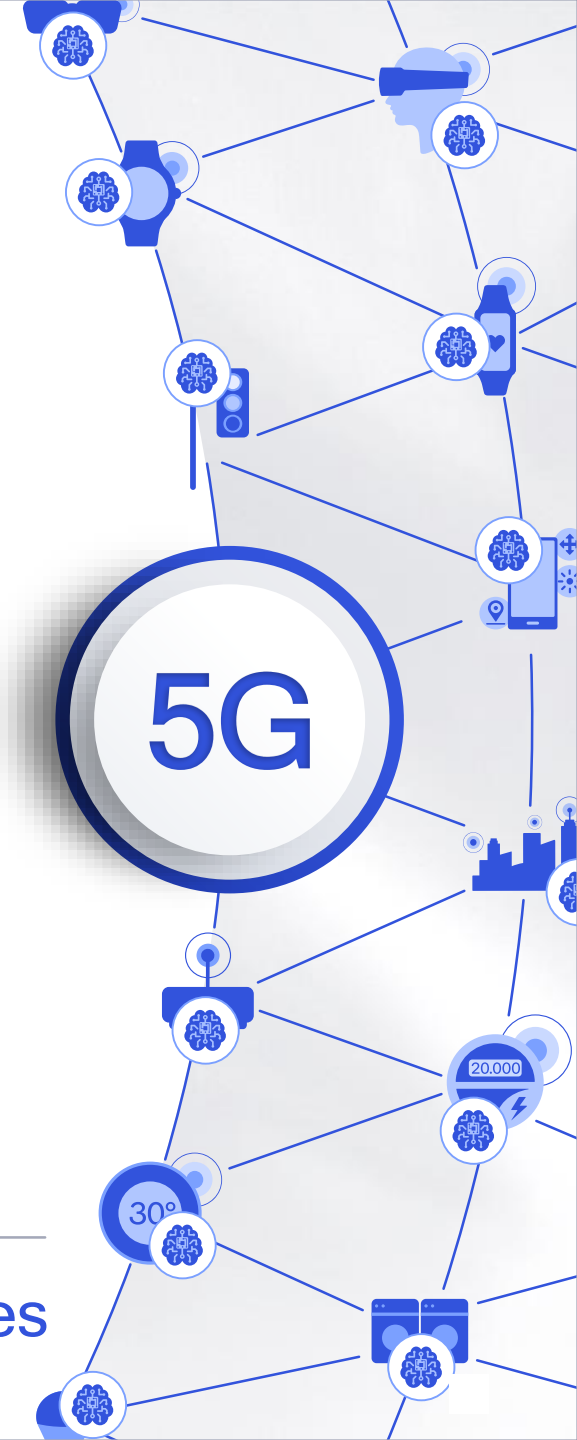
Desktop to  
smartphones



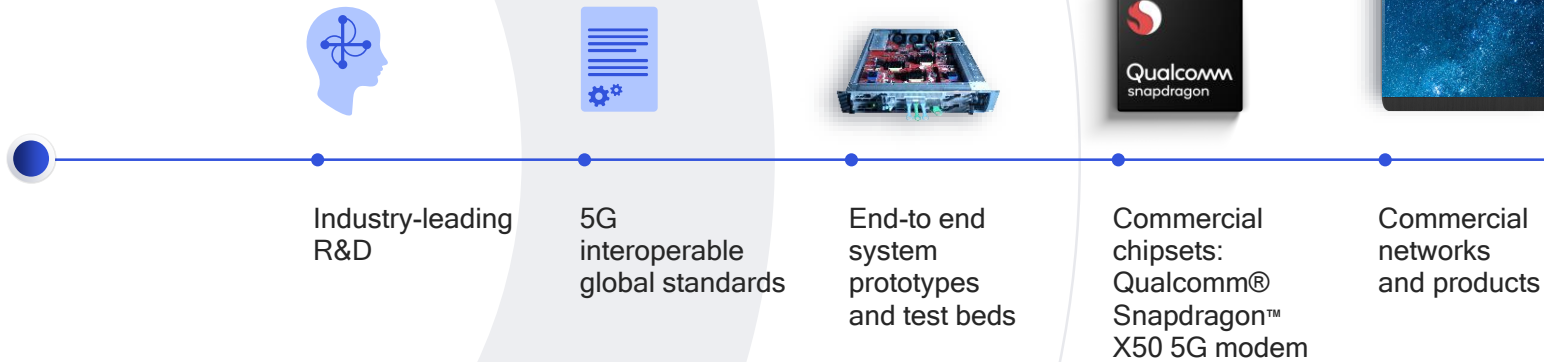
Transforming industries

Connecting virtually everything  
at the wireless edge

Transforming how the world connects, computes and communicates

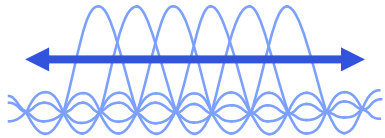


# Making 5G a reality in 2019



# Our technology inventions drove Rel-15 specifications

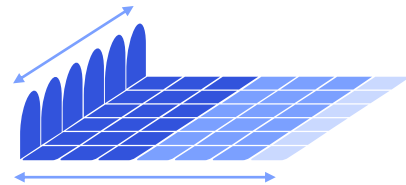
## Scalable OFDM-based air interface



### Scalable OFDM numerology

Address diverse spectrum, deployments/services

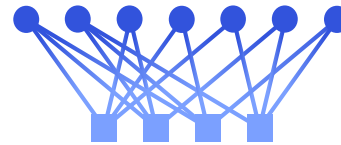
## Flexible slot-based framework



### Self-contained slot structure

Low latency, URLLC, forward compatibility

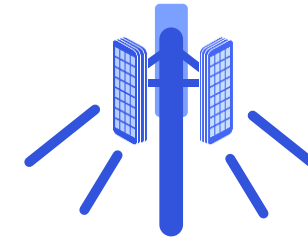
## Advanced channel coding



### Multi-Edge LDPC and CRC-Aided Polar

Support large data blocks, reliable control channel

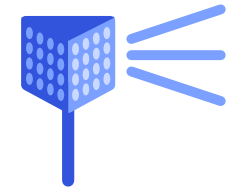
## Massive MIMO



### Reciprocity-based MU-MIMO

Large # of antennas to increase coverage/capacity

## Mobile mmWave



### Beamforming and beam-tracking

For extreme capacity and throughput

Early R&D investments | Best-in-class prototypes | Fundamental contributions to 3GPP



# World's first 5G NR milestones led by Qualcomm



**ZTE中兴**

World's first interoperable  
5G NR sub-6 GHz data  
connection

November 2017



**ERICSSON**

World's first interoperable  
5G NR mmWave data  
connection

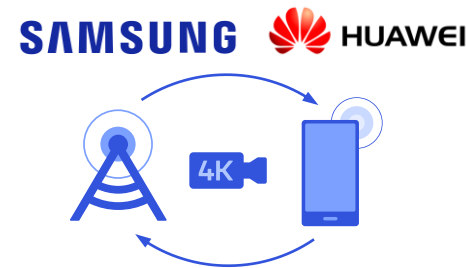
December 2017



**NOKIA**

Successful multi-band  
5G NR interoperability  
testing

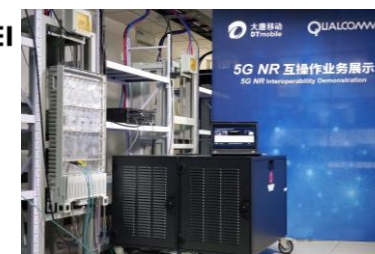
February 2018



**MOBILE™**  
GSMA WORLD CONGRESS

Interoperable 5G NR sub-6  
GHz & mmWave  
connections with 5 vendors

MWC 2018



**大唐移动**  
DTmobile

5G NR interoperability  
testing preparing for the  
Chinese mass market

June 2018



Rel-15 5G NR trials  
based on Snapdragon  
X50 modem chipset

2H-2018

Driving the 5G ecosystem towards 2019 launches in collaboration with  
18+ global mobile network operators and 20+ device manufacturers

Operators select  
Snapdragon X50 5G  
modem for 5G NR  
trials in 2018



OEMs select X50 5G  
NR modem for global  
device launches in  
2019





# X50

## 5G Modem family

World's first 5G NR  
multimode modems



2G/3G/4G/5G in  
a single chip



Sub-6 + mmWave



Premium-tier  
smartphones in 2019



# Commercializing mmWave in a smartphone form factor



**mmWave (60 GHz) viability  
in handset form factor**

11ad in Asus  
Zenfone 4 Pro

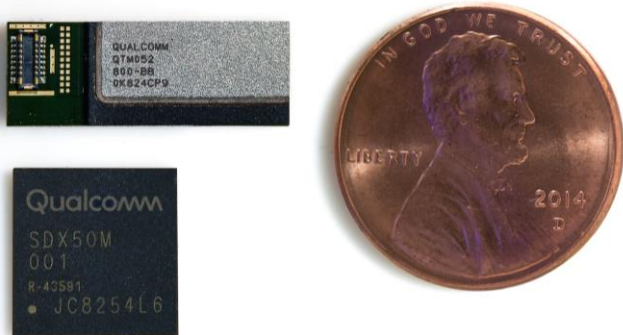


**Qualcomm® 5G NR  
mmWave prototype**



**5G NR mmWave  
Qualcomm® Reference Design**



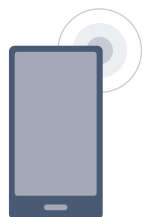


# Qualcomm®

## QTM052 mmWave antenna modules

Making mobile mmWave viable and ready for commercialization

Qualcomm QTM052 is a product of Qualcomm Technologies, Inc. and/or its subsidiaries.



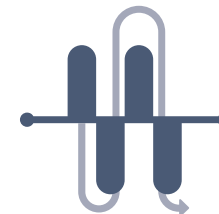
### Smartphone form factor

Suitable for compact smartphone industrial designs with four mmWave modules



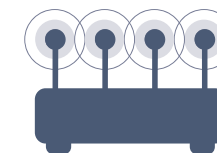
### Fully-integrated mmWave RF

Including transceiver, PMIC, RF front-end components, and a phased antenna array



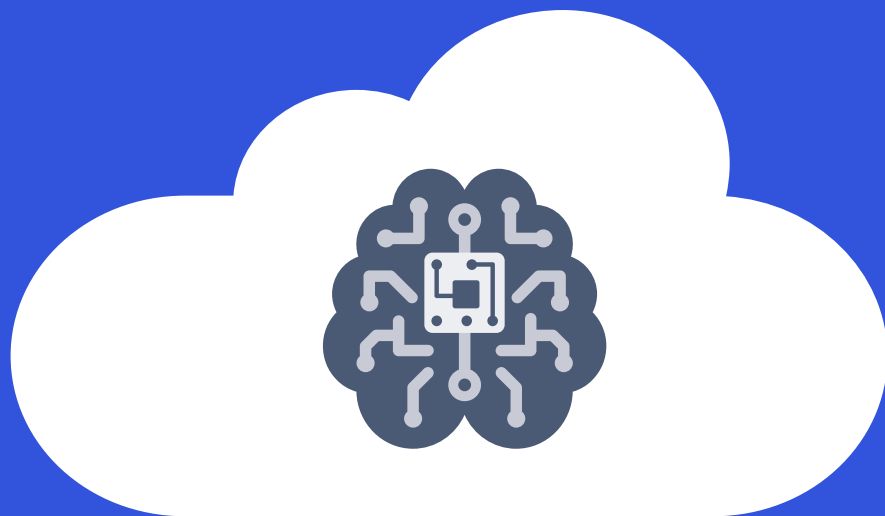
### Newly supported mmWave bands

Supporting for up to 800 MHz of bandwidth in n257, n260, and n261 5G NR mmWave bands

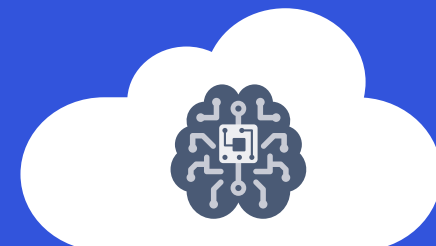
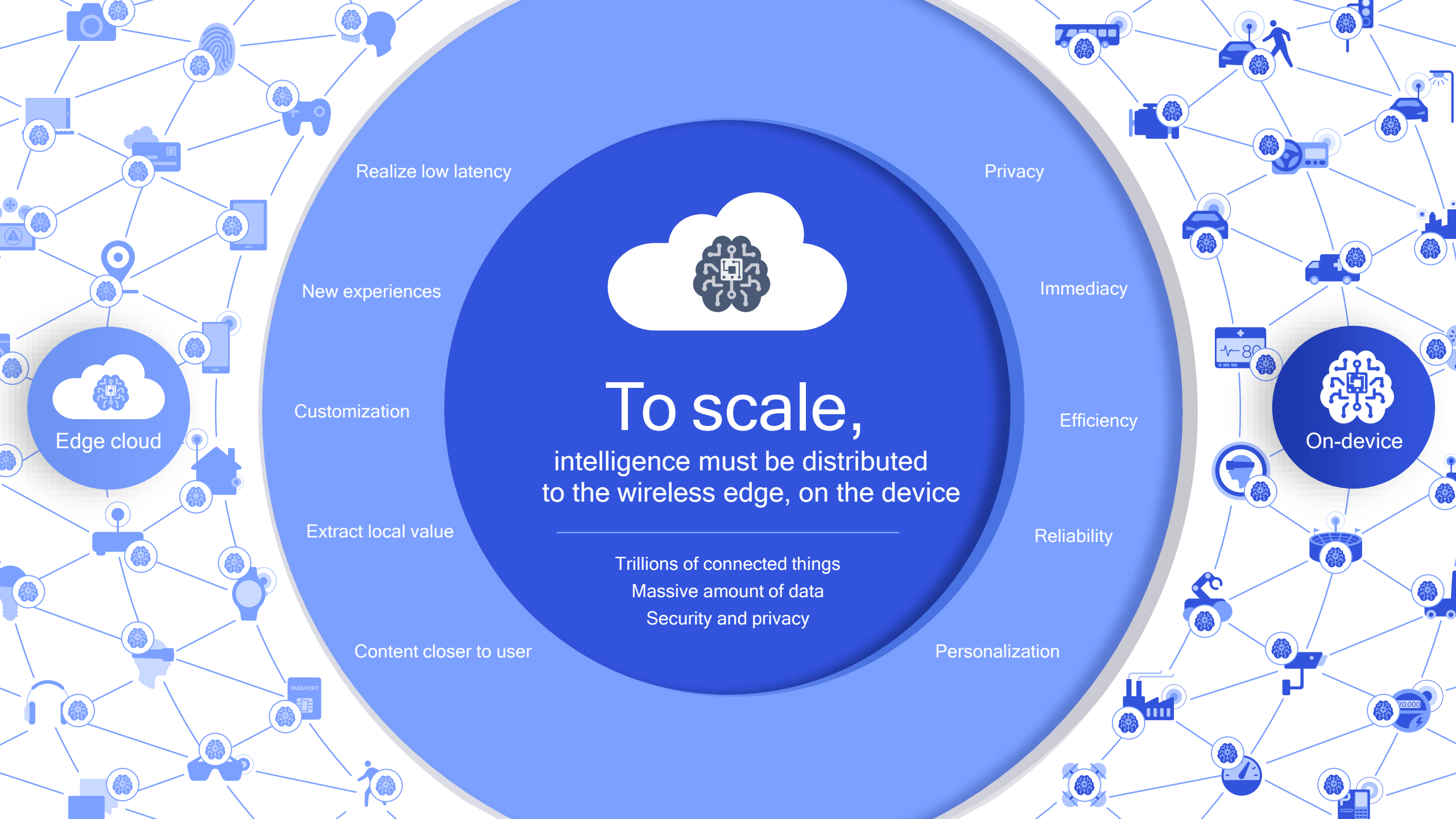


### Advanced mobility features

Supporting beamforming, beam steering, and beam tracking for bi-directional mmWave communications



Today,  
intelligence is primarily associated with the cloud



To scale,  
intelligence must be distributed  
to the wireless edge, on the device

Trillions of connected things  
Massive amount of data  
Security and privacy

Realize low latency

Privacy

New experiences

Immediacy

Customization

Efficiency

Extract local value

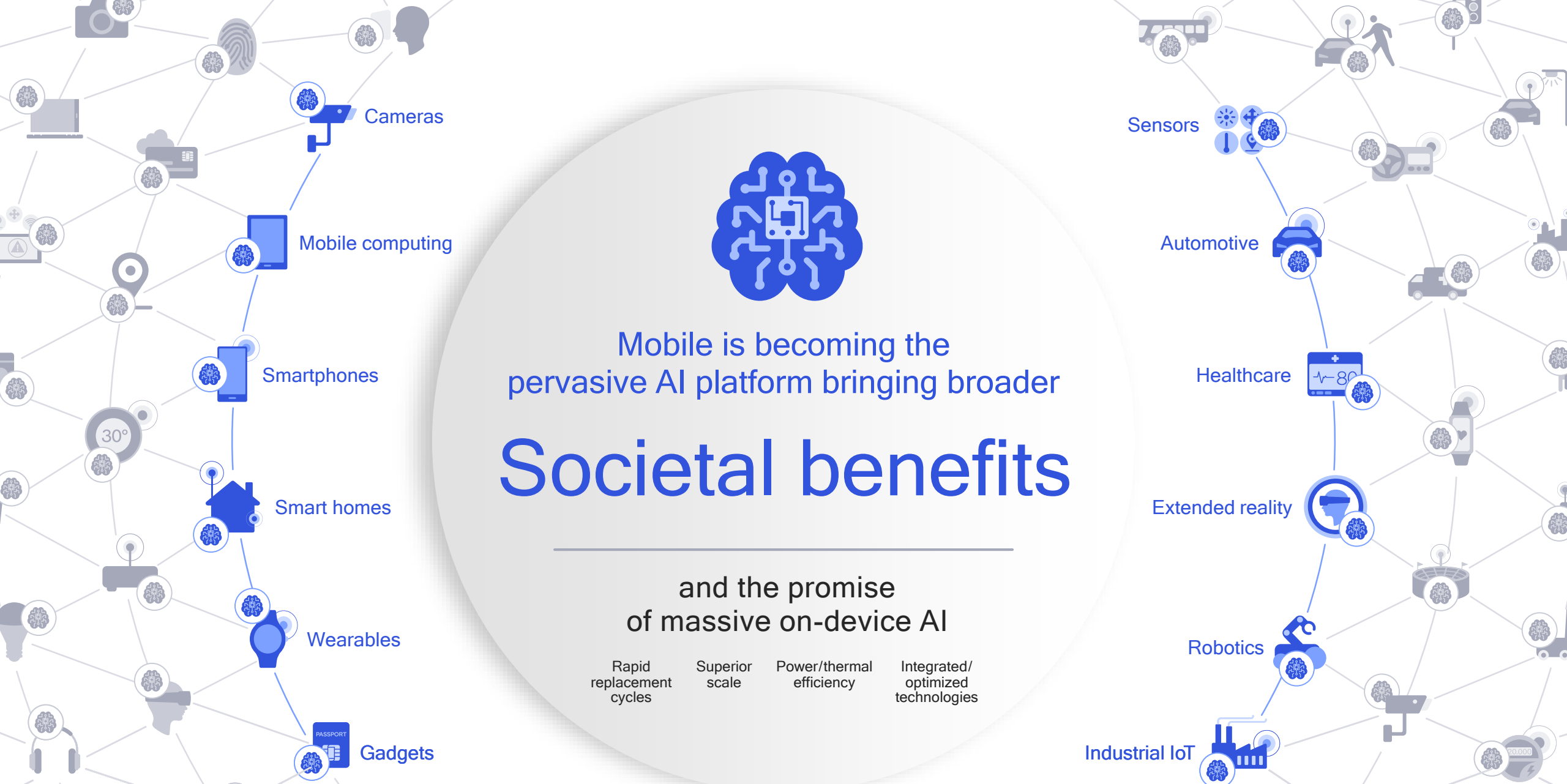
Reliability

Content closer to user

Personalization

Edge cloud

On-device



Mobile is becoming the  
pervasive AI platform bringing broader

# Societal benefits

and the promise  
of massive on-device AI

Rapid  
replacement  
cycles

Superior  
scale

Power/thermal  
efficiency

Integrated/  
optimized  
technologies

Driver  
safety

Virtual  
assistant

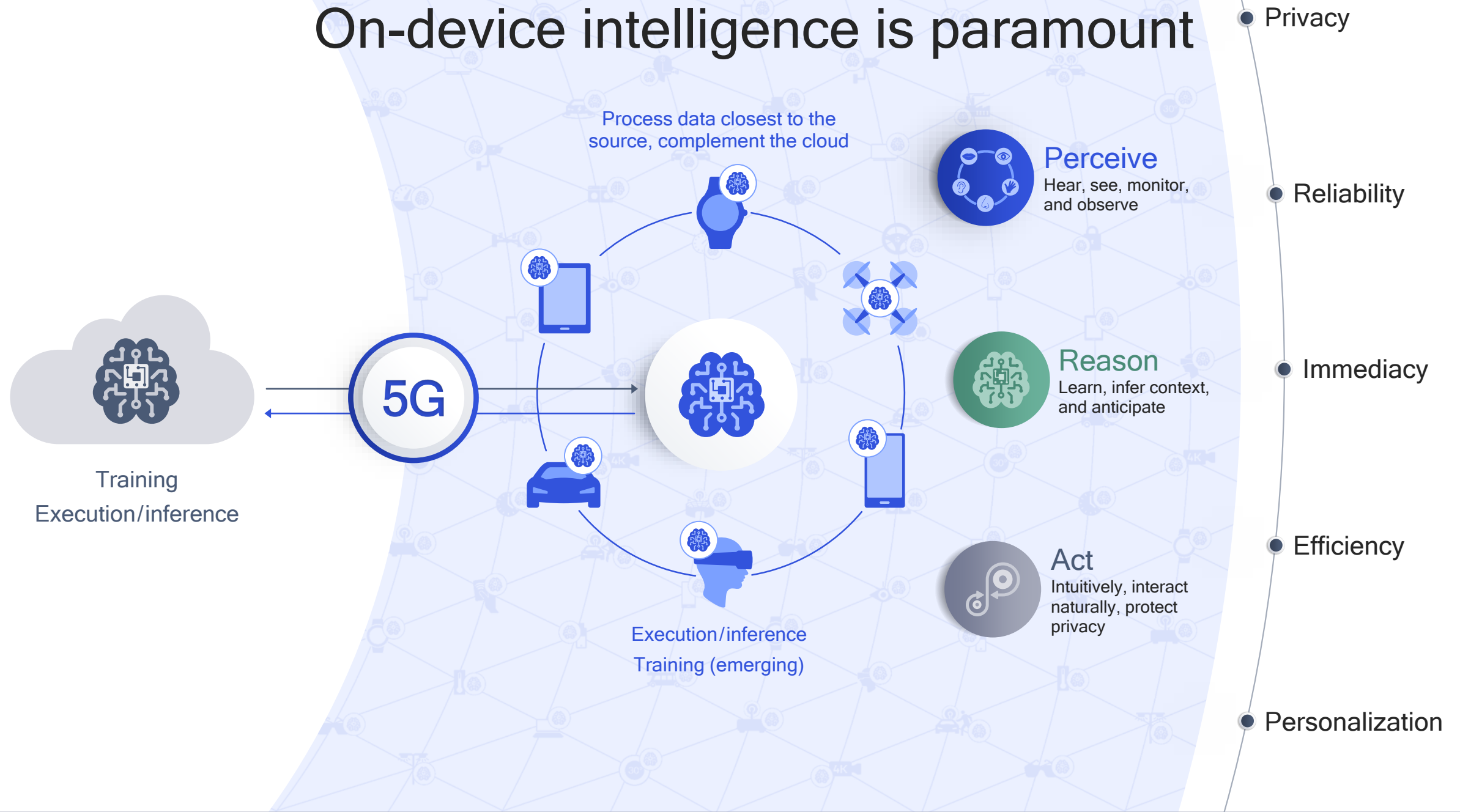
Enhanced  
security

Superior  
photography



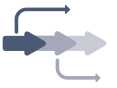


Healthcare  
and more...

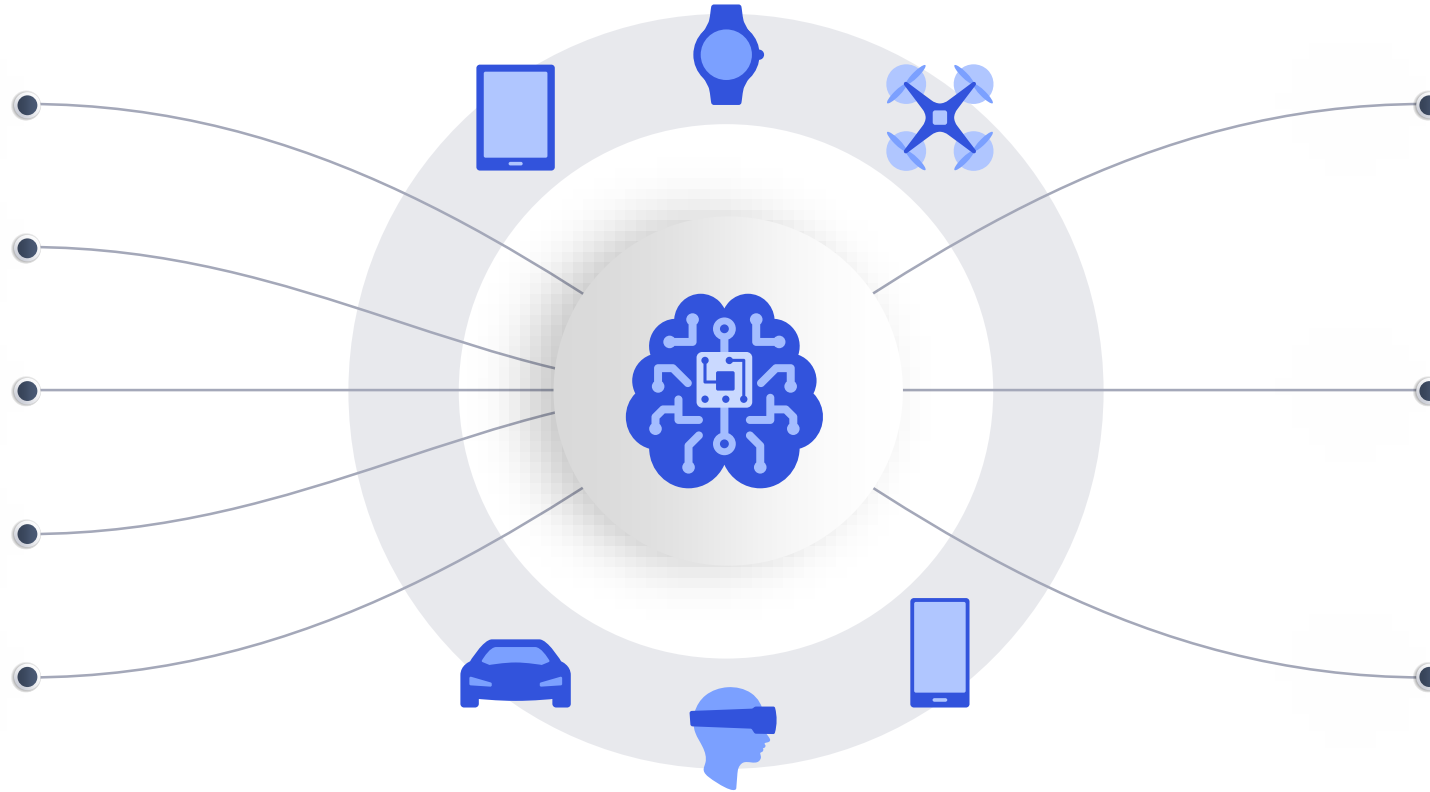


# On-device intelligence is paramount






# The challenge of AI workloads

-  Compute intensive
-  Large, complicated models
-  Complex concurrencies
-  Real-time
-  Always-on



# Constrained mobile environment

-  Thermally efficient for sleek designs
-  Requires long battery life for all-day use
-  Storage/memory bandwidth limitations

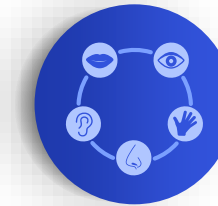
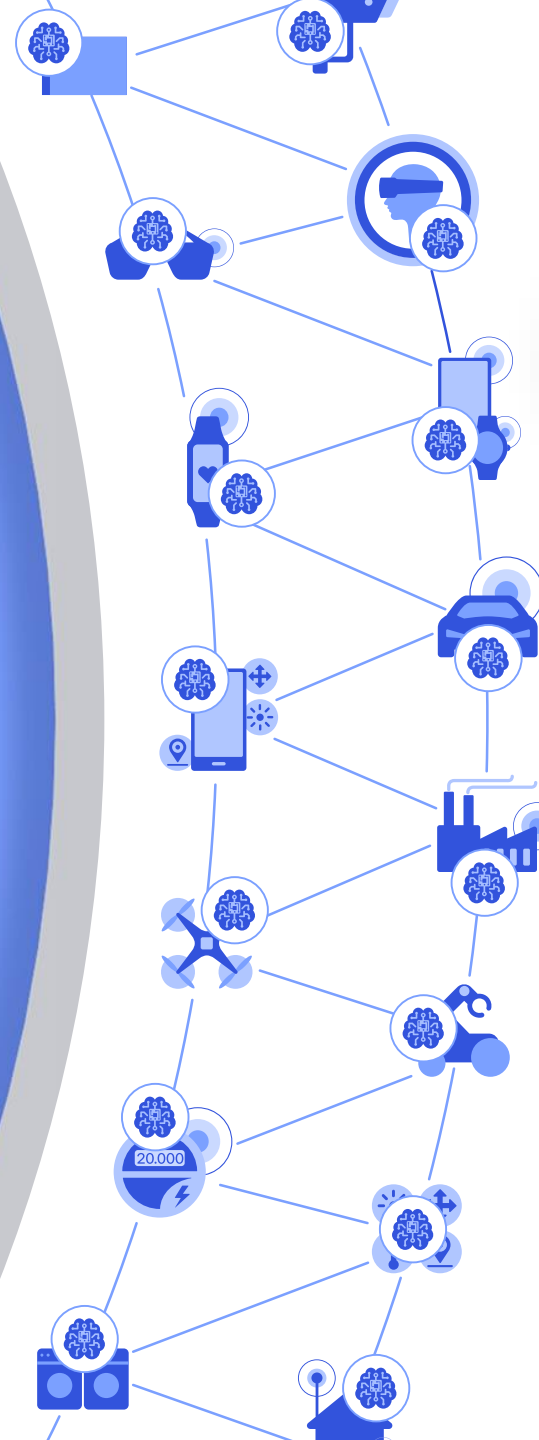
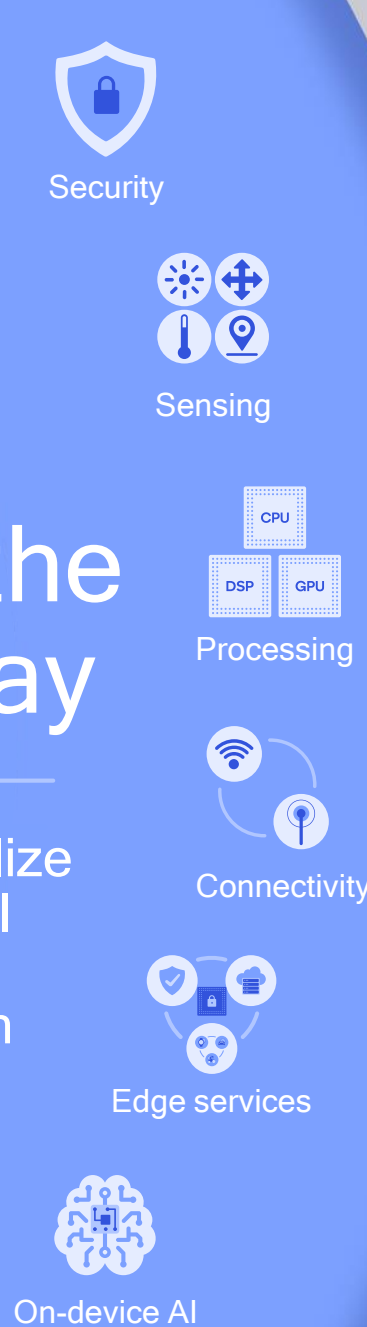
## Power and thermal efficiency

Critical to the promise of AI on a wide range of connected devices

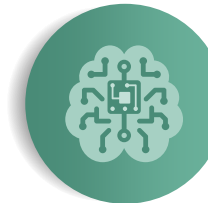
# Our technologies are transforming the wireless edge today

Inventing technology at scale to realize the promise of massive on-device AI

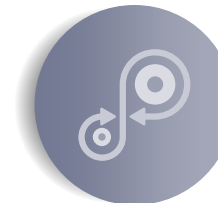
Providing the connectivity fabric with LTE, Wi-Fi, Bluetooth today



**Perceive**  
Hear, see, monitor,  
and observe



**Reason**  
Learn, infer context,  
and anticipate



**Act**  
Act intuitively, interact  
naturally, and protect  
privacy



# A unifying connectivity fabric for society

Like electricity, you will just expect it everywhere



Multi-gigabit speed



Scalable to extreme simplicity



Ultra-low latency



Virtually unlimited capacity



Extreme reliability



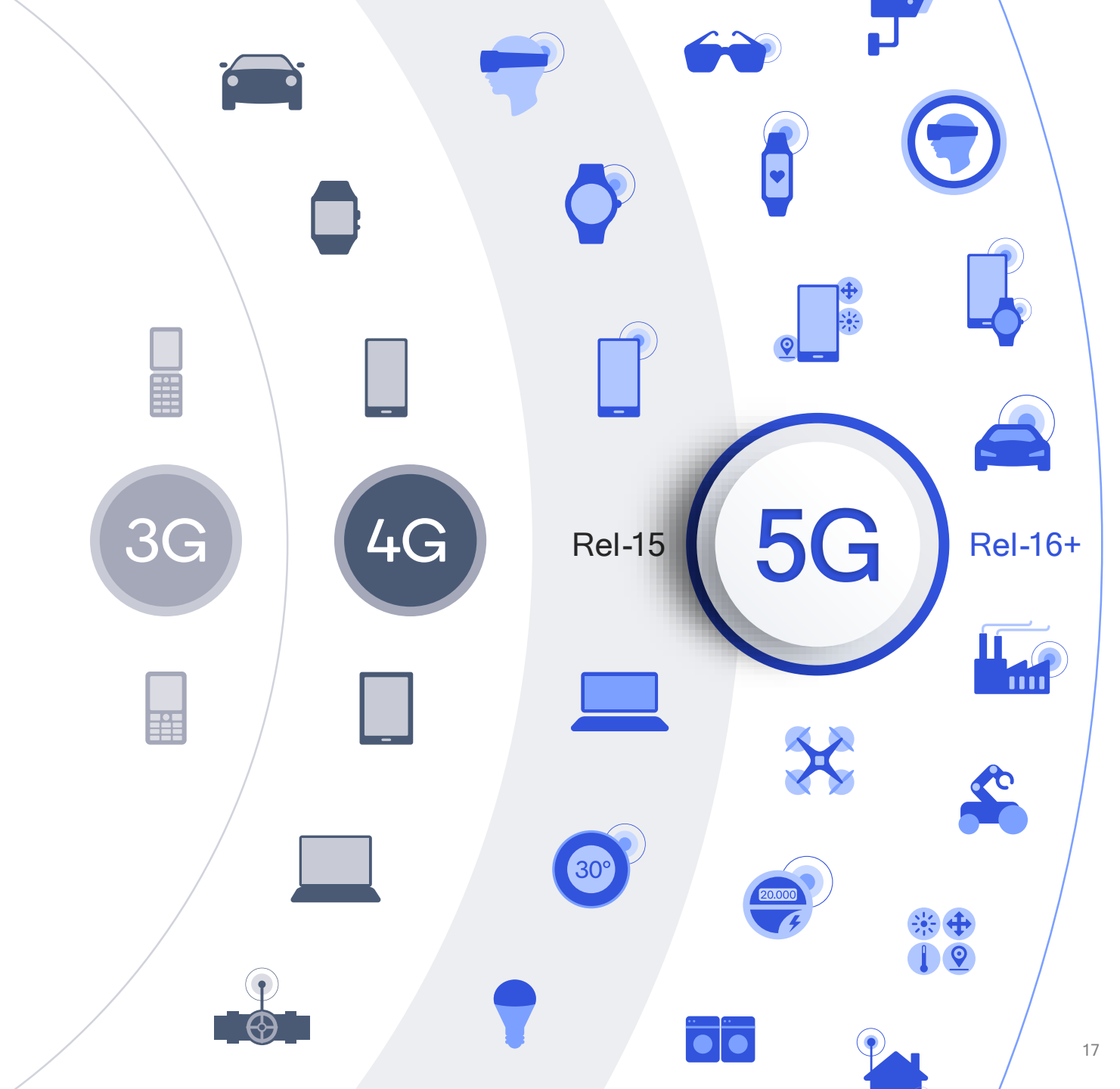
On-device intelligence



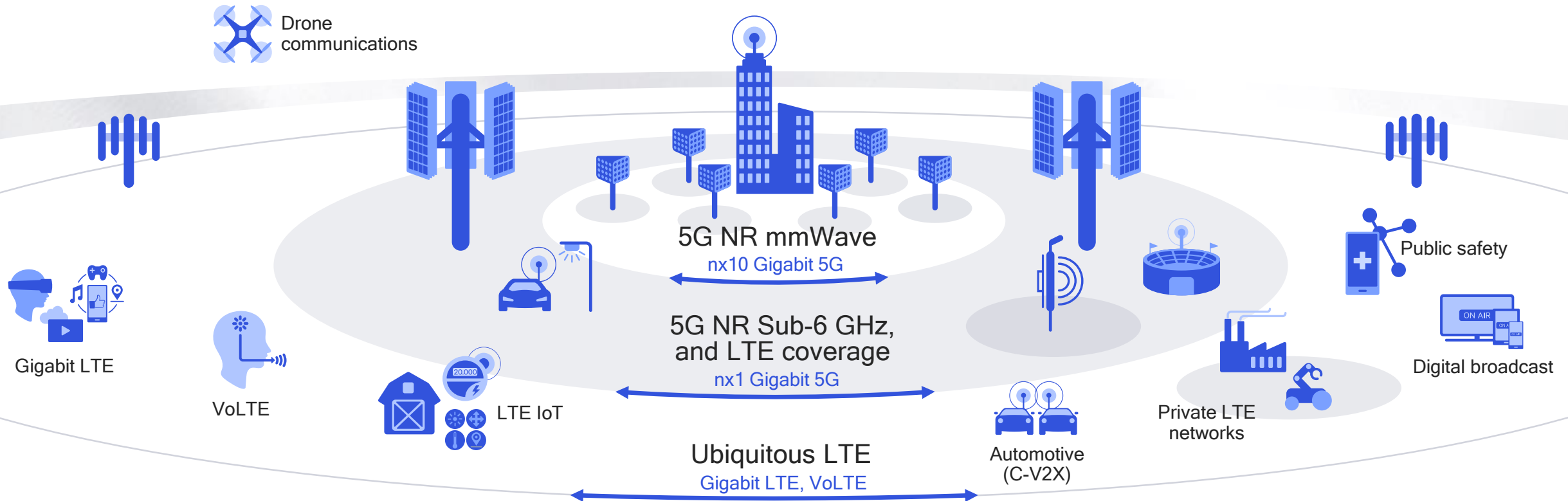


# Leading society to 5G

And the expansion of the 5G ecosystem



# LTE Advanced Pro accelerates the ecosystem expansion



# A unifying connectivity fabric for the wireless edge

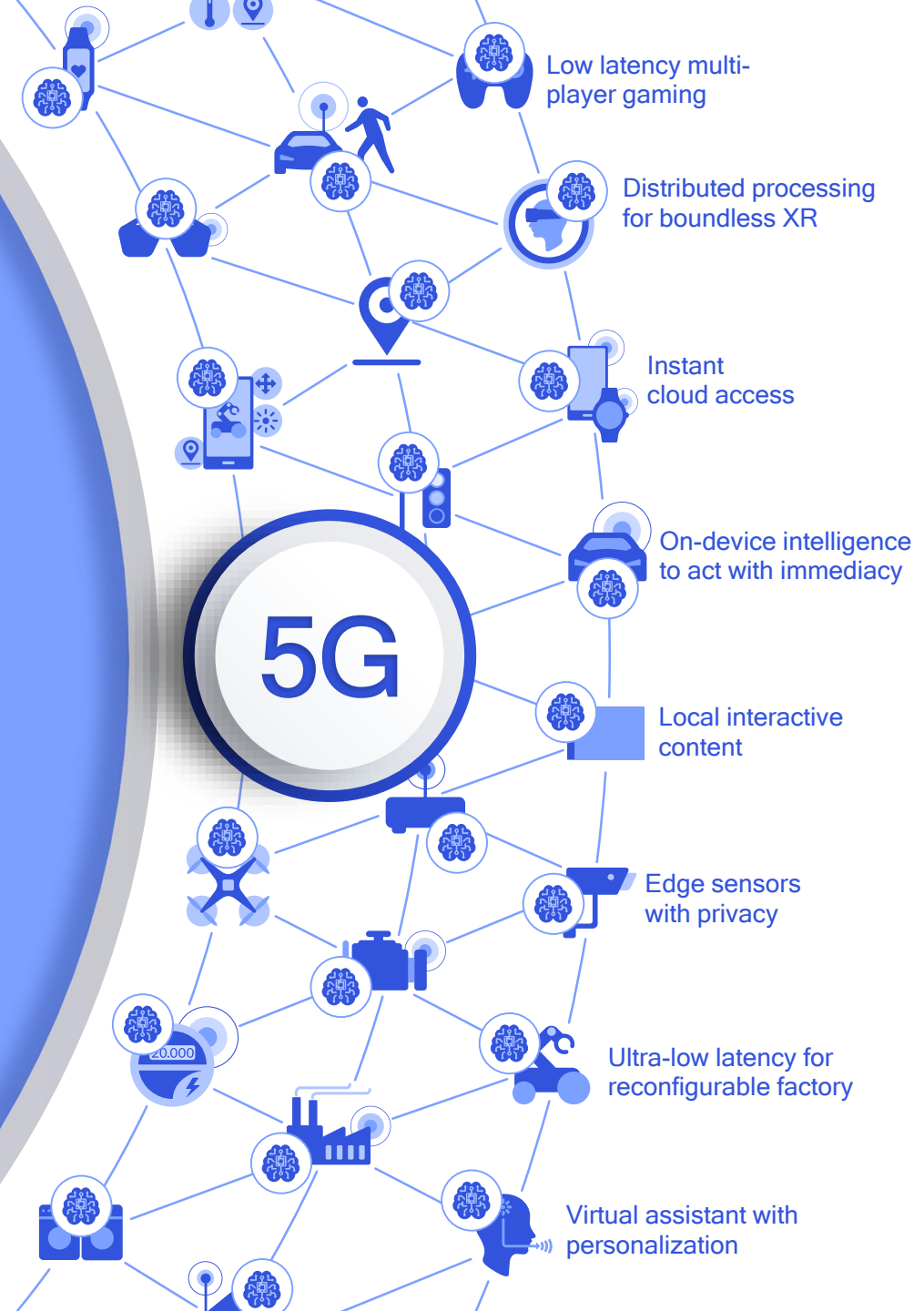
Connecting virtually everything, an innovation platform for future services

- Extreme mobile broadband
- Mission-critical services
- Massive Internet of Things



# The wireless edge transformation realizes the full potential of 5G

- New experiences with new levels of immersion, immediacy, personalization and privacy
- Creating new industries and transforming existing industries in the new era of distributed autonomy
- Essential on-device capabilities augmented with processing/compute, content, control,... at edge cloud





# Enhancing services, creating new services, new deployment models with our end-to-end expertise

## Cloud

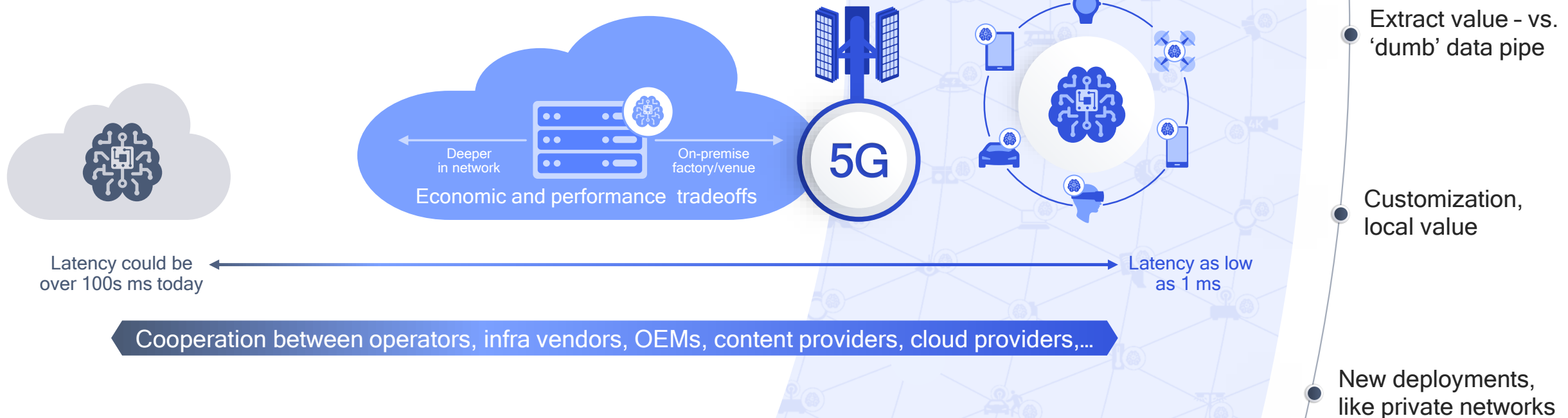
Big data, AI training, less delay sensitive content, storage,...

## Augmented by edge cloud

Compute/processing, content, control, storage,.. closer to user<sup>1</sup>

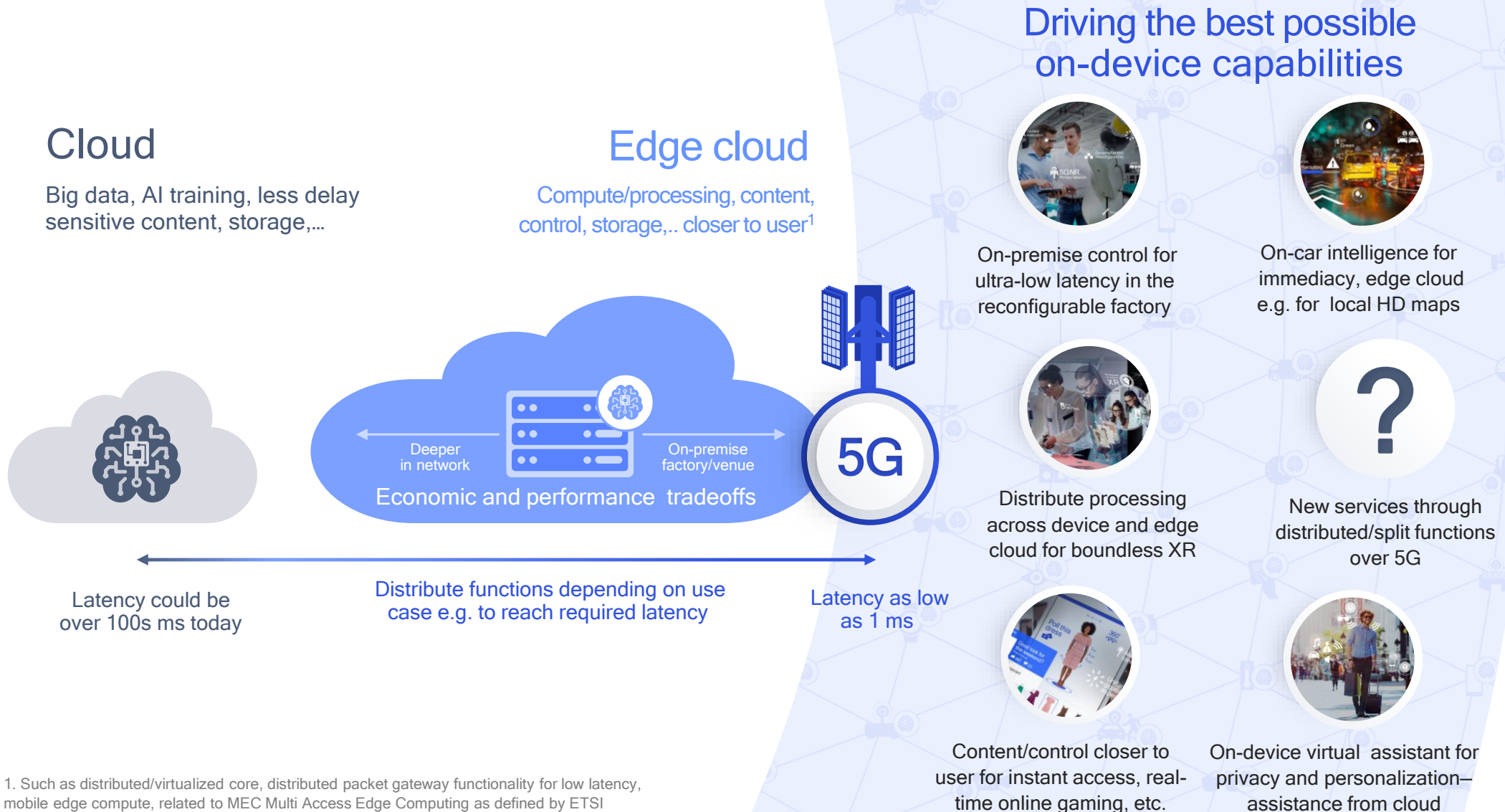
## Driving the best possible on-device capabilities

Sensing, processing, security, intelligence

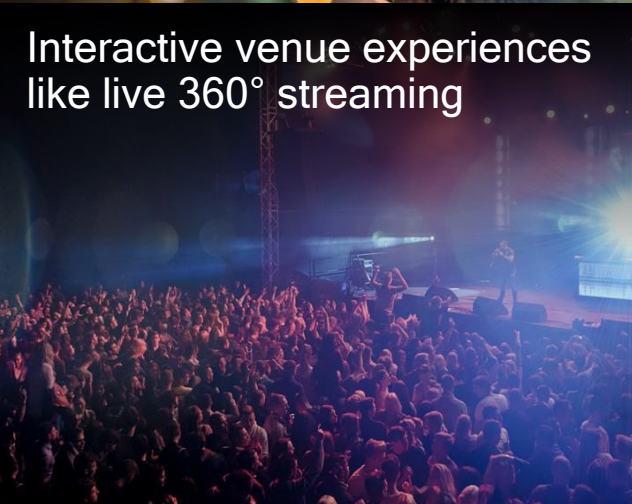
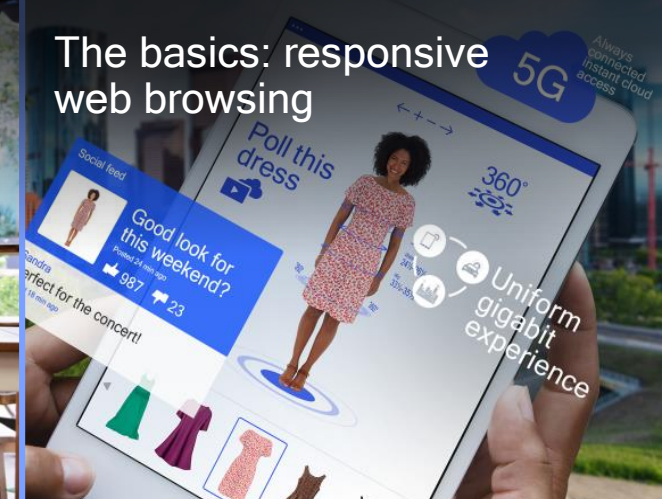
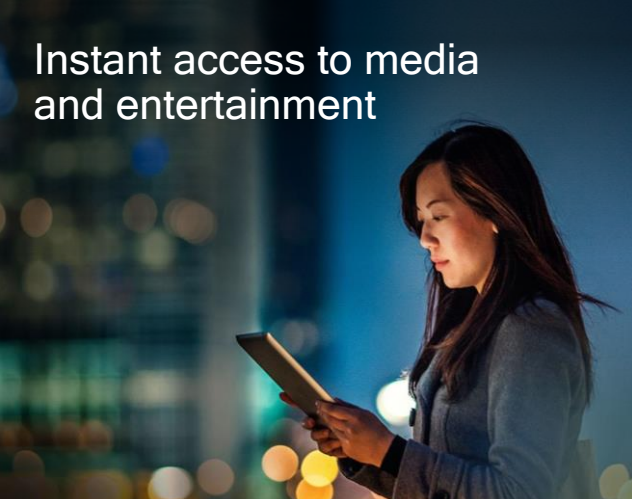


1. Such as distributed/virtualized core, distributed packet gateway functionality for low latency, mobile edge compute, related to MEC Multi Access Edge Computing as defined by ETSI

# Distribute functions based on economic and performance tradeoffs for use case







- Fiber-like data speeds
- Low latency
- Uniform performance
- Massive capacity

+

- Content/control closer to user
- Realization of low latency
- Customized local value
- Augment on-device processing

=

Enhanced and entirely new experiences



# 5G's capacity and latency for shared venue experiences





# Augment on-device processing for boundless photorealistic mobile XR



## Real-time insights

Days to market

Production estimate

37

2.3M

Distribution (K)



Orders (K)



Color swatches



Six degrees of freedom

XR



Bathilde  
São Paulo

Aylin  
Istanbul



Edge cloud  
for low latency,  
processing, content,...



Augmenting  
on-device processing  
and intelligence



# A glimpse into the future – sleek and stylish XR glasses

How do we get there?

Bone conduction transducers

Directional speakers

Multimode connectivity  
(4G, 5G, etc.)

Many passive and active cameras  
with fisheye and telephoto lenses  
Optoelectronic night vision  
and thermal imaging sensors

Ambient light sensors

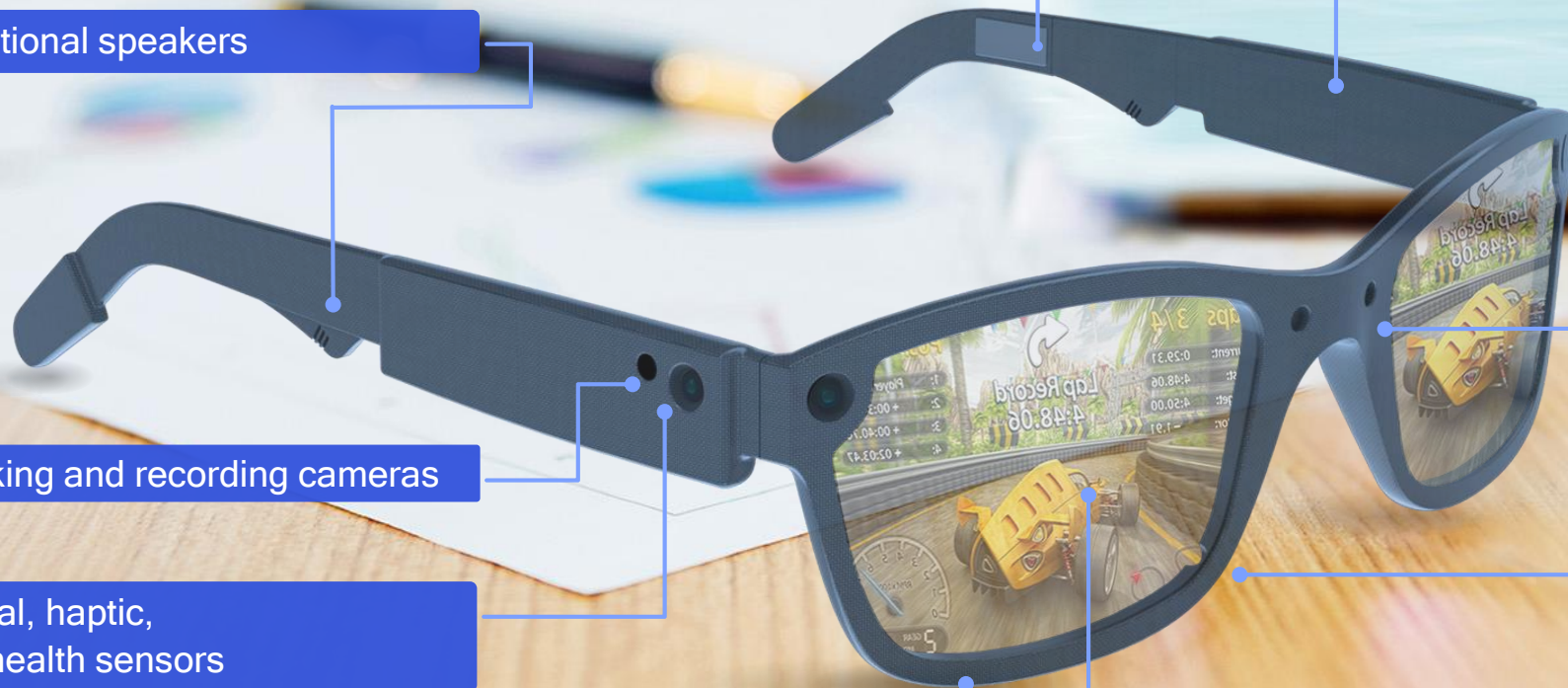
Tracking and recording cameras

Inertial, haptic,  
and health sensors

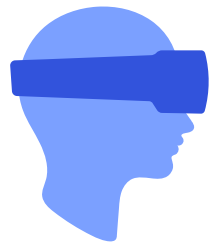
Multiple high sensitivity  
audio microphones

Eye tracking cameras

New optics and projection  
technologies within a durable,  
semitransparent display



# Boundless mobile XR – experience the best XR anywhere



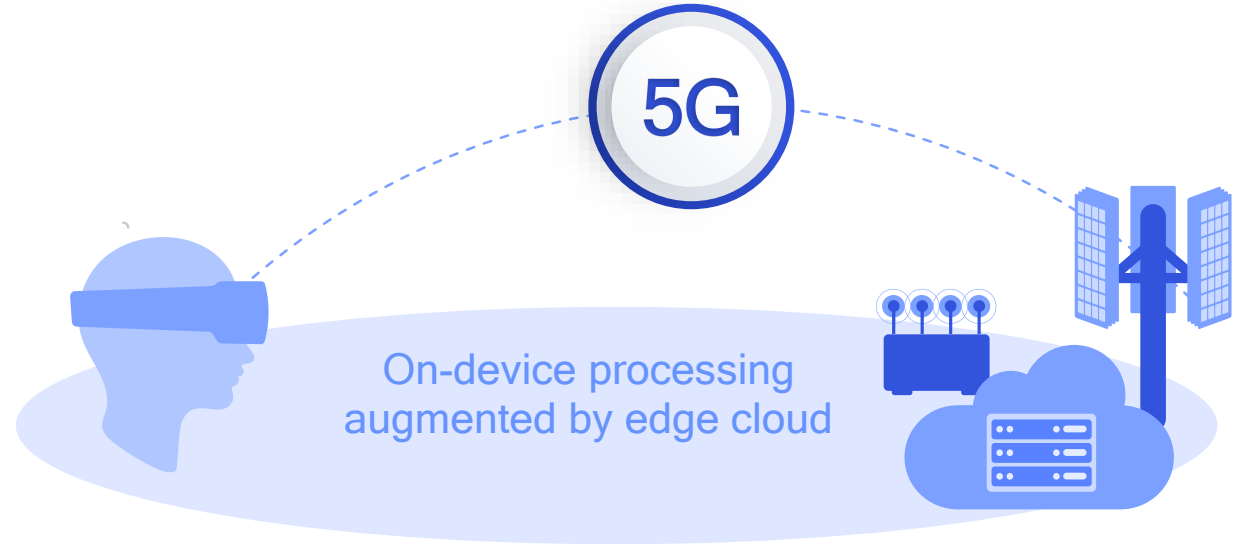
On-device processing,  
access to rich content

## Premium XR anywhere

Efficient on-device processing to  
deliver immersive XR

Utilize connectivity for less  
time-sensitive content and downloads

We are doing this today



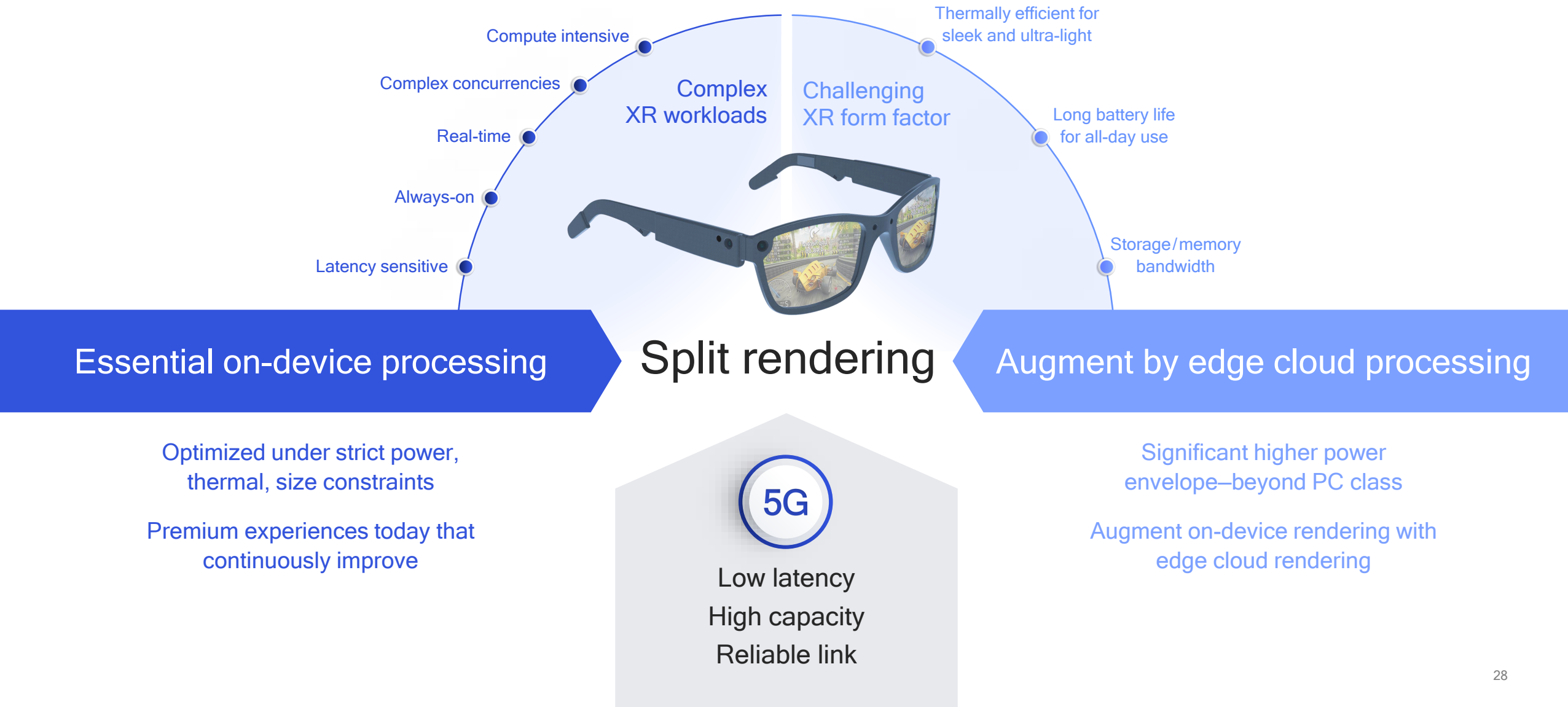
## Photorealistic graphics and visuals

Enhanced experience where possible with  
new split-rendering architecture

On-device processing augmented by compute  
located at cloud edge over 5G connectivity

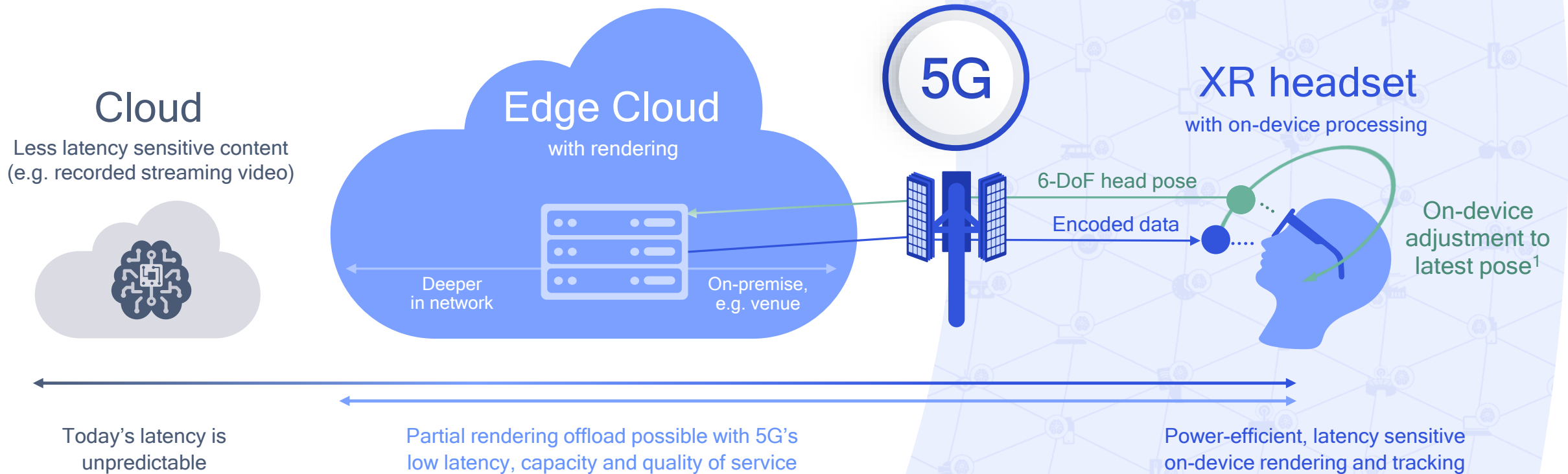
We are working with the ecosystem to enable this

# A new era in distributed processing





# Augment on-device processing for boundless photorealistic mobile XR



1. Asynchronous time warp reduces Motion to Photon (MTP) latency by using on-device processing based on the latest available pose. MTP below 20 ms generally avoids discomfort – has to be processed on the device

# AI offers enhanced experiences and new capabilities for smartphones

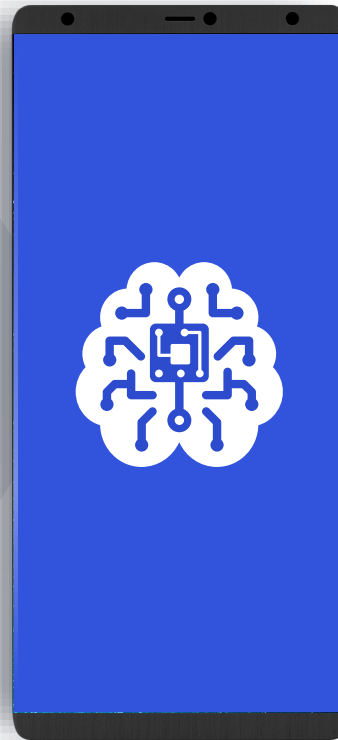
True personal assistance



Extended battery life



Enhanced connectivity



Superior photography



Natural user interfaces



Enhanced security

A new development paradigm where things repeatedly improve

# Voice is the transformative user interface (UI) we've been waiting for

## Designed to be

Always-on  
Conversational  
Personal  
Private

## Critical to create a true virtual assistant



A context aware and personalized “digital me” sitting on the device



# A true personal assistant is responsive and proactive

## Responsive

Based on contextual analysis and prompting  
(e.g. finding memories)



“Remember the time I was strolling with my son after the party at La Jolla beach?”

“Yes I do, here is a picture you took of the sunset. Should I share it with your family group on WeChat?”

## Proactive

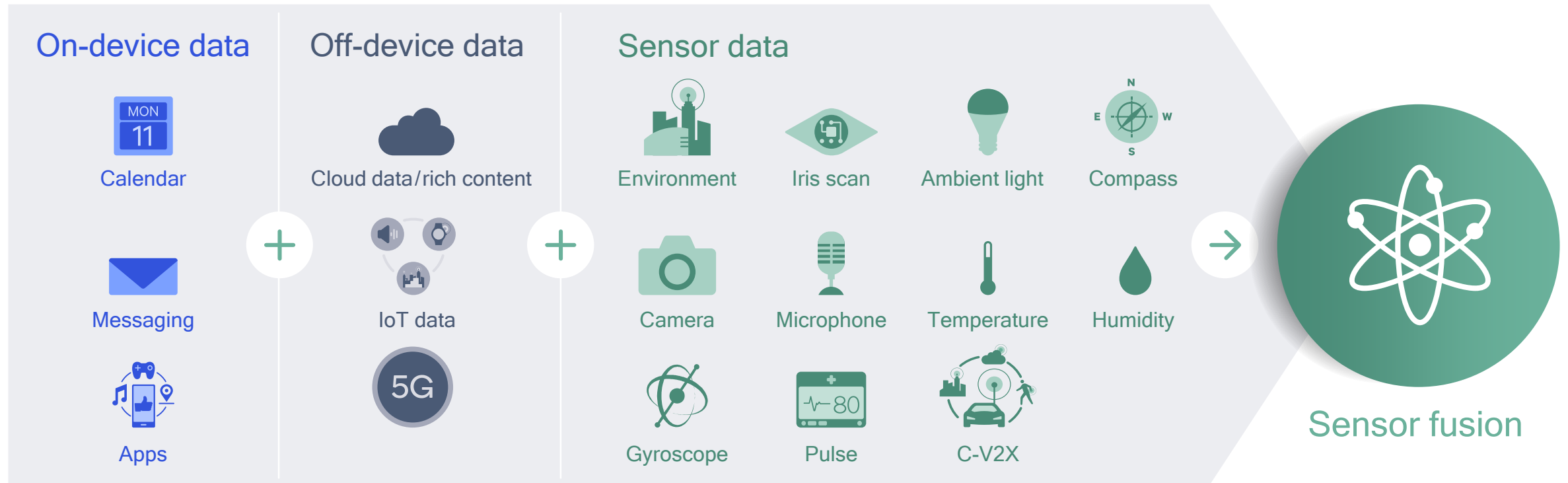
Based on contextual analysis without prompting  
(e.g. automatically sharing memories)



“I noticed that you are tired and stressed, I’m turning on the Rocky III soundtrack and navigating you to the gym for a workout and sauna.”

“This music gets my blood going and a workout and sauna will help me relieve stress.”

# Contextual intelligence required for personalization

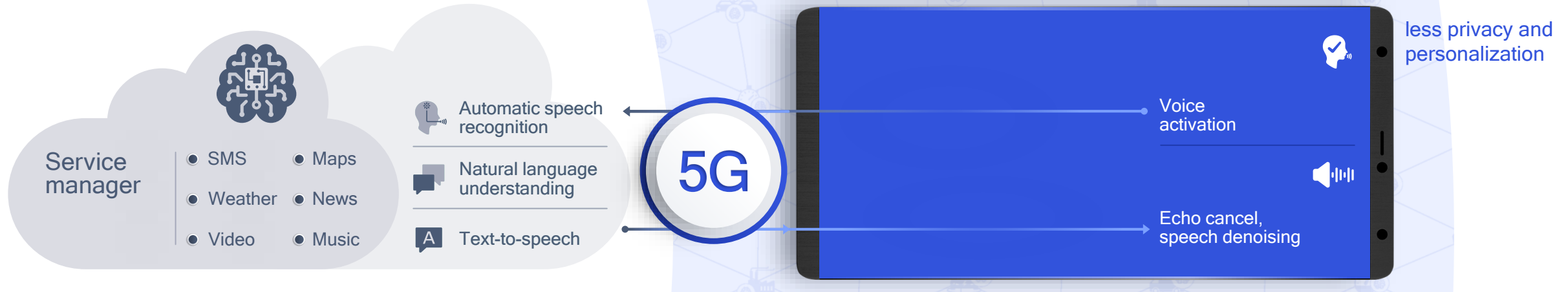


The local fusion of many types of sensors and personal information



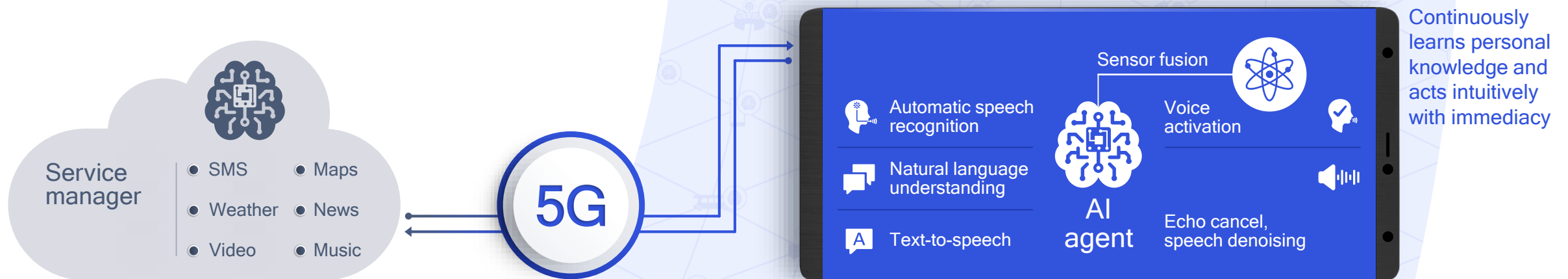
# On-device AI creates a true personal virtual assistant

## Cloud-centric (today)



Access to rich content

## On-device (future)



Both ends are needed – but AI functions gradually moving on to the device

# Qualcomm Technologies is making on-device AI ubiquitous

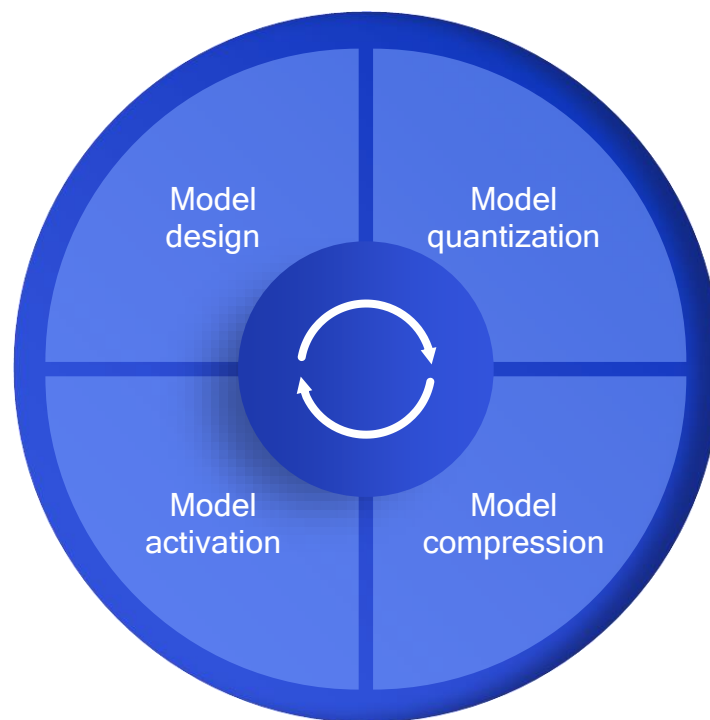
---

Efficient hardware

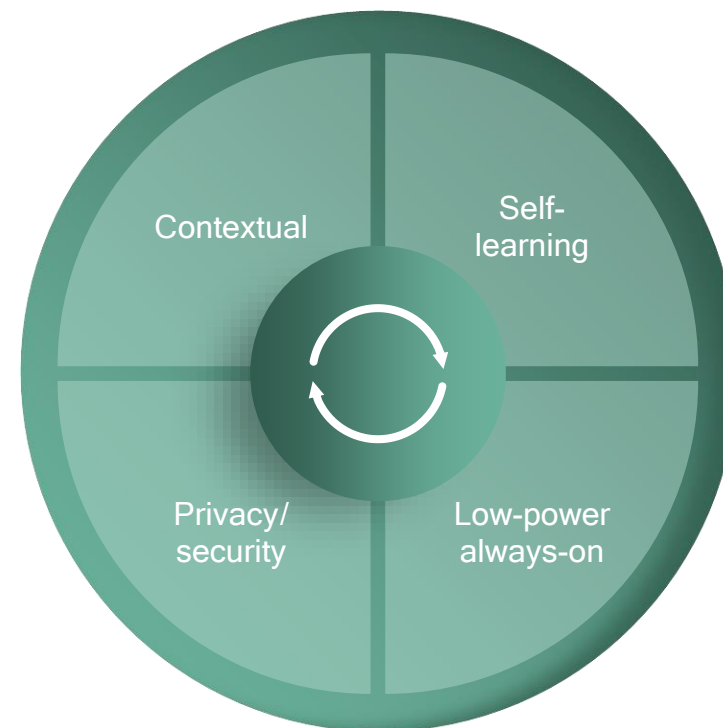
Algorithmic advancements

Software tools

Power efficient AI

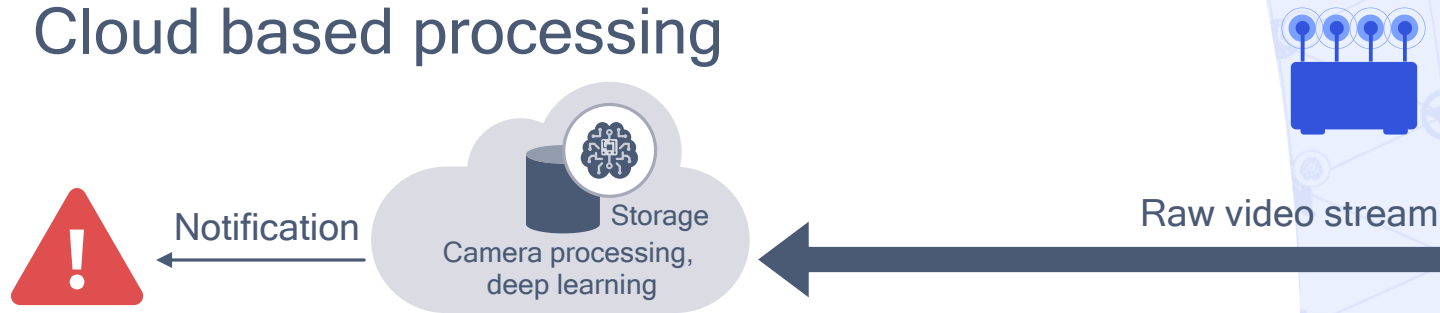


Personalized AI

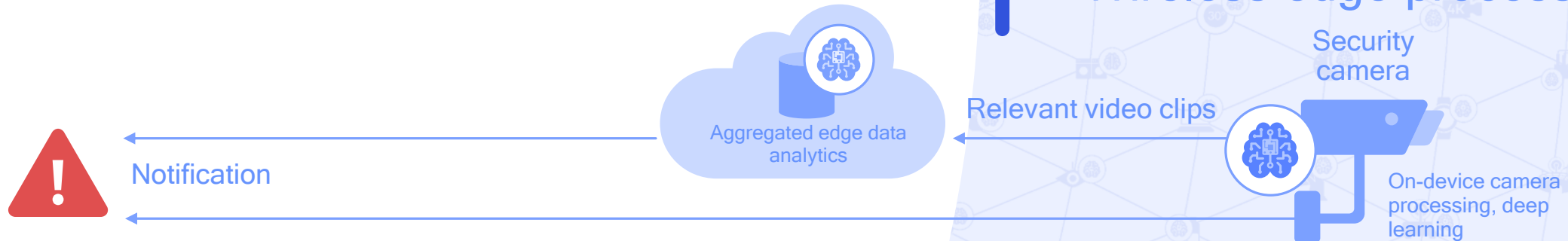


# All data should not go to the central cloud—especially private

## Cloud based processing



## Wireless edge processing



Lower latency, privacy, on-device security, but also less bandwidth





# AI in here. And everywhere.

Advanced camera processing, powerful machine learning, and computer vision at the edge will allow new applications that push the boundaries of our connected world.



Intelligent cameras monitor and track what's inside.



Local at the edge processing means low latency and max efficiency.



Neural networks watch and learn your preferences.



Ubiquitous connectivity helps you avoid running out of critical food supplies



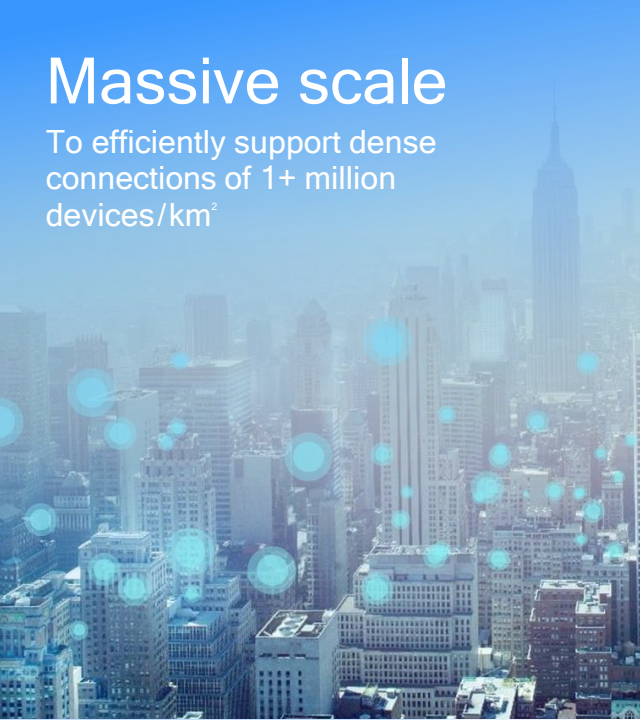


- Scene Classification
- License Plate Recognition
- Target Sound Detection



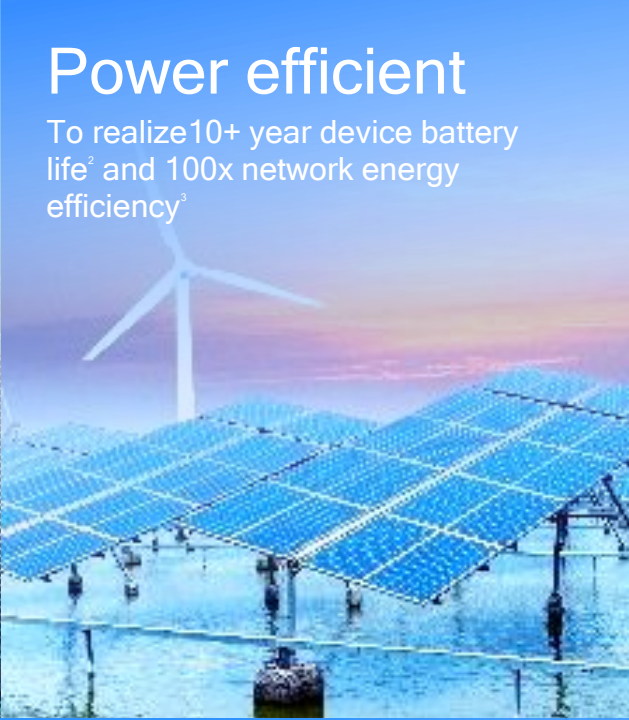
## Massive scale

To efficiently support dense connections of 1+ million devices/km<sup>2</sup>



## Power efficient

To realize 10+ year device battery life<sup>2</sup> and 100x network energy efficiency<sup>3</sup>



## Long range

To reach challenging locations by achieving device link budget of 164 dB<sup>1</sup>



## Extreme simplicity

To allow scaling to the lowest-end use cases with e.g., single Rx antenna



# Scaling for the massive Internet of Things



## Addressing growing needs of low-power, wide-area IoT use cases

1. Maximum Coupling Loss, assuming data rate of 160bps
2. Assuming 200B UL + 20B DL per day at 164 MCL with 5Wh battery
3. Compared to IMT-Advanced

# 5G IoT requires new solutions at the wireless edge

## Opportunities

Monetize and manage massive amount of low-complexity things

Manage new, more intelligent devices and new use cases

New business and deployment model, like private networks for the Industrial IoT

## Challenges



### Trust and security

Large number of ecosystem participants



### Total cost of ownership

HW/SW, life-cycle support, upgradeability

## Our solutions

Trust environment  
rooted in HW

Device-cloud  
integration at scale



Zero-touch device  
life-cycle management

Trusted chipset services for  
enterprise and IoT providers

# Trusted services to securely connect and manage devices

Qualcomm® wireless edge services cloud platform



Unique device key embedded in chipset at factory



- Secure boot, debug
- Hardware root-of-trust
- Secure execution environment
- Runtime integrity checks



3<sup>rd</sup> party device management platform



Secure and trusted life cycle management

- Device attestation and connection integrity
- Device provisioning with plug-n-play on-boarding
- On-demand chipset upgrades and feature activation





Enabler to the factory of the future



Safer, autonomous transportation



Reliable access to remote healthcare



Precision agriculture



Efficient use of energy and utilities



Private networks for logistics, enterprises, industrial,...



Sustainable smart cities and infrastructure



Digitized logistics and retail



5G will expand the mobile ecosystem to new industries

Powering the digital economy

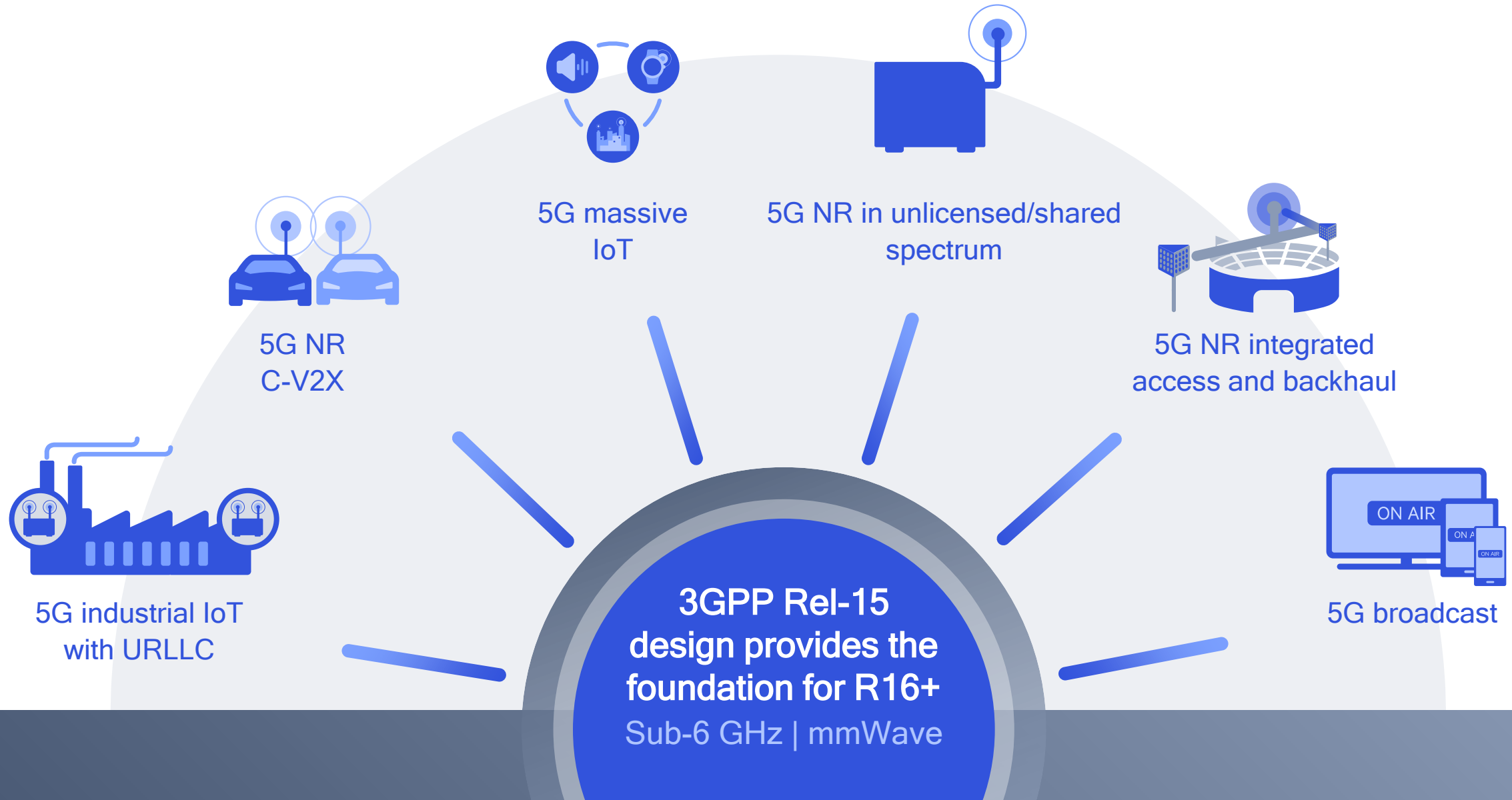
>\$12 Trillion

In goods and services by 2035\*

\* The 5G Economy, an independent study from IHS Markit, Penn Schoen Berland and Berkeley Research Group, commissioned by Qualcomm



# Driving a rich 5G roadmap in Release 16 and beyond



# Private 5G networks for Industrial IoT use cases

## Optimizing LTE today



## New opportunities with 5G NR



Ultra-reliable  
low-latency



Time-sensitive  
networking



mmWave and  
sub-6GHz eMBB



Wireline ethernet  
replacement

### Optimized

Tailored for industrial applications,  
e.g., QoS, latency

### Dedicated

Local 'edge' network, easy to  
deploy, independently managed

### Secure

Industrial grade security  
with LTE and 5G NR





Container ports



Oil refineries



Manufacturing



Construction



Mines



Warehouses



Wind farms



Oil rigs

# >\$5 Trillion<sup>1</sup>

Global economic output in 2035 enabled by 5G in the following five categories



Manufacturing  
\$3,364B



Transport  
\$659B



Construction  
\$742B



Utilities  
\$273B



Mining  
\$249B

1. "The 5G economy: How 5G technology will contribute to the global economy" by IHS Economics / IHS Technology



# Enabling reliable wireless IoT connectivity at transport hubs



Shipping logs

Trip times

Cargo loads

Local management  
for low latency  
and protection of  
sensitive data

UHD  
surveillance

Reliable robotic control

On-premise  
compute and storage

Updating

Real-time  
asset tracking

At port (Days)

3

Location

Spoils shipped

Camera

Capacity

On-device  
intelligence

Seamless interworking  
with public network

5G NR  
Private network

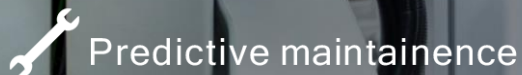
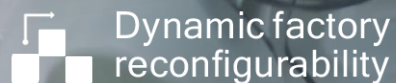
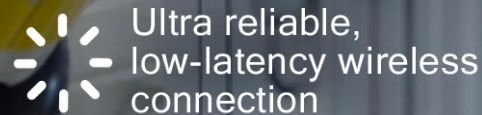
Real-time inventory

- Lumber
- Hardware
- Technology
- Manufacturing
- Produce
- Automotive
- Earth/Soil
- Retail

AR-guided execution



# The reconfigurable factory of the future will thrive on the wireless edge

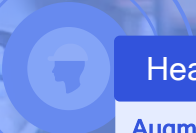




## Extreme mobile broadband



Security camera



Head mounted display

### Augmented Reality

Latency: <10 ms  
Availability: 99.9%  
Rate: Gbps-Mbps



Handheld terminal

### Safety functions

Latency: <10 ms  
Availability: 99.9999%  
Rate: Mbps-kbps

Industrial robot

### Motion control

Latency: <1 ms  
Availability: 99.9999%  
Rate: Mbps-kbps

## Massive IoT



Sensors

### Process Monitoring

Latency: ~100 ms  
Availability: 99.99%  
Rate: kbps

Automated guided vehicle (AGV)



Edge processing and analytics



Ultra reliable low latency



## Cloud services

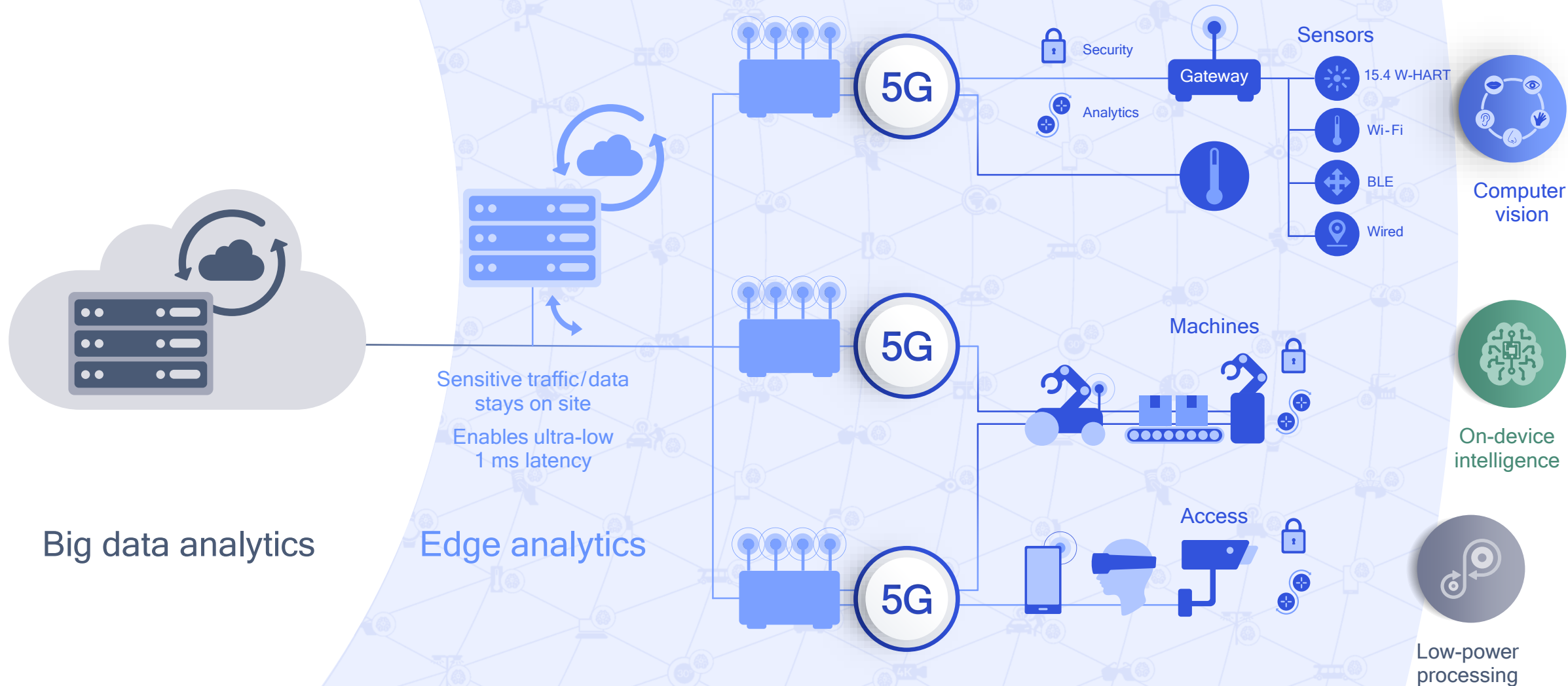
Cloud analytics and virtualized  
core network functions

## Local network

Local gateway and/or local  
core network functions

## On-device

Various degree of  
on-devices capabilities





You don't want your device to confirm with the cloud to take action

On-device intelligence is key for today's and future autonomous cars

# On-device intelligence is key for autonomous cars

## Autonomous cars





# Communicating directly with people and things



## C-V2X

Establishes the foundation for safety use cases and a continued 5G NR C-V2X evolution for future autonomous vehicles

Release 14 C-V2X completed in 2017



Broad industry support, 5GAA



Global trials started in 2017



Our 1st announced C-V2X product in September, 2017





# 5G NR C-V2X

Brings complementary capabilities  
for autonomous driving



R14 C-V2X brings non-line  
of sight safety capabilities

## Path planning

Intention and trajectory sharing  
for faster, yet safe maneuvers



## Share perception

Sharing of high throughput  
sensor data and real world model



## Real-time updates

Real-time sharing of local data  
with infrastructure and vehicles  
(e.g. 3D HD maps)



## Coordinated driving

Exchanging intention  
and sensor data







# Qualcomm

Our technologies are already  
transforming the wireless edge to  
realize the full potential of 5G

Learn more at [www.qualcomm.com/5G](http://www.qualcomm.com/5G)



# Thank you!

Follow us on: **f** **🐦** **in**

For more information, visit us at:

[www.qualcomm.com](http://www.qualcomm.com) & [www.qualcomm.com/blog](http://www.qualcomm.com/blog)

Nothing in these materials is an offer to sell any of the components or devices referenced herein.

©2018 Qualcomm Technologies, Inc. and/or its affiliated companies. All Rights Reserved.

Qualcomm and Snapdragon are trademarks of Qualcomm Incorporated, registered in the United States and other countries. Other products and brand names may be trademarks or registered trademarks of their respective owners.

References in this presentation to “Qualcomm” may mean Qualcomm Incorporated, Qualcomm Technologies, Inc., and/or other subsidiaries or business units within the Qualcomm corporate structure, as applicable. Qualcomm Incorporated includes Qualcomm’s licensing business, QTL, and the vast majority of its patent portfolio. Qualcomm Technologies, Inc., a wholly-owned subsidiary of Qualcomm Incorporated, operates, along with its subsidiaries, substantially all of Qualcomm’s engineering, research and development functions, and substantially all of its product and services businesses, including its semiconductor business, QCT.