The virtuous circle of technology innovation

Early R&D and technology inventions essential to leading ecosystem forward

Commercialization

Engage with global ecosystems to deploy new features with standards-compliant infrastructure and devices

Trials

Collaborate on field trials that track standards development and drive ecosystem towards rapid commercialization

Standardization

Lead ecosystem towards new projects and drive system design through technology standardization process



Vision

Identify a problem or need; establish requirements

Invention

Invent new technologies and end-to-end system architecture

Proof-of-concept

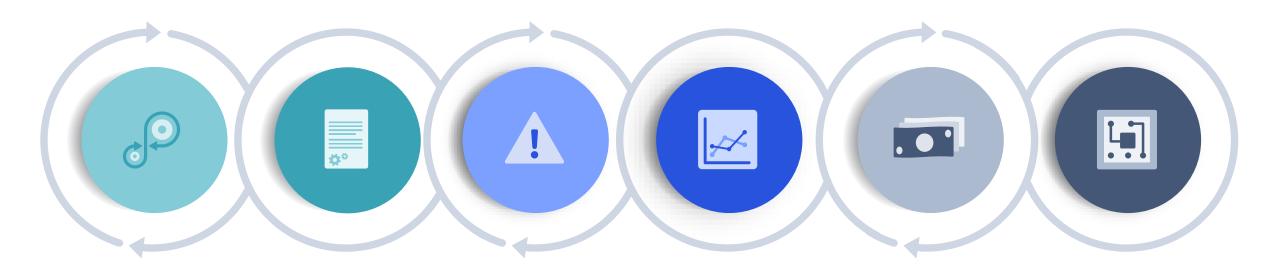
Deliver end-to-end prototypes and impactful demonstrations



The value of standards

Why leadership in standards is important

Communications industry is based on technology standards



Ensuring system interoperability

while enabling product differentiation and spurring transparent industry competition

Meeting regulatory requirements

test and certification procedures are developed to aid in meeting obligations

Reducing market risk

especially in areas of large investments (e.g., 5G infra)

Creating new markets

and expanding addressable markets of existing products and technology

Lowering cost

through economies of scale and multivendor sourcing

Improving technology

multiple companies participate, collaborate, compete – best prevails

Standards create significant value for the wireless ecosystem

Industry leaders contribute to technology standards

Better, quickerto-market products

Communications standards are very complex in nature; thus, leadership in designing technology standards goes hand in hand with leadership in product development







Valuable intellectual property (IP)

When inventions are contributed to standards, they become available to everyone in the ecosystem; therefore, it is important to have a solid IP framework that adequately incentivizes inventors to contribute their innovation to standards bodies

Driving technology forward with new functionalities and efficiencies, fostering healthy market growth that benefits the broader ecosystem

Qualcomm



Allows a wide ecosystem to address attractive business opportunities



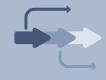
Garners broad ecosystem adoption and implementation



Drives marketing and regulation guiding activities



Defines great technologies with superior performance and efficiency



Exceptional leadership in the standards process

We have the deep technical expertise, broad ecosystem reach, and decades of global experience to drive successful standards



Provides the proper tools (e.g., testing, certification) for mass market productization

Addresses the global market need of solving vital technology problems

What are the ingredients of a successful standard?

We participate in

aloo gololal

standards and industry organizations

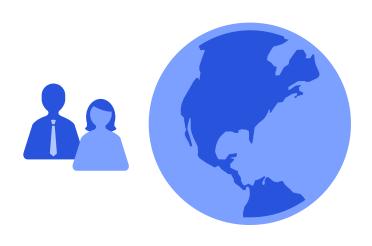
Qualcomm

Recent events leading to new standardization challenges

COVID-19 preventing in-person meetings in the foreseeable future



Virtual meetings can be harder to manage and less efficient for consensus driven work Global trade tension¹ preventing participation of key standards members



Interim Final Rule in June 2020 partially solved some issues but needs to be further enhanced

1 For example, companies put on the U.S. Bureau of Industry and Security (BIS) Entity List

Qualcomm

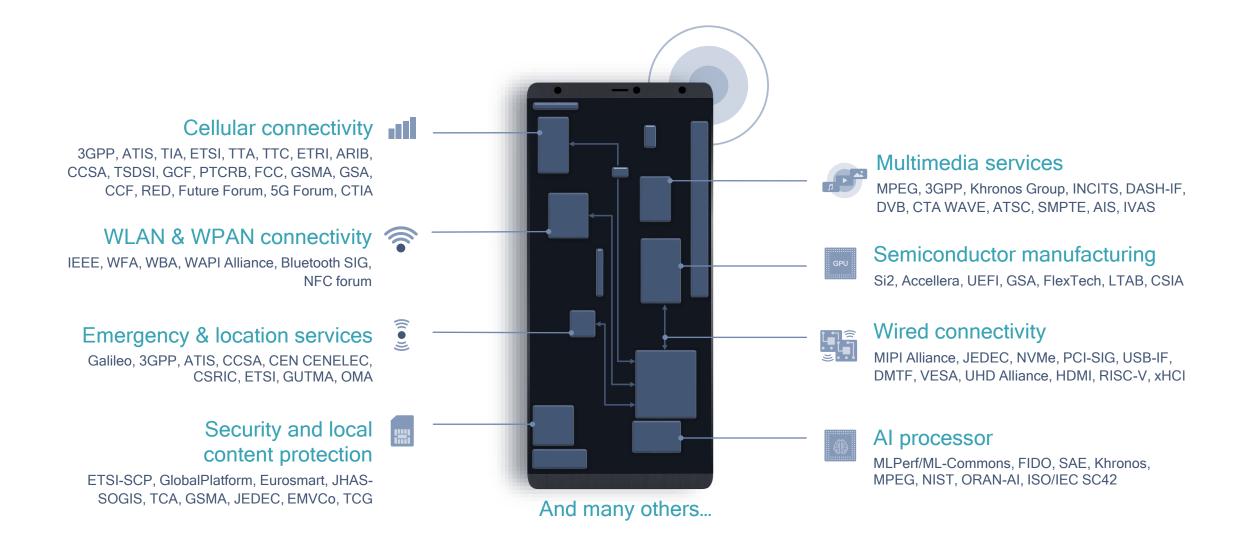
We're doing what's right to move standards forward



Standards in mobile devices

Complex systems that require global interoperability

Also broadly applicable across device categories and industries



Many standardized components and interfaces in a smartphone

ITS/V2X

5GAA, 3GPP, SAE International V2X SC, ETSI TC ITS, IEEE 1609 WG, CAICV, OmniAir Consortium, CAMP, CCSA, C-SAE, NTCAS, ITS America, ERTICO, C-ITS, ITS Forum, ISO TC 204, NEMA



ADAS/Automated Driving

ISO TC 22, SAE International ORAD Committee, ISO TC 204 WG 14, IEEE 2846 WG, IEEE 2851 WG, Accellera Functional Safety WG, Khronos Group Safety Critical WG, 5G ADA



Telematics/Infotainment

CCC, WFA Automotive Market Segment TG, AGL, AEC, AESIN, AEIA



Vehicle Security

SAE International Vehicle Electrical System Security and Vehicle Cybersecurity Systems Engineering Committees, Auto-ISAC





And many others...

Standardized technology across components and interfaces in automotive

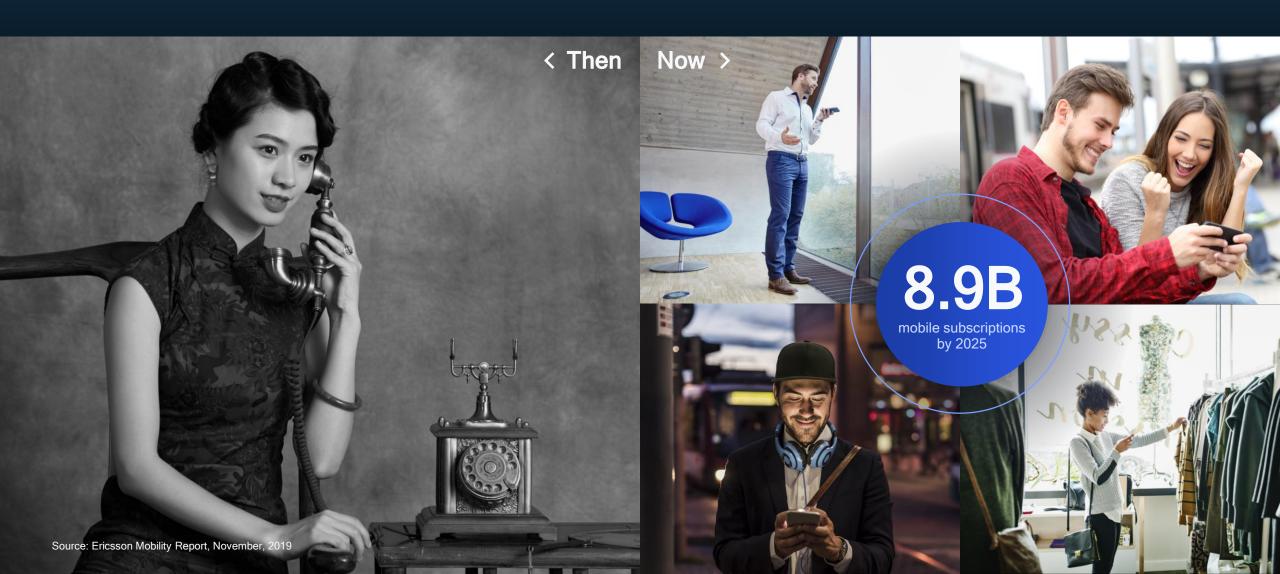


Cellular standards

The heart of the mobile ecosystem – leading standards development and the ecosystem expansion

Cellular has revolutionized the way we communicate

From voice only to a plethora of new services that our lives depend on today (e.g., smartphone)



3GPP drives global cellular standards

2G, 3G, 4G and 5G



^{*} Source: 3GPP Mobile Competence Centre (3GPP Support Team) Summary Report from RAN#86 (RP-192371); Including 3G/4G/5G Release 99/4/5/6/7/8/9/10/11/12/13/14/15/16

Member-driven organization

Relies on R&D and tech inventions from members, e.g., 'contributions'

Collaborative engineering effort

Consensus-based, tech-driven effort across 100s of entities

Distributed work-flow

Scale/complexity requires division of work into smaller, specialized pieces

3GPP defines complete end-to-end system specifications

Radio Access Network (RAN)

Implements radio access technology, e.g., 5G NR, LTE, managing radio link to connect UEs to networks



Manages macro-mobility, sessions, quality of service, policies, security, and routes traffic to outside world, e.g., Internet, or local intranet



User Equipment (UEs)

Devices, e.g., smartphones and all types of IoT devices that connect to services via radio access technology

Services

Framework for service delivery architecture, multimedia, billing, charging, etc.

Test Requirements

Defines performance and conformance test procedures to ensure interoperability used for certification (e.g., GCF)

This large scope requires division of work into smaller, specialized working groups in 3GPP

3GPP is a collaborative, system-engineering effort

Analogous to other large-scale engineering efforts

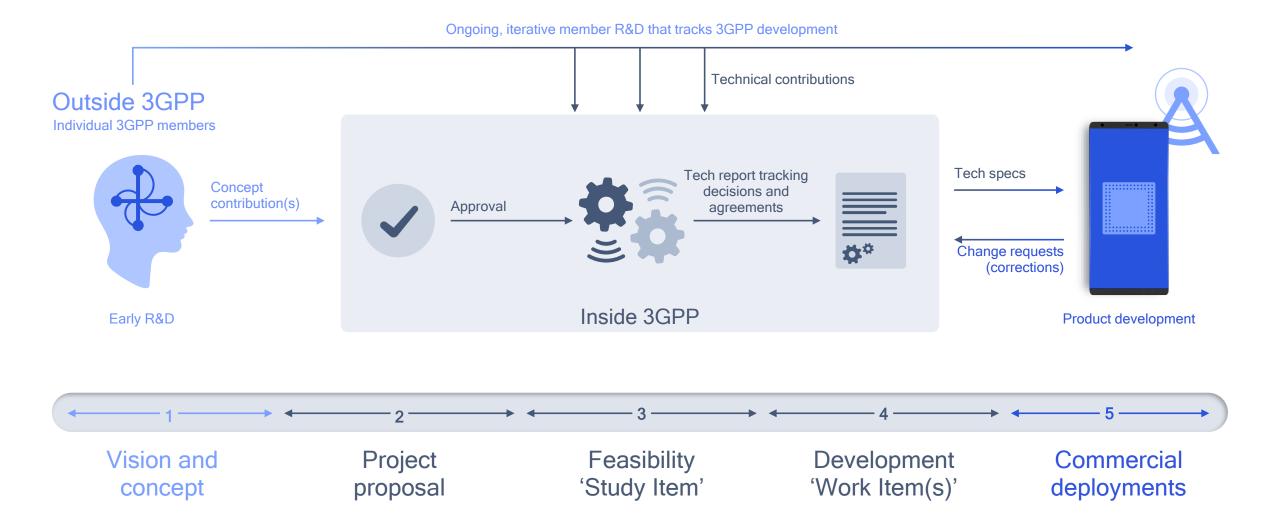




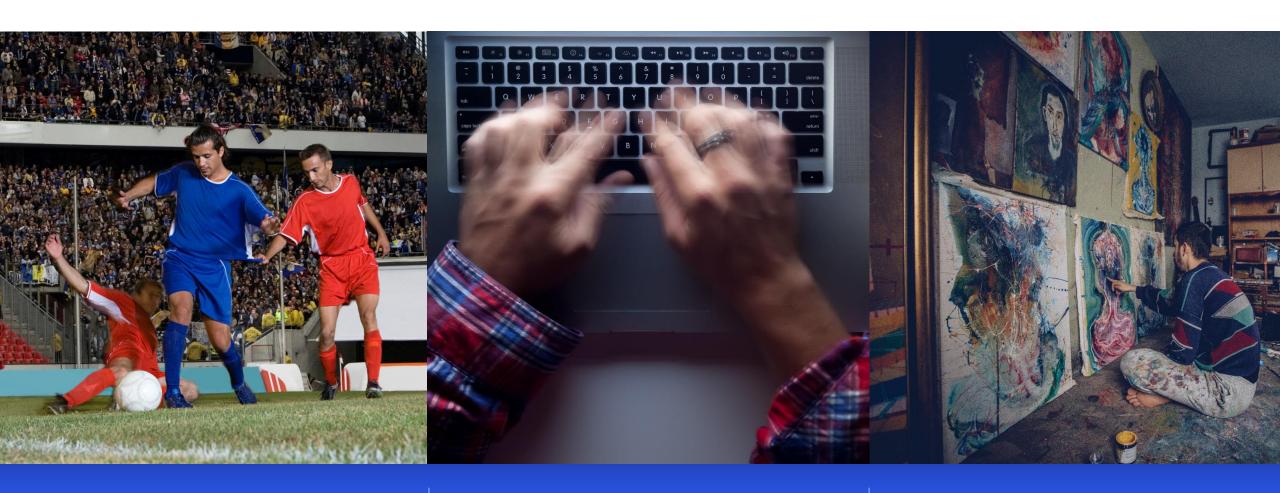
3GPP projects are similar to other complex system-engineering effort, e.g., designing an airplane.

3GPP develops technical specifications for different parts of the system (vs. jet engines, wings, ...), is constrained by meeting time (vs. OPEX) and is a collaborative, consensus-based effort across 100s of different entities with diverse interests/incentives (vs. collaboration of teams and suppliers in a single company).

A typical workflow in 3GPP



Some assert 3GPP leadership based on # of contributions



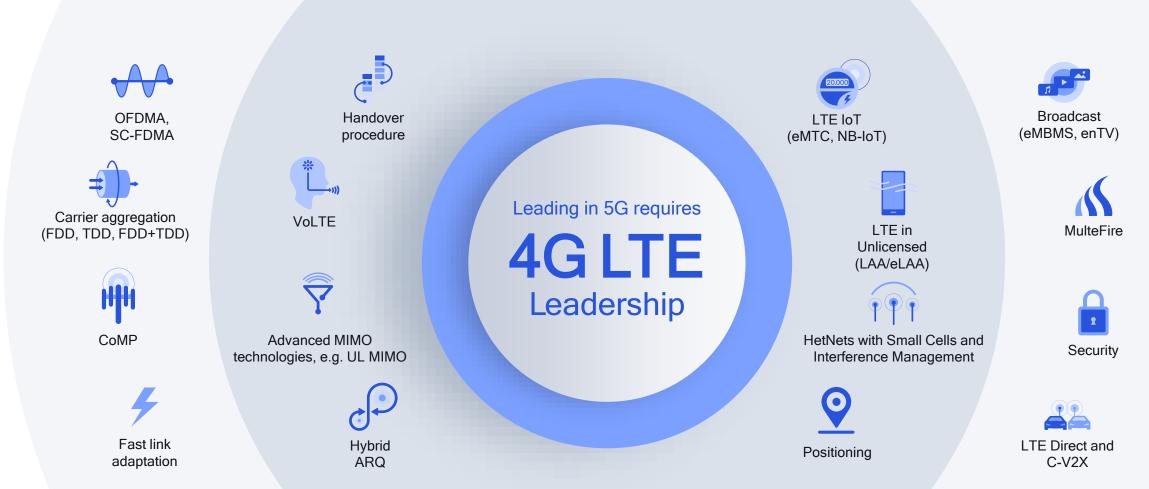
Analogous to asserting leadership in sports on the basis of time-of-possession

Analogous to assessing the impact of an author by counting the # pages written

Analogous to assessing the quality of an artist by counting the # paintings completed

Qualcomm has led the evolution and expansion of LTE

Delivering fundamental systems-level inventions that are essential to 5G





Qualcomm

Our wireless inventions are leading the 5G evolution



Designed for unprecedented flexibility and cost-effective network deployments

Virtual Central Unit **Distributed Unit** Radio Unit Control and user plane separation user plane E1 Core Network ••• Active antenna systems control plane SDAP High High High Low Low Low **PDCP** RF PHY PHY RLC **RLC** MAC MAC **RRC** option 1 option 2 option 6 option 7 option 8 Access point with scheduler; allows for interworking with Remote radio head w/ third party CU centralized baseband Remote radio head + PHY with centralized baseband

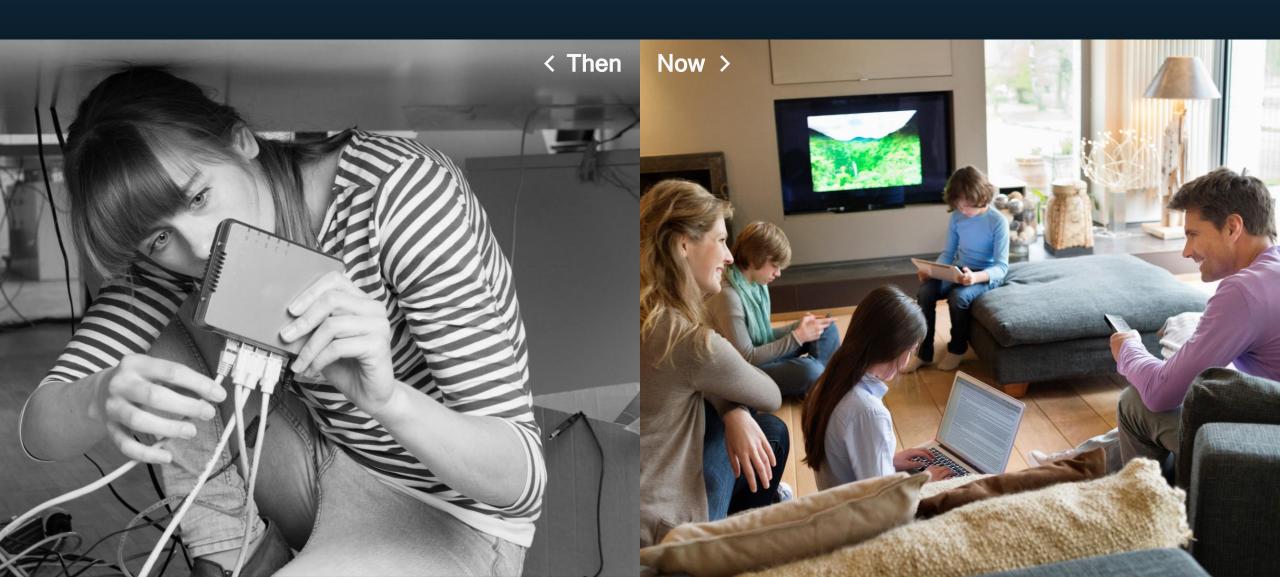


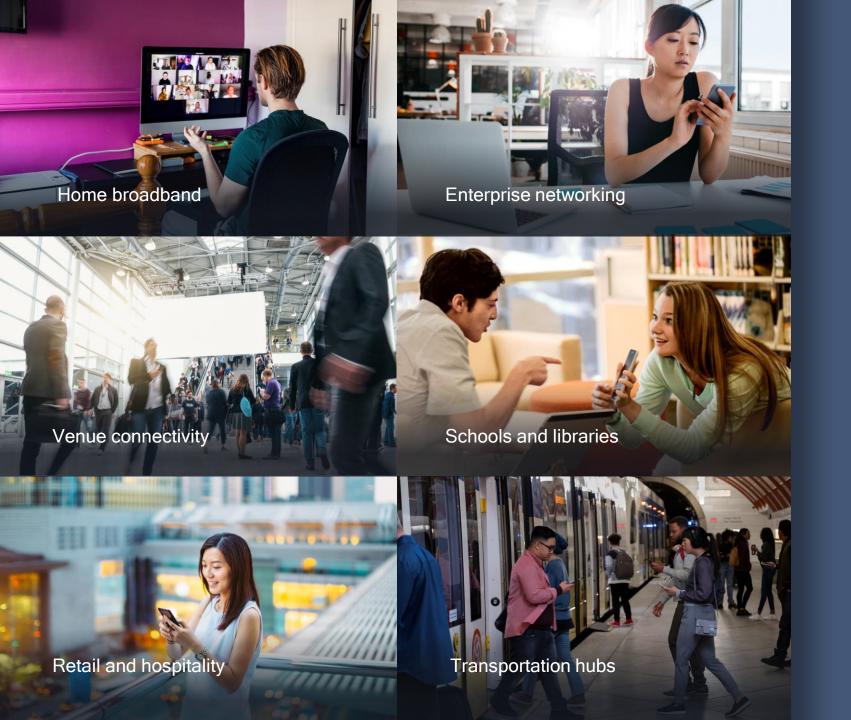
Wi-Fi Standards

Driving the technology evolution of wireless local area networking

Wi-Fi has revolutionized the way we access the internet

Cutting-the-wire for a wide range of devices – PCs, tablets, TVs, smartphones, etc...





Wi-Fi complements cellular connectivity for local broadband access



Utilizes unlicensed spectrum (e.g., 2.4/5/6/60 GHz)



Focuses on indoor use cases



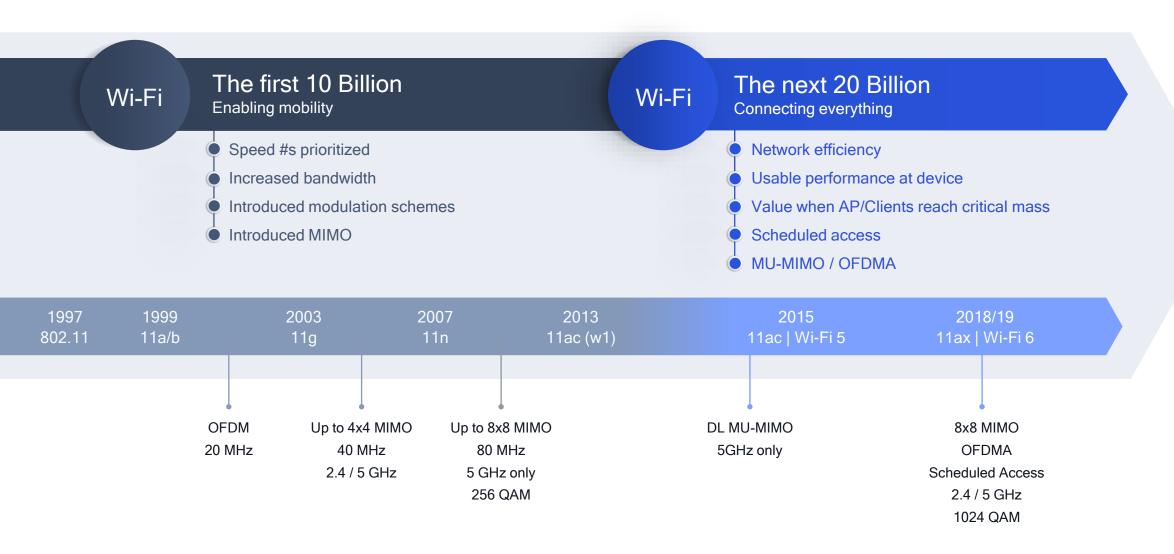
For human and machine communications (i.e., IoT)



Supports fixed and mobile devices

Evolving networks from speed to capacity

Core technology evolution and Qualcomm Technologies leadership



IEEE 802.11 Working Groups



Develops and maintains backward compatible global MAC and PHY standards



Defines spectrum use for Wi-Fi: 2.4 GHz, 5 GHz, 6 GHz, 60 GHz, and sub-1 GHz unlicensed bands



Releases key MAC and PHY performance upgrades with 4-6 year cadence

Industry standards

Symbiotic relationship since 1999

Feedback on standards and market requirements

Wi-Fi Alliance (WFA)



Develops test plans, manage interoperability test programs, and organizes industry plug fests



Develops industry specifications complementary to IEEE standards



Conducts regulatory advocacy for Wi-Fi technologies



Drives Wi-Fi technology marketing activities

IEEE 802.11 Working Groups



Actively drives Wi-Fi technology standardization process



Holds key leadership positions in working/task groups, e.g., 802.11 Vice Chair, 802.11be Chair, etc.



Leads in quality contributions to Wi-Fi standards (e.g., 802.11ax)



Wi-Fi Alliance (WFA)



Consistently selected to be part of industry interoperability testbeds



Holds key leadership positions on the Board of Directors (since 2008) and WFA task groups



Received "Wi-Fi Alliance 2020 Industry Impact Award" and "Outstanding Leadership and Contribution" awards for sponsor members in multiple years

We are committed in pushing standardized Wi-Fi technology forward

A rich history of leading key Wi-Fi innovations

Advanced R&D | Standardization | Successful commercialization





Drove OFDM into the 802.11g standard

Implemented OFDM in 1st commercial CMOS 5GHz product¹, then rapidly ported to 2.4 GHz

Enabled successful proliferation of 802.11g that greatly expanded the Wi-Fi ecosystem



Wi-Fi Mesh

Pioneered multi access point (AP) technology

Led contributions to the Wi-Fi EasyMesh industry specification



Wi-Fi 5: 802.11ac

Drove MU-MIMO – the foundational technology – into the 802.11ac standard

Proved to the ecosystem on the viability and value of MU-MIMO for Wi-Fi systems



Wi-Fi 6: 802.11ax

Drove key UL OFDMA and UL MU-MIMO designs into the 802.11ax standards

Developed synchronized AP scheduling, trigger-based OFDMA and MU-MIMO



Wi-Fi 4: 802.11n

MIMO-OFDM (spatial multiplexing) and transmit beamforming

Implemented MIMO-OFDM system architecture for mass market products² (e.g., PCs, routers)

Drove the success of "pre-standard" MIMO products



802.11ad / ay

Pioneered mmWave beam forming & antenna designs

Delivered the highest performing mmWave implementation, proving the viability of mmWave

Drove mmWave into the 802.11ad and brought wider bandwidths via channel bonding in 802.11ay



802.11ah

Drove key technologies enabling extended range, small battery operation and low-power for Wi-Fi operating in sub-1 GHz

Facilitated opening of spectrum for 802.11ah sensors in Europe

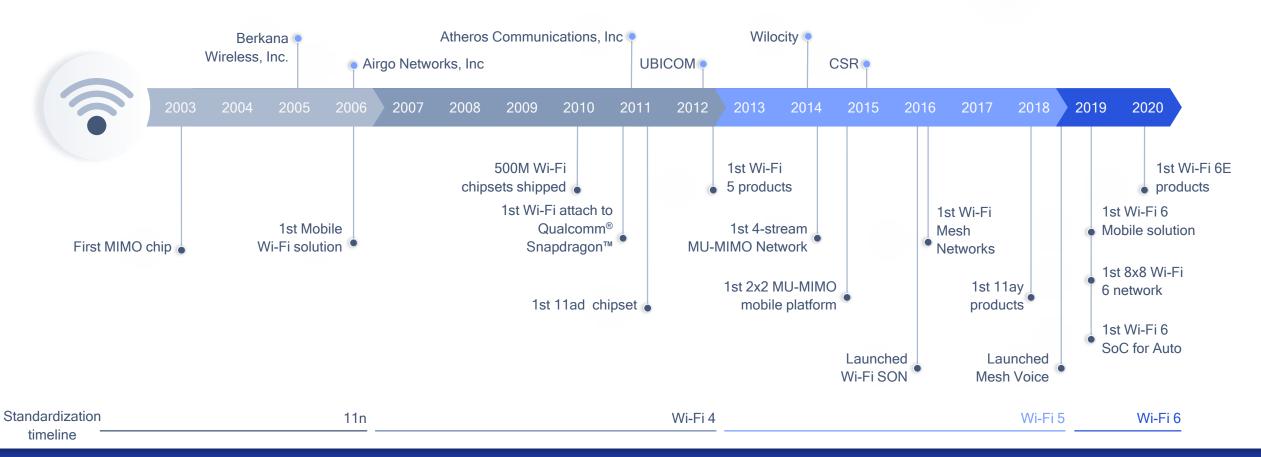
Nominal work on Wi-Fi 7 / 802.11be is just starting

Continued leadership in IEEE and WFA

1 Based on 802.11a; 2 Including Airgo, Atheros, and Wilocity

Our historical Wi-Fi pedigree





4B+ Wi-Fi chips shipped since 2015



Bluetooth Standards

Connecting wireless personal area networks

Bluetooth supports broad use cases across a wide range of industries





Location services







Founded in 1998

Bluetooth

Special Interest Group (SIG)

14

Working Groups (WG)¹

80

Active specification projects

Driving the technology evolution and commercial success



Technology standardization

~15 promoter/associate members actively contributing to Core WG meetings to evolve Bluetooth specifications²



Product qualification

World-class programs that drive product interoperability, and give access to technology and trademark licensing



Brand promotion

Campaigns to increase the awareness, understanding, and adoption of Bluetooth technology

Source: Bluetooth SIG Market Update 2020;

1 Audio/Telephony/Auto, Automation, Core Specification, Direction Finding, Discovery of Things, Easy Pairing, Generic Audio, Hearing Aid, HID, Internet, Medical Devices, Mesh, PUID, Sports and Fitness
2 Based on 6 months attendance records, analysis done in June 2020

Leading the way in Bluetooth SIG

Working Group/committee leadership and participation

Current working groups

Core Specification (CSWG) – **Chair** Generic Audio (GAWG) – **Chair**

Bluetooth Test and Interoperability (BTI) – **Chair**

Automotive, Telephony, Audio (ATA)

Mesh

Current committees

Bluetooth Architecture Review Board (BARB)

Bluetooth Qualification Review Board (BQRB)

Bluetooth (Qualification)
Technical Advisory Board (BTAB)

Past leadership positions

Board member: 2012-2014 (CSR), 2014-2016 (Qualcomm)

Chairs or vice chairs: BARB, BQRB, Regulatory, ATA, Automation, Mesh, Internet, HID, HCI, Radio Improvements

Contributing member: Regulatory, Automation, Direction Finding, HID, Internet, Medical Devices, PUID, Sports and Fitness, HCI, Radio Improvements

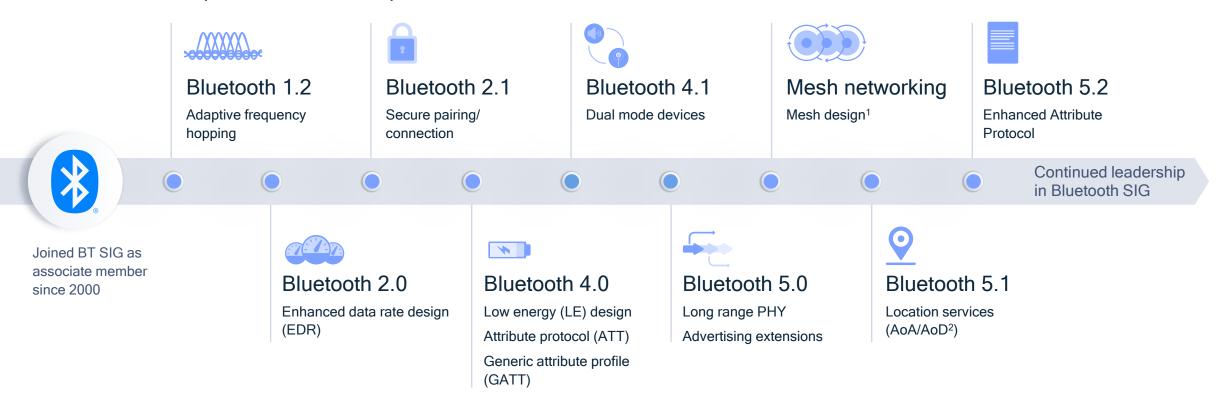
Key recognitions for our leadership role

- Awarded "Outstanding Technical Contributor" in 2011, 2012, 2014, 2015 (x2), 2016, 2017 (x3)
- Awarded "Working Group and Committee Chair of the Year" in 2010, 2018, 2019

Awarded "Bluetooth Core Specification Team Award" in 2014, 2016 Inducted to "Bluetooth Hall of Fame" in 2017 (x2), 2010, 2011

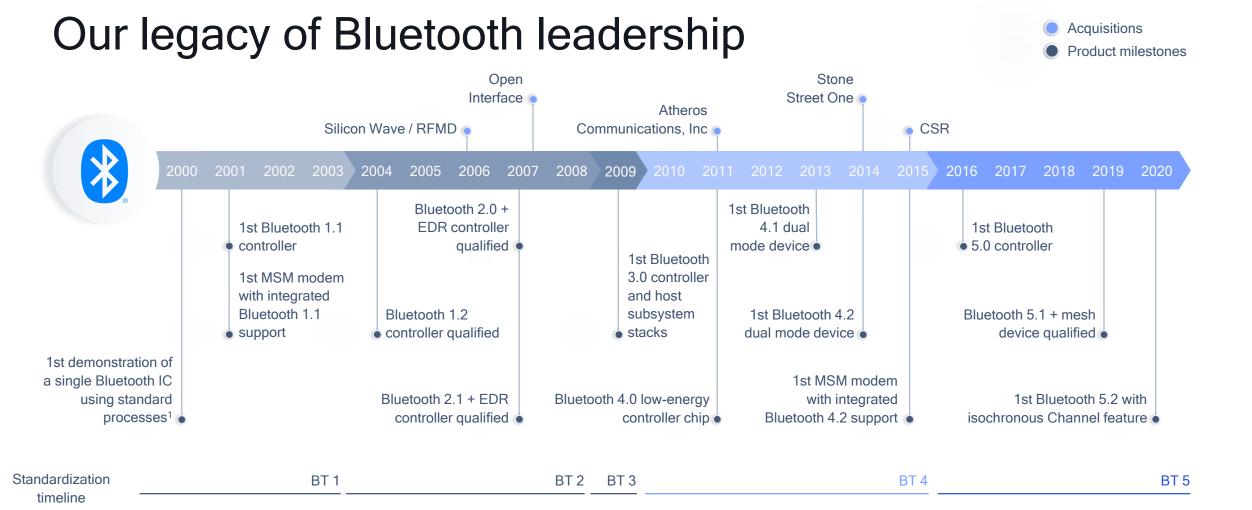
A rich history of leading key Bluetooth innovations

Advanced R&D | Standardization | Successful commercialization



Also actively involved in creation/revisions of various Bluetooth SIG processes

(e.g., Bluetooth Specification Development Process, Qualification Process)



Key product milestones

First single-chip
Bluetooth controller¹

First Bluetooth controllers qualified for new releases

First Bluetooth mesh product²



Video Coding Standards

Powering the creation and consumption of rich digital media experiences

Video technology revolutionized how we create and consume media

Enhanced video quality with less bits lead to broad adoption across a wide range of devices and services



Founded in 1988 as part of ISO/IEC JTC 1

SC 29 (MPEG) Motion Picture Experts Group

Developing international standards for compression, decompression, processing, and coded representation of moving pictures, audio, and their combination, in order to satisfy a wide variety of applications Generic coding of moving pictures and associated audio information

Advanced video coding (AVC)

H.264

Collaborative video standard development

High efficiency video coding (HEVC)

Versatile Video Coding (VVC) Developed first spec in 1984 as part of ITU-T

VCEG Video Coding Experts Group

A long and rich history in visual compression coding work focusing on video and still image, with three ITU standards before working jointly with MPEG

Driving the technology evolution and commercial success

H.265

H.266*

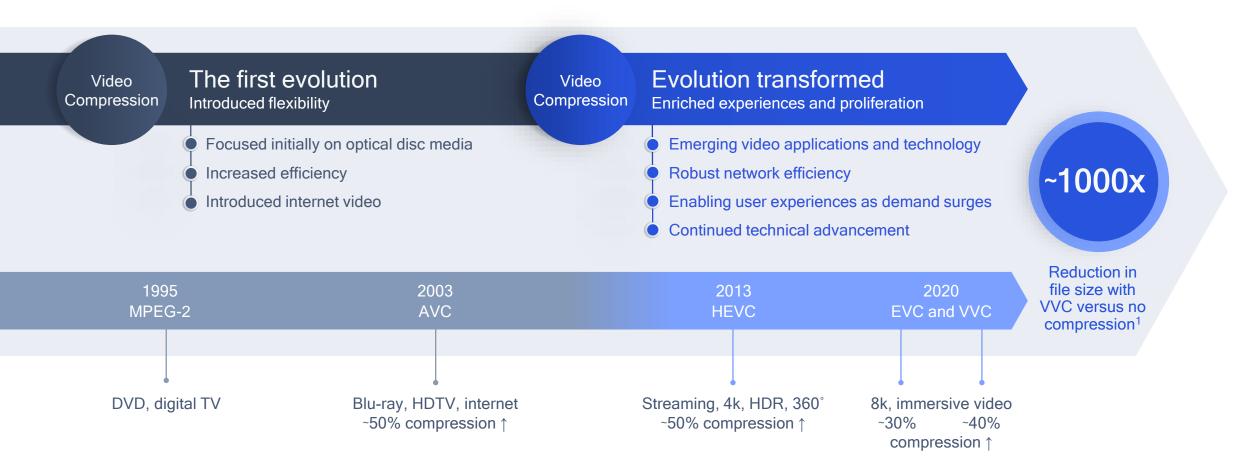
Expert working groups

Technology standardization

Product interoperability

Technical innovation drives video evolution

A regular cadence of technical advancement in video codecs has led to massive reduction in file size



Key contributions across video technologies

Standard video codecs

H.265/HEVC

In addition to being a key contributor to HEVC initiation, our innovations provide broad impact across coding features

Next generation video codecs

VVC and EVC

Continued industry leadership in contributing fundamental innovations in next generation high performance video codec standards A rich heritage of leading video innovation

Coding performance and efficiency

Implementation

Contributions facilitate coding efficiency and low computational complexity at reduced power consumption for video codec implementors

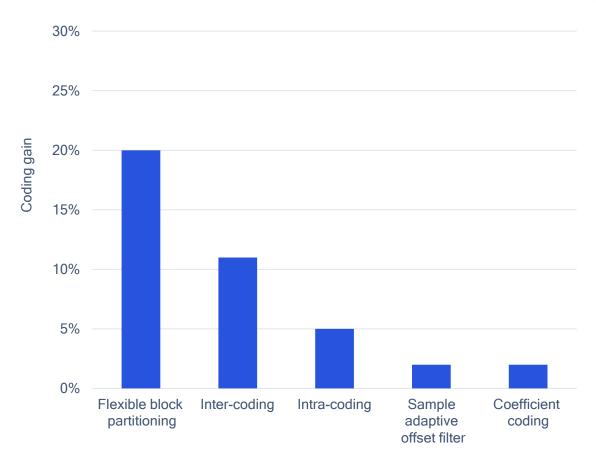
Video delivery

DASH and file format

Innovations, such as adaptive streaming and extensible file formats

HEVC coding gain leadership

Our innovations contributed to coding tools that provide significant gain



Key contributor to HEVC's seed ideas

HEVC complexity reduction leadership

Our innovations contributed to tools that provide more efficient processing

Parallel processing

Real-time encoding and decoding of UHD signals through coarse and fine granularity parallel processing provisions.

Entropy coding (CABAC)

Reduced number of context coded bins, context sharing, grouping bypass bins, and grouping bins with the same context.

Deblocking filter

Selection of filtered block boundaries, and hierarchical filtering decisions efficiently avoiding filtering in unwarranted situations.

Inter-coding

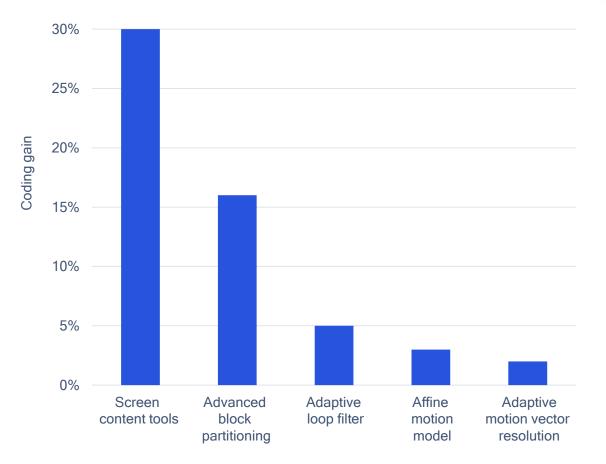
Higher level of parallelism for merge mode processing of neighboring blocks through the use of configurable merge mode motion estimation region.

Coefficient coding

Coefficient grouping into 4x4 sized subblocks harmonizing transform block processing design and enabling use of a common scan pattern.

VVC coding gain leadership

Initial or a main contributor to tools that provide 80% of VVC's rate reduction





VVC complexity reduction leadership

Our innovations contributed to tools that provide more efficient processing

Parallel processing

Parallel processing within a picture through the use of tile partitioning and/or wavefront parallel processing (WPP), as well as virtual pipeline data units (VPDU) at an even finer granularity.

Intra-coding

Simplified calculation of position-dependent intra prediction sample combining (PDPC) weights through the use of position dependent integer shift operations.

Transforms

Low Frequency Non-Separable Transform (LFNST) use through zeroing out the transform coefficients outside LFNST support region.

Entropy coding (CABAC)

Efficient multi-hypothesis weighted probability estimation through the use of estimator functions incorporating integer shift operations rather than division operations.

Viewport-dependent 360° video coding

Efficient tiled streaming of 360° video content through the use of subpictures (independent coded regions) and scalability features, enabling simple extraction and merging.

A prominent contributor to 3GPP DASH and MPEG DASH

Enabled streaming at scale



Created Internet video delivery service in 2007

Best technology for quality, latency, stall rates, but not scalable due to cloud compute

Re-design based on deployment experience



In 2010, the 3GPP solution backed by 20+ companies was accepted as baseline for MPEG DASH

3GPP and MPEG collaborated to create the first and only global streaming standard–DASH

We were the main contributor and spec editor

First published in 2012, 4th edition in 2019

Standard globally adopted and deployed



In 2017, CMAF project launched to support convergence towards DASH content formats for remaining two streaming solutions, DASH and HLS

In 2019, the second edition published with co-editing by Apple, Netflix, and us

We are driving the interop through CTA WAVE and DASH-IF











Continued leadership in MPEG and 3GPP





In 2009, we were the main contributor to the first Adaptive HTTP Streaming standard

Specification designed for streaming at scale and varying mobile network conditions



In 2013, we were the initiator and founder of DASH-IF to catalyze the adoption of MPEG-DASH

80 charter members with a focus on interop, test, reference and promotion - we have lead interop group since 2012

Our key contributions

Reach

Flexibility to create a variety of encoded media and use a common protocol to serve any device, under virtually any network condition

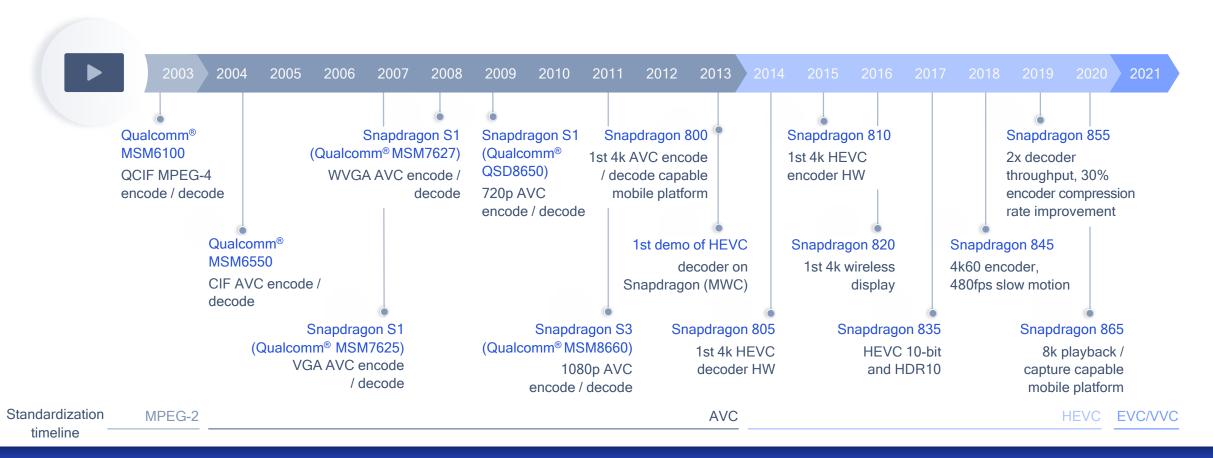
Quality

Decreased start-up time, faster seeking, and quicker buffer fills to reduce video freeze while maintaining the highest video quality

Scalability

Adaptive bit-rate to serve many clients in a scalable and cost-efficient manner without network architecture changes - smart and power clients

Our legacy of video product leadership



Key product milestones

First 4K AVC encode and decode

First 4K HEVC encode and decode

First HEVC 10-bit and HDR10

Our contributions to standards drive the future for industries

Leading technology standardization in a complex global ecosystem – key for future innovations

Qualconn



Technology leadership

Driving cutting-edge R&D and taking bold bets to address fundamental challenges and deliver industry-changing breakthroughs



Standards leadership

Taking leadership positions in standards and industry organizations to set guiding directions and do what's right to move the industry forward



Ecosystem support

Supporting ecosystem development through higher membership levels and close collaboration with 80+ leading universities on future research

Qualcomm

Thank you

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