

October, 2018

@qualcomm

4G/5G summit

Qualcomm

New business opportunities for 5G NR

5G

A unifying connectivity fabric for future innovations

Like electricity, you will just expect it everywhere



Multi-gigabit speed



Scalable to extreme simplicity



Ultra-low latency



Virtually unlimited capacity



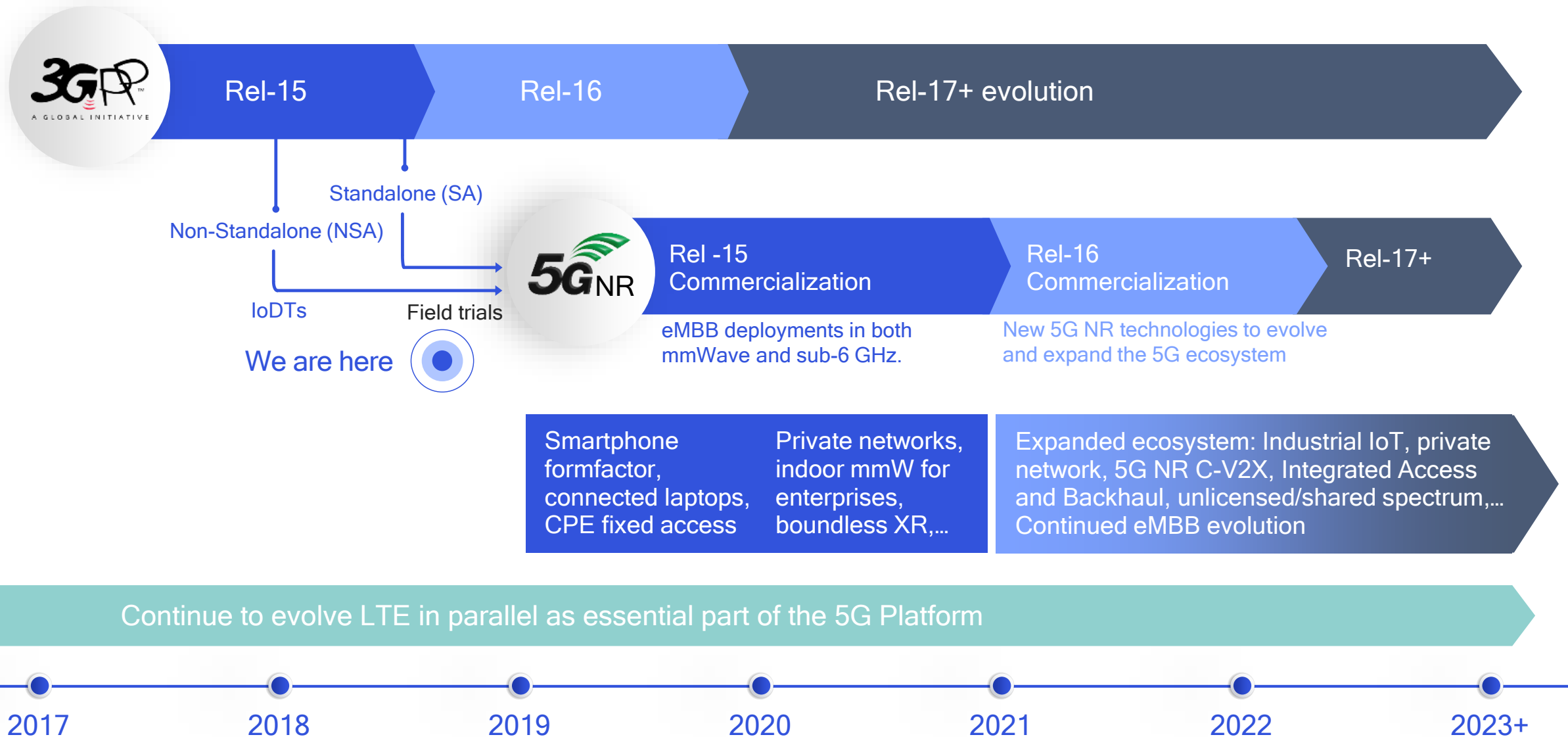
Extreme reliability



On-device intelligence



Driving the 5G roadmap and ecosystem expansion



Container ports



Oil refineries



Manufacturing



Enterprises



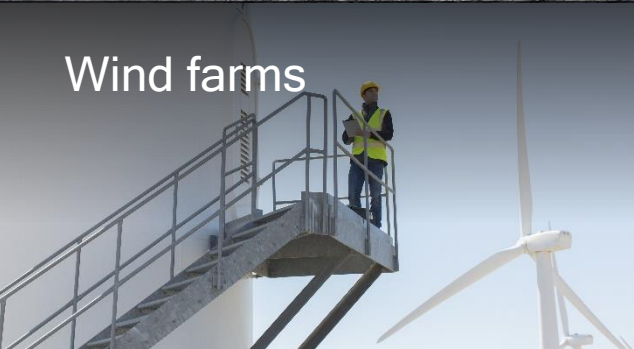
Mines



Warehouse



Wind farms



Hospitals



Private 5G networks will expand the market

Wide range of industries from manufacturing and seaports to venues and enterprise

> \$100B

addressable market for private IoT networks in 2023 ¹

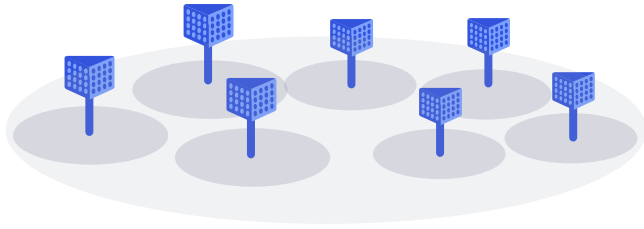
32% CAGR

1. Harbor Research "The Private LTE Opportunity for Industrial and Commercial IoT"

Extending mmWave indoors with private 5G networks

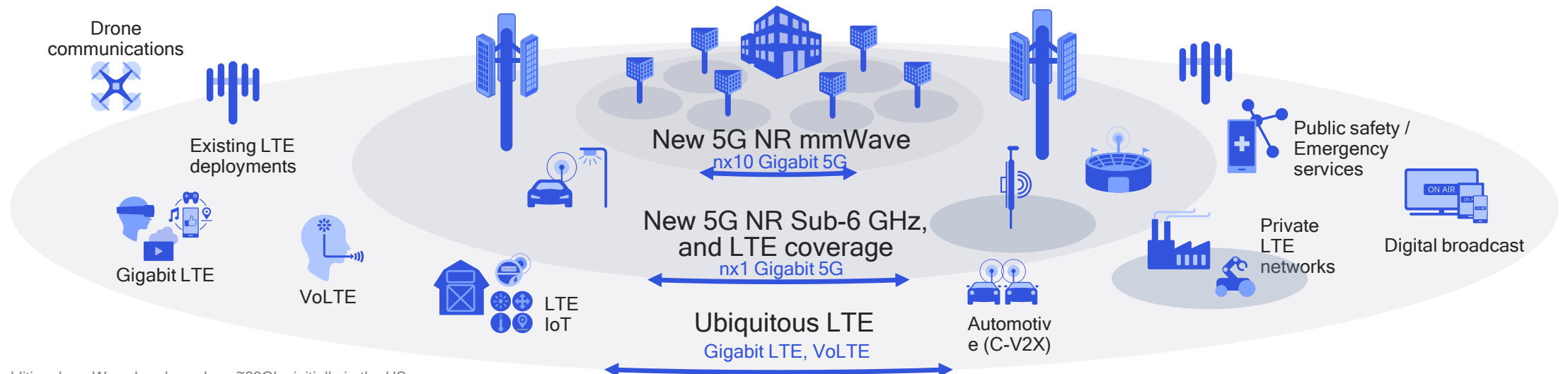
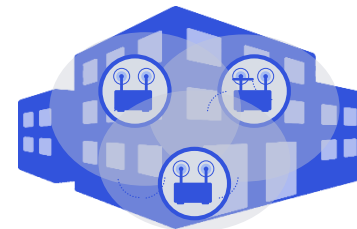
Operator's public mmWave network

- Unlimited data, elevated experiences
- Anchored in LTE (non-standalone)
- Global mmWave spectrum ~28 GHz¹



Private indoor mmWave enterprise network

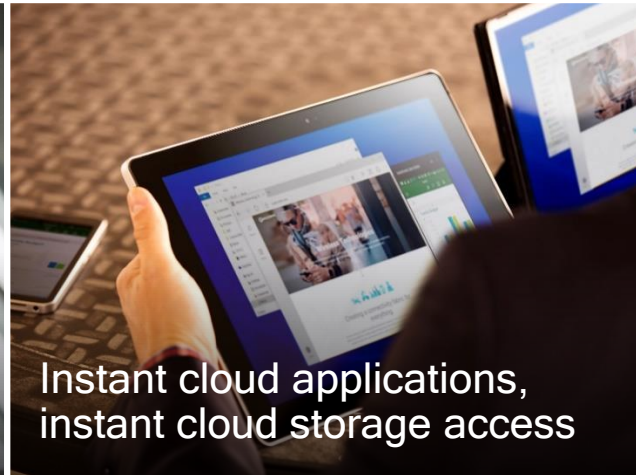
- 5G NR mmWave complements Wi-Fi
- Standalone, no dependency on public network
- Reuse spectrum (in/out isolation), common device solution



1) Plus additional mmWave bands such as ~39GHz initially in the US



Next level of untethering—
the mobile office of future



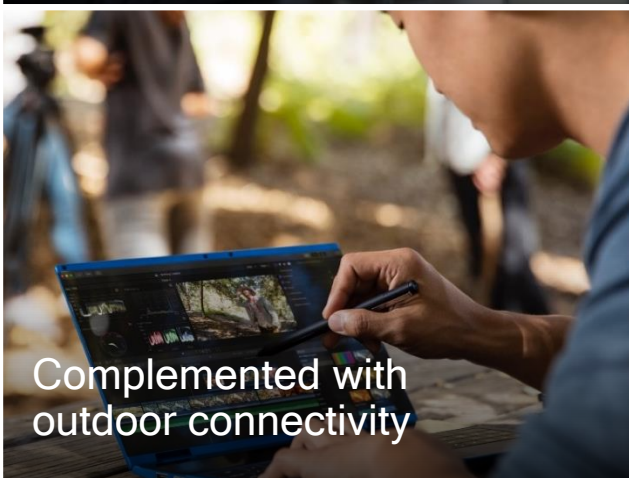
Instant cloud applications,
instant cloud storage access



Extreme capacity for heavy
use areas—conference room



Connect to projectors/screens
with immersive content



Complemented with
outdoor connectivity



Beyond laptops: Augmented
and virtual reality (XR)

Enterprise networks: 5G NR mmWave + Wi-Fi Always connected laptops and tablets¹



Multi-Gigabit speeds with virtually unlimited
capacity



Reuse licensed spectrum— in-/outside
mmWave isolation



Private 5G NR indoor network with cellular
grade security

1) Requires network connectivity; 2) Expected coverage in typical office environments,
actual coverage and performance depends on propagation and deployment.

5G NR mmWave boosts performance in Enterprise networks



Downlink/uplink coverage
comparable to Wi-Fi with 1:1
or partial co-site

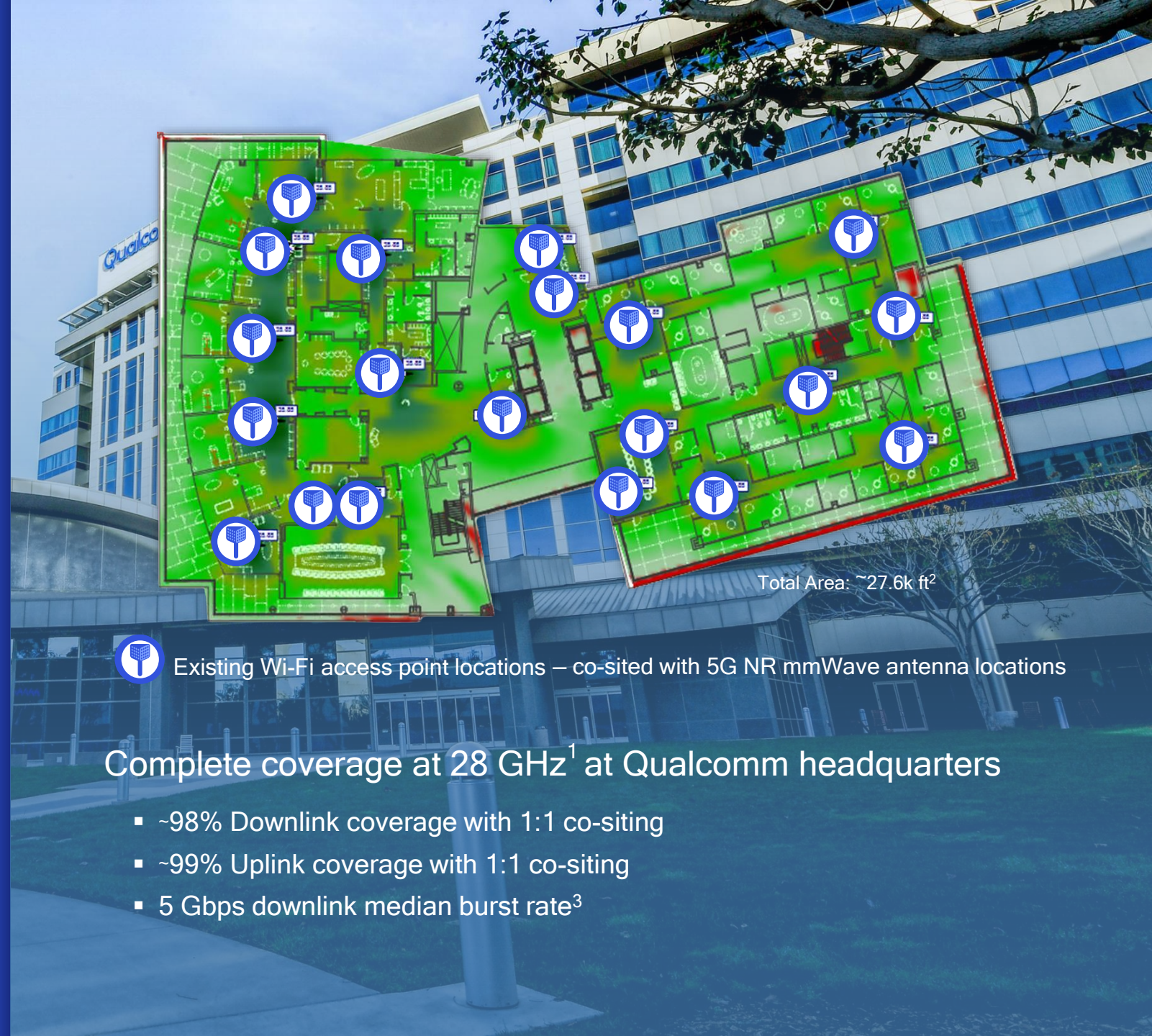


Realize multi-Gigabit burst rate
with wider bandwidths
(e.g., 800 MHz)



Complement indoor Wi-Fi
deployments

Coverage simulation based on MAPL (maximum allowable path loss) analysis with ray tracer propagation model and measured material and propagation loss; minimum 0.4/0.1 bps/Hz for downlink/uplink data and control; 2 Maximum Allowable Path Loss; DL: 115 dB, UL 117 dB 3 Using 800 MHz DL bandwidth and 100 MHz uplink bandwidth with 7:1 DL:UL TDD



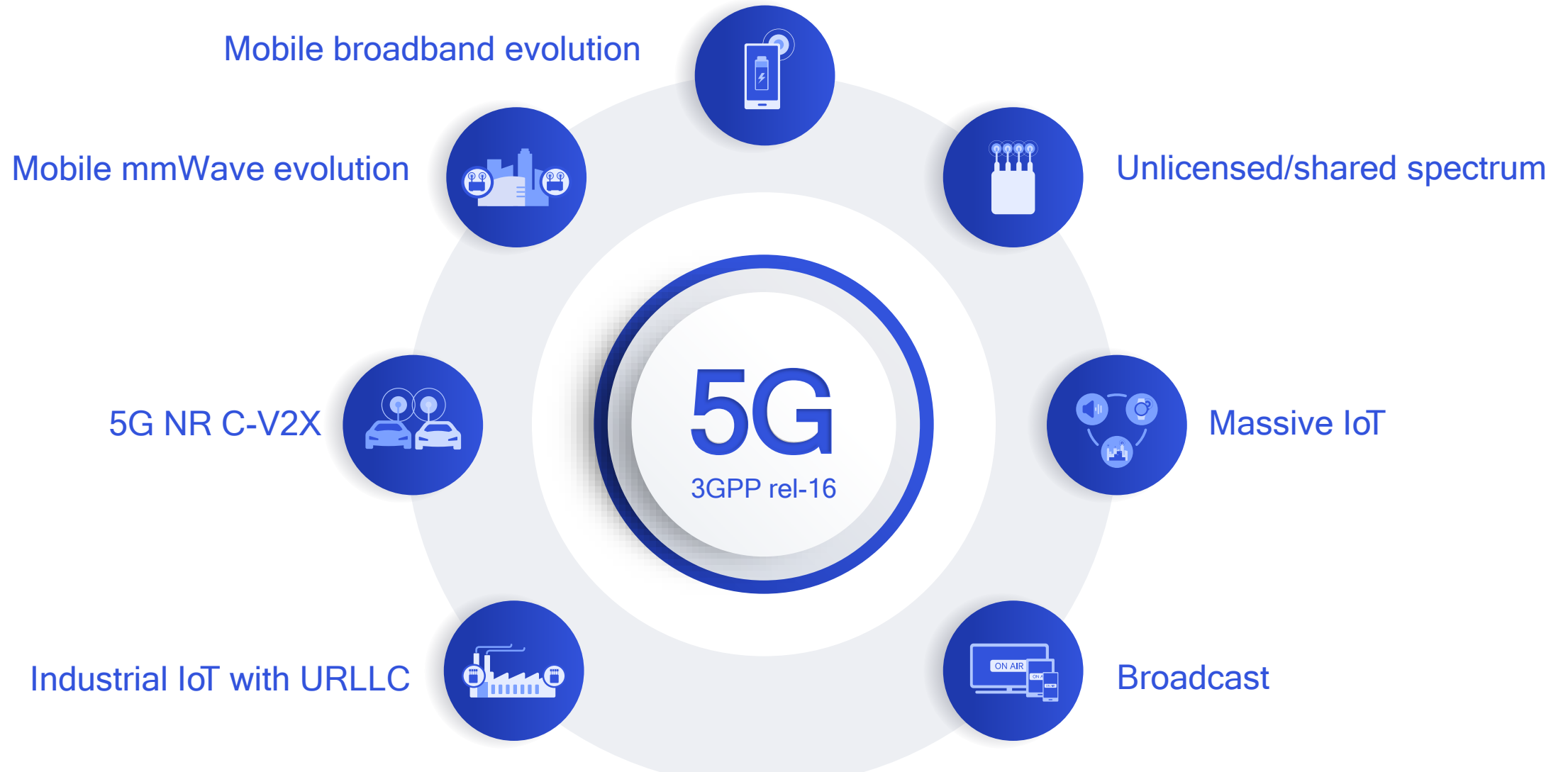
Total Area: ~27.6k ft²



Existing Wi-Fi access point locations – co-sited with 5G NR mmWave antenna locations

Complete coverage at 28 GHz¹ at Qualcomm headquarters

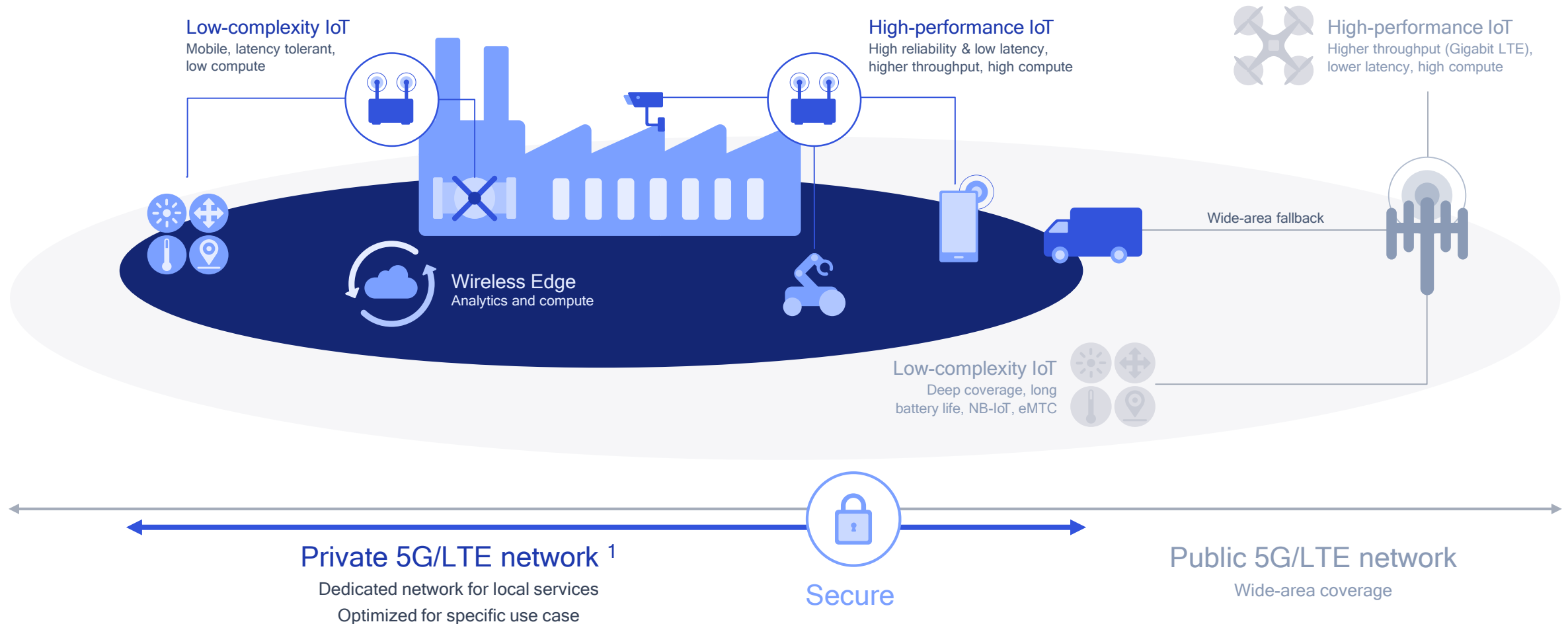
- ~98% Downlink coverage with 1:1 co-siting
- ~99% Uplink coverage with 1:1 co-siting
- 5 Gbps downlink median burst rate³



5G NR is expanding to new use cases and verticals

Addressing unmet needs: dedicated, local and optimized

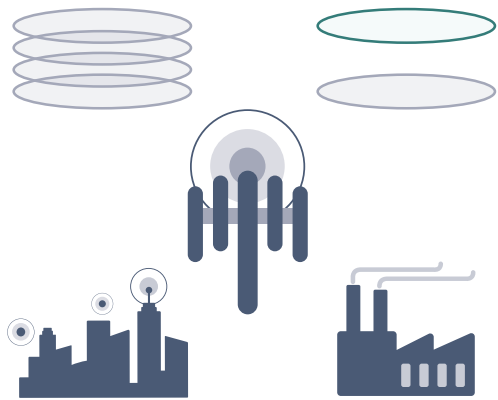
Opportunity for both licensed and unlicensed spectrum



1) A private 5G/LTE network can also support generic traffic as a neutral host, for example at an hospital it can provide dedicated services for employees/equipment and also operate as a neutral host for visitors.

Private 5G networks – an opportunity for mobile operators

To deploy, manage, or offer as a service, both in licensed and unlicensed spectrum

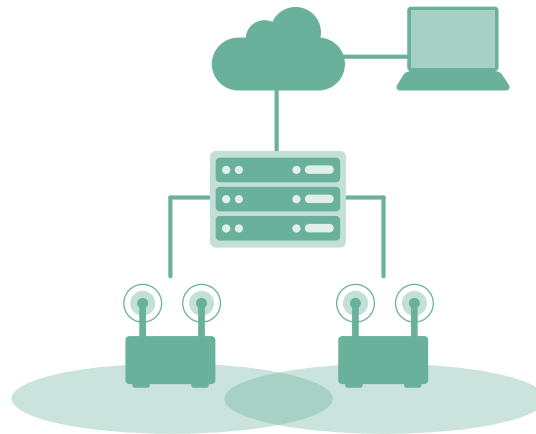


Licensed spectrum assets

Dedicate a portion for private networks

Spectrum may be under-utilized in industrial areas

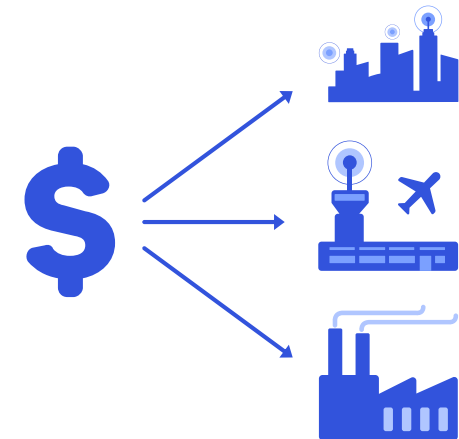
Reuse mmWave spectrum indoors, such as for private enterprise network



Expertise in mobile networks

Relevant expertise in deploying, optimizing, operating mobile networks

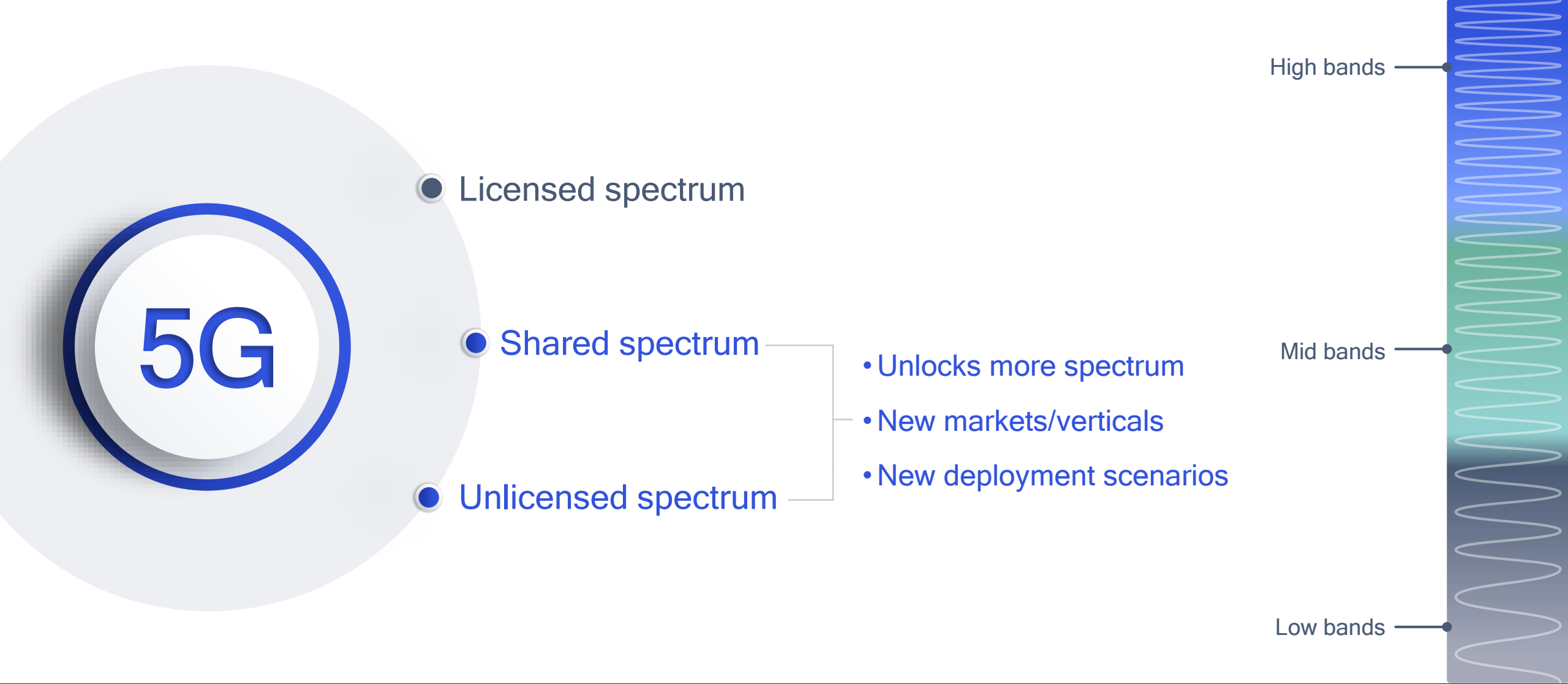
Existing ecosystem relationships



Existing sales channels

Already provide services to many industrial and enterprise customers

Multiple business opportunities, from deploy to offer private network as a service



Shared and unlicensed spectrum creates new opportunities and expands the ecosystem

5G NR-U valuable for wide range of deployments

3GPP study on 5G NR in unlicensed spectrum, fair coexistence with LAA, Wi-Fi

Licensed assisted NR-U

Boosting existing deployments

Better user experience with higher speeds



Stand-alone NR-U

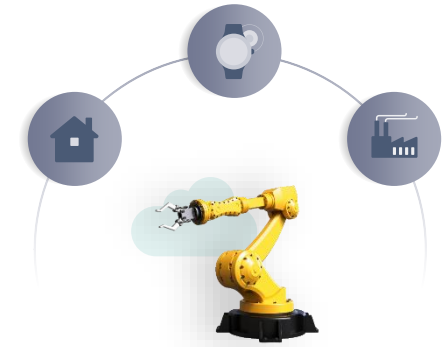
Open mobile broadband

Neutral host, neighborhood network



Private networks¹

Industrial IoT, enterprise broadband

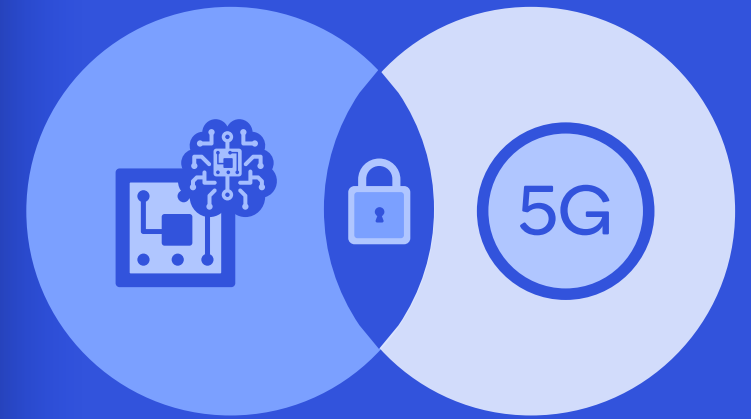
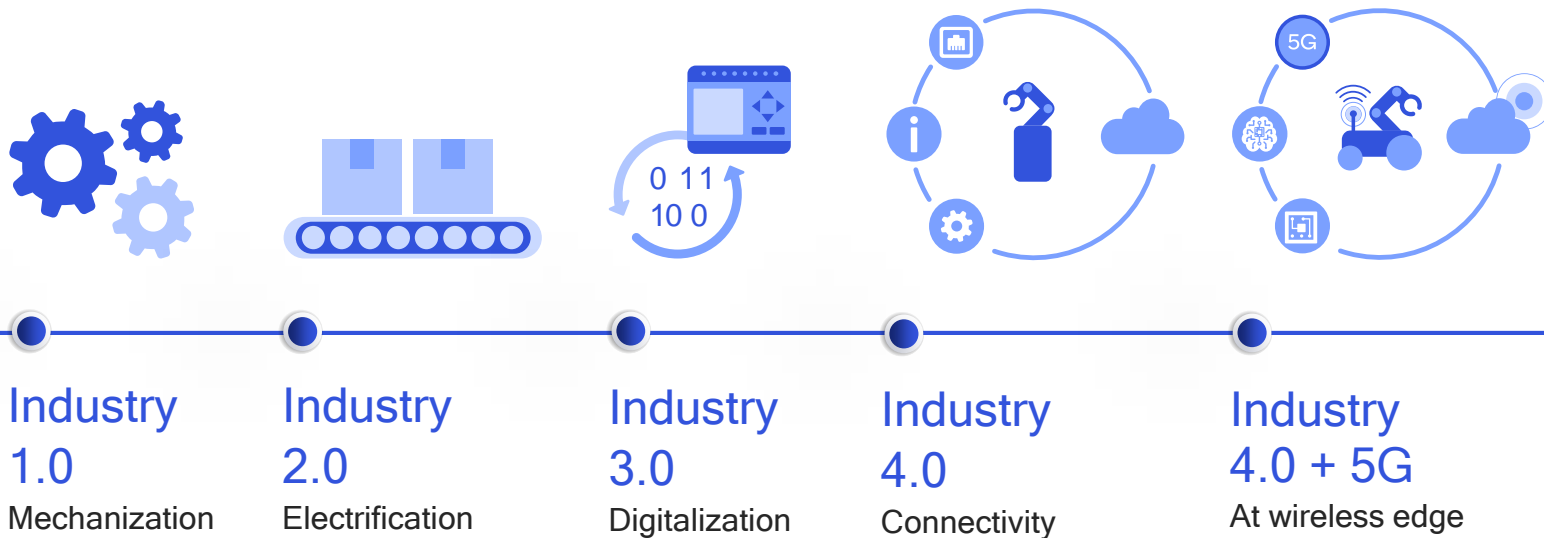


Aggregating licensed and unlicensed spectrum

Expanding 5G market with new types of deployments

1) A private network can also support generic traffic as a neutral host, for example at an hospital it can provide dedicated services for employees/equipment and also operate as a neutral host for visitors.

The next industrial revolution is on its way and will be augmented by 5G



Compute • Security • Connectivity

On-device
processing and
sensing

CV and AI for
autonomous
robots

Edge services
and data privacy

Single
futureproof 5G
network

Scalable
capacity and
reliability

Flexibility with
wireless Ethernet

Enhanced mobile broadband

Security camera

Head mounted display

Augmented Reality

Latency: <10 ms
Availability: 99.9%
Rate: Gbps-Mbps

Handheld terminal

Safety functions

Latency: <10 ms
Availability: 99.9999%
Rate: Mbps-kbps

Industrial robot

Motion control

Latency: <1 ms
Availability: 99.9999%
Rate: Mbps-kbps

Massive IoT

Sensors

Process Monitoring

Latency: ~100 ms
Availability: 99.99%
Rate: kbps

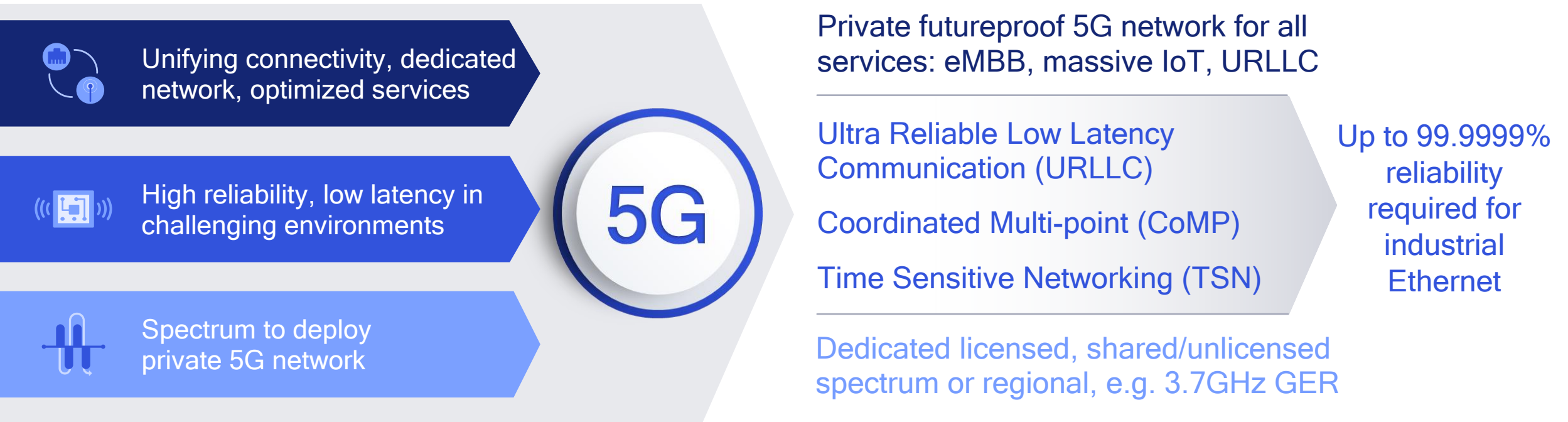
Automated guided vehicle (AGV)

Edge computing and analytics

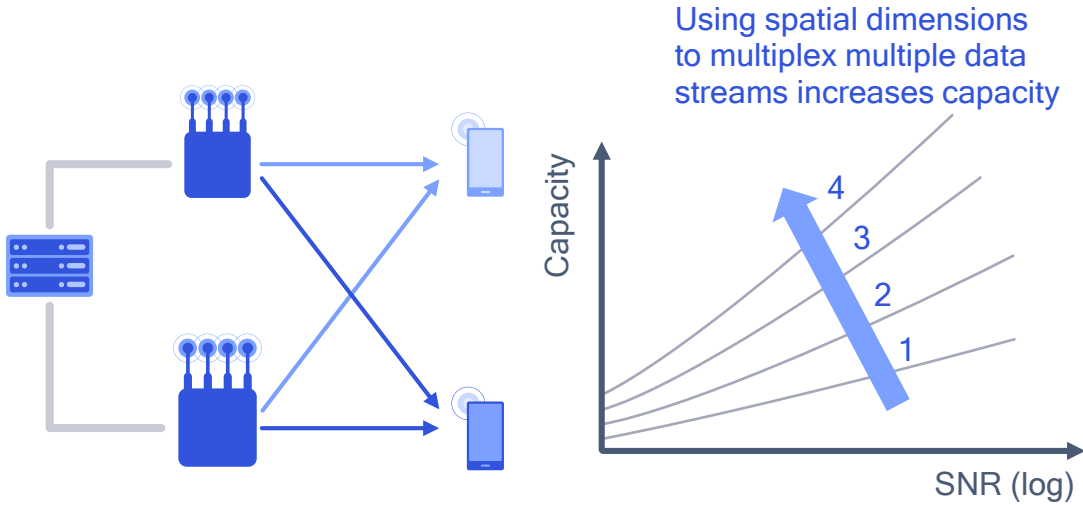
Ultra reliable low latency

Designing 5G to meet industrial IoT requirements

Key challenge: wireless industrial Ethernet for reconfigurable factories



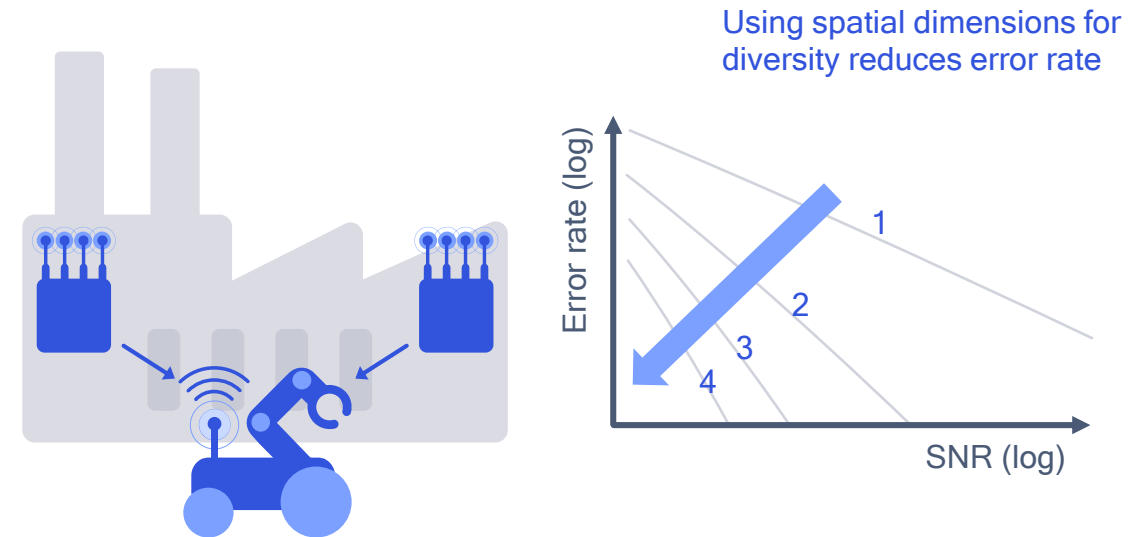
CoMP expands 5G: capacity or ultra-reliability tradeoff



Capacity from spatial multiplexing

Allows multiple transmissions at the same time to multiple location without interfering

Can also be used to by multiple operators to share spectrum more efficiently

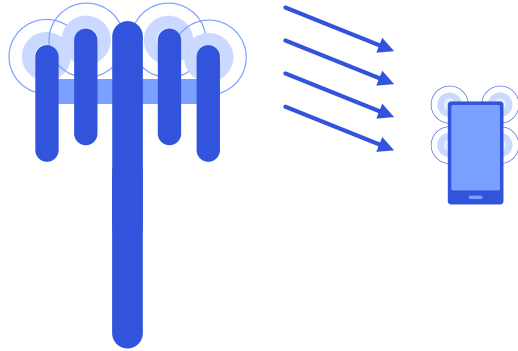


Reliability from spatial diversity

Spatial diversity can overcome radio shadowing in challenging radio environments

Key for URLLC1 to meet 99.9999% reliability and challenging industrial IoT applications

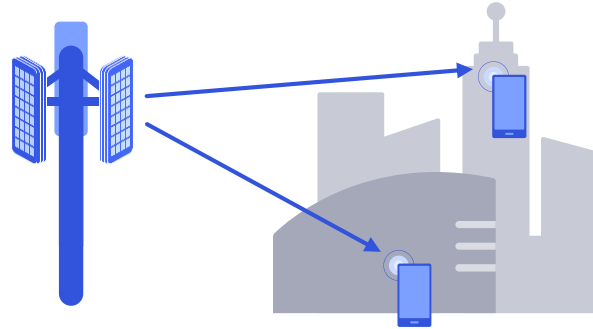
Exploiting spatial domain—from LTE MIMO to 5G CoMP



○ LTE MIMO

2 Gbps peak-rates with 4x4 MIMO¹, carrier aggregation and higher order modulation

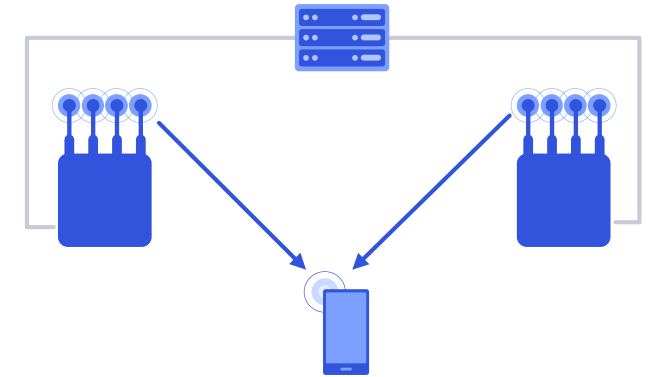
Example: 2 or 4 antennas for transmit and receive



○ 5G Massive MIMO

Multi-user MIMO and 3D beamforming for better capacity and cell edge performance,

Example: 128 or 256 antenna elements for macro deployments



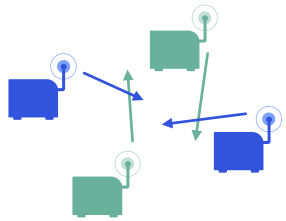
○ 5G CoMP

Leveraging CoMP² diversity and multiplexing to extend 5G to new use cases and verticals

Example: Multiple small-cells with 4 antennas

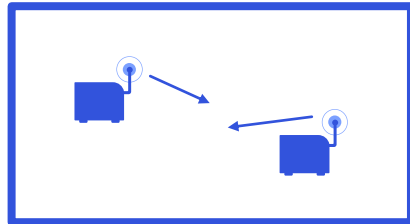
Unlicensed spectrum can support demanding Industrial IoT

Not possible with regular LBT¹ using random access



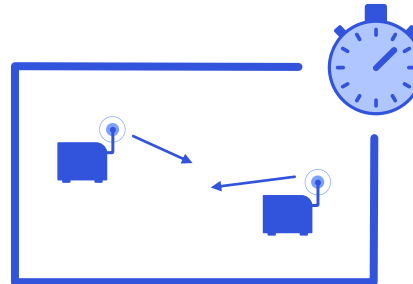
Results in random delays – demanding IIoT² apps require predictable latency

Controlled private environment improves latency



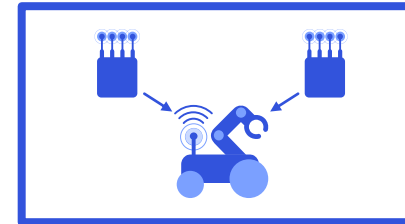
No interference from other networks, but still random delays within private network

Synchronization in time is key for predictability



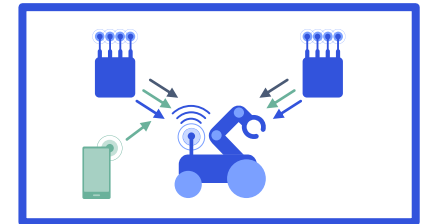
Current regulation allows synchronized FBE³ based sharing for predictable low latency

CoMP improves capacity and reliability



Time synchronization also allows for spatial 5G COMP – a key technology for URLLC

Frequency diversity adds more reliability



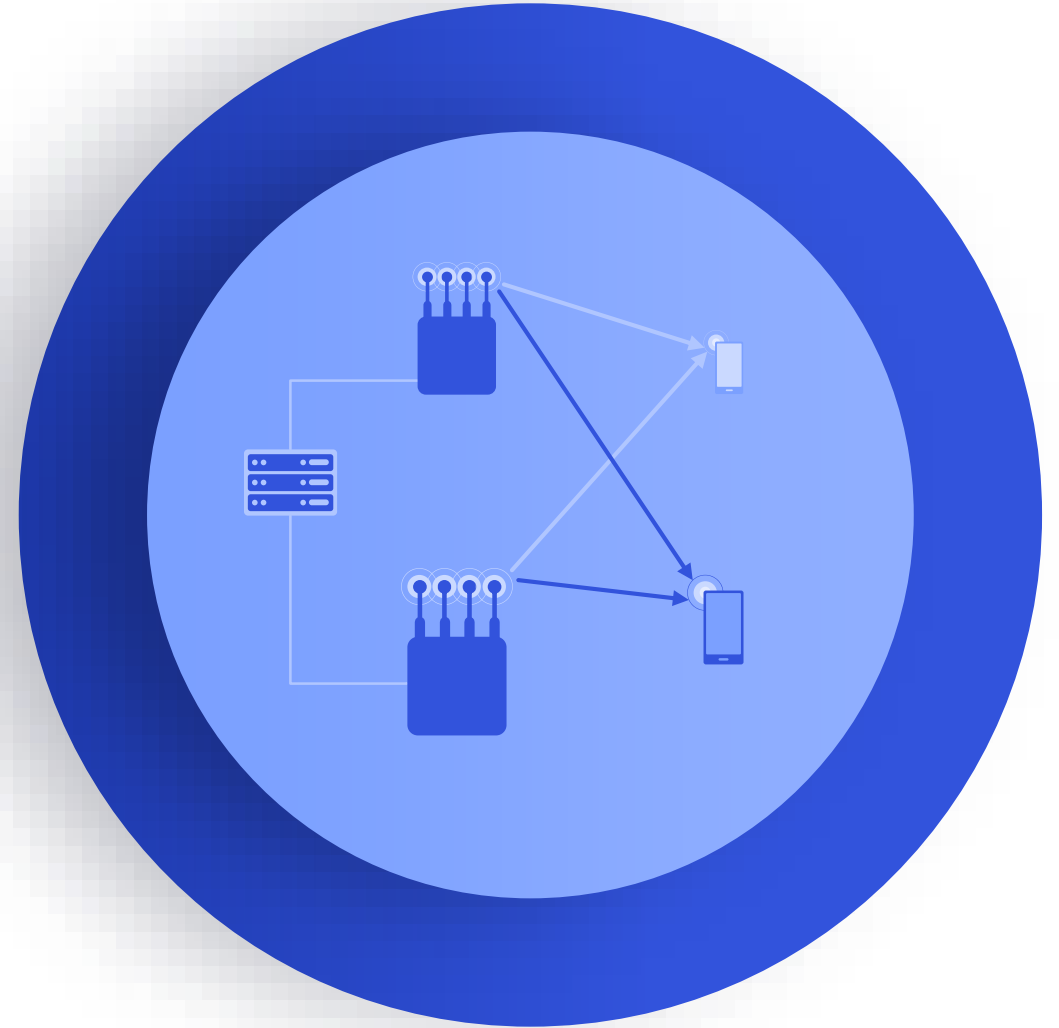
Frequency diversity provide reliability against rouge devices trying to access

1) Listen before talk (LBT) with load based equipment rule (LBE), such as CSMA/CA (Carrier Sense Multiple Access/Collision Avoidance); 2) Industrial IoT; 3) Frame Based Equipment

URLLC services feasible using time synchronized NR-U in controlled environments and today's regulation rules

Spectrum sharing among operators

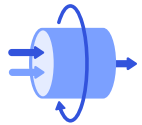
Time synchronization allows for predictability and enables CoMP and spatial sharing for capacity



Opportunity to introduce new sharing paradigms in 5G NR

Evolutionary path

NR unlicensed (NR-U)—existing coexistence rules



LAA NR-U



Stand-alone NR-U



Synchronized NR-U



Fair co-existence:
Wi-Fi, LTE-LAA...

5G

Revolutionary path

NR spectrum sharing (NR-SS)—potential for new rules



Predictable resources



5G CoMP



Spatial sharing



Flexible sharing



Time synchronization
provides great potential to share
spectrum more efficiently

What is possible when not constrained by existing rules?

5G

Revolutionary path

NR spectrum sharing (NR-SS)—potential for new spectrum sharing rules

For green-field bands such as global 6GHz and regional bands such as 37-37.6 GHz

Time synchronization



Predictable resources

- Prioritized resources for each operator → predictable service
- Opportunistic sharing of unused resources



5G CoMP

- Exploiting the spatial domain with 5G CoMP
- Significantly increased capacity and reliability



Spatial sharing

- Spatial sharing between multiple operators
- Allows for simultaneous use of same spectrum in same location



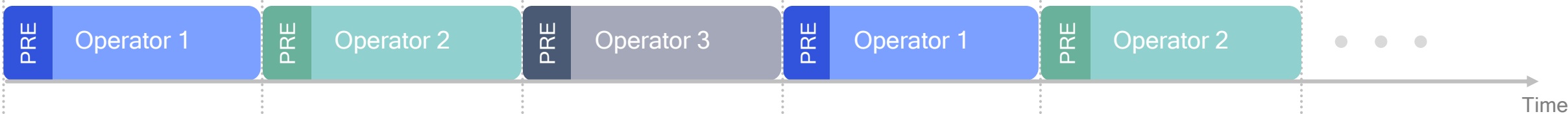
Flexible sharing

- Native support for sharing with different priority levels
- Flexible framework to support various regional sharing needs

Predictable resources with opportunistic sharing

A new sharing paradigm enabled by time synchronization

Each operator assigned guaranteed resources in time, example with 3 operators



A guaranteed resource not used becomes an opportunistic resource for anyone to use



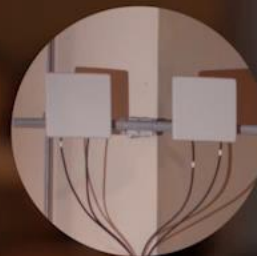
Example: Operator 2 is not using its slots, so operator 1 and 3 contend for unused slots



Setup

Two operators

100 MHz bandwidth



4 small-cells

Two X-pol antennas

4x4 MIMO capable



2 CoMP Servers

High perf. compute

Beamforming



4 Mobile Phones

Two Omni Antennas

2x2 MIMO capable



Scenario 1: Baseline

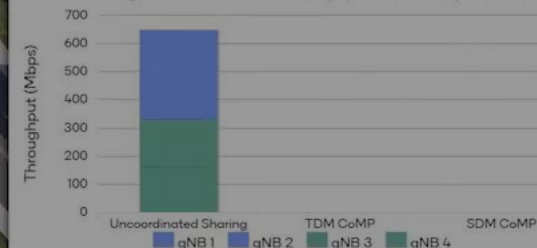
Baseline is uncoordinated sharing similar to today's listen-before-talk (LBT) where the nodes take turn to transmit

Overall Network Throughput - Shared Spectrum

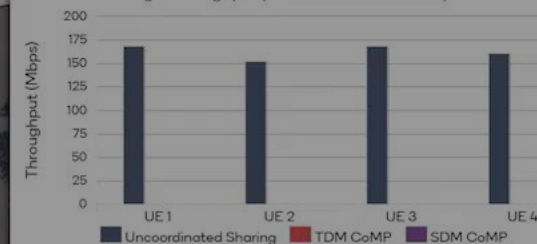


642.6
Mbps
Baseline

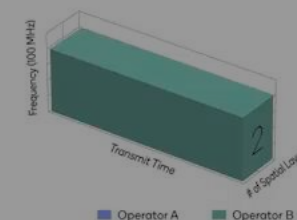
Average Overall Network Throughput - Shared Spectrum



Average Throughput per Scenario - Shared Spectrum



Spatial Dimension Usage



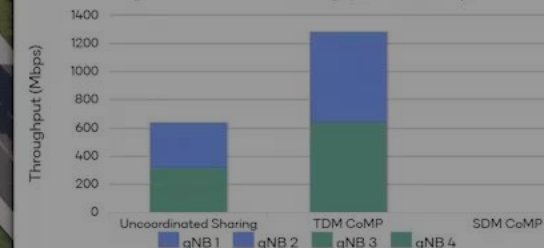
Scenario 2: CoMP

TDM with CoMP (Coordinated Multi-Point) allows simultaneous access by nodes within each operator's network while taking turn between the operators

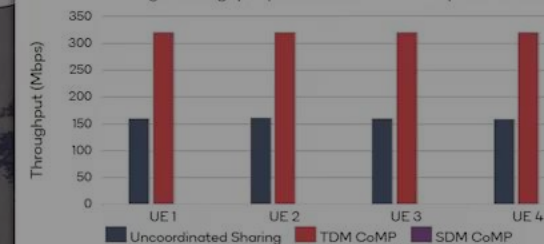
Overall Network Throughput - Shared Spectrum



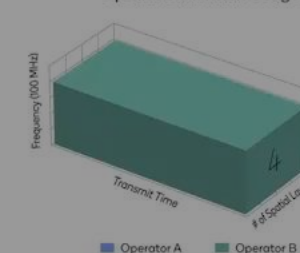
Average Overall Network Throughput - Shared Spectrum



Average Throughput per Scenario - Shared Spectrum

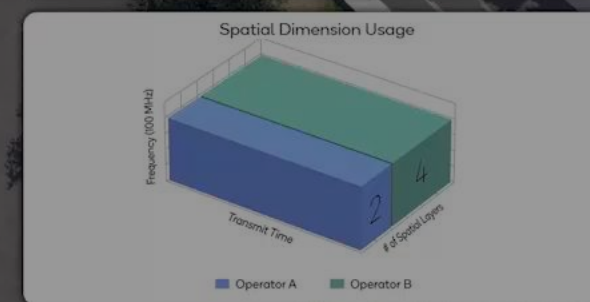
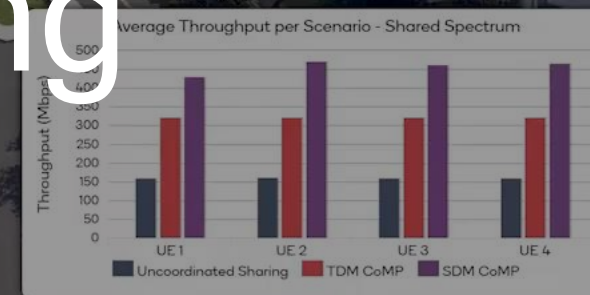
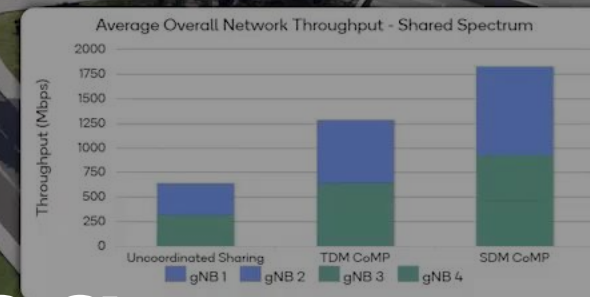
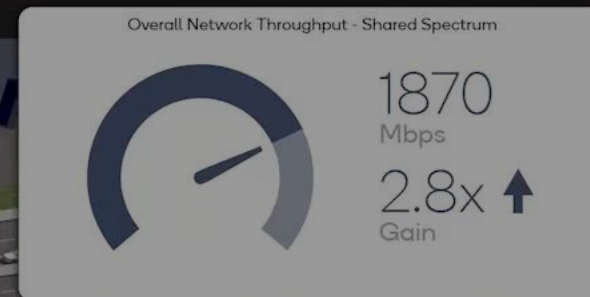


Spatial Dimension Usage



Scenario 3: Spatial sharing

Spatial sharing between multiple operators using CoMP can utilize unused spatial dimensions to allow simultaneous transmissions by multiple operators



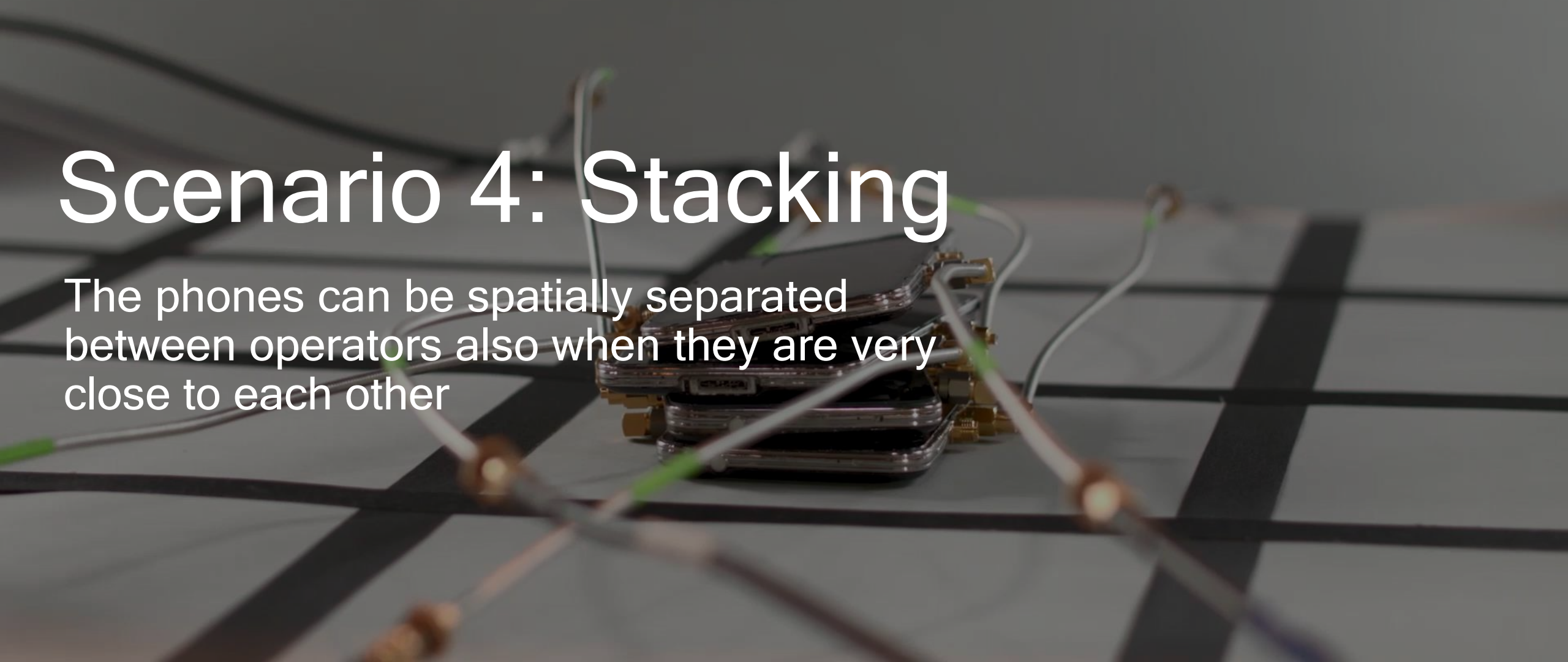


1711
Mbps

2.7x ↑
Gain

Scenario 4: Stacking

The phones can be spatially separated between operators also when they are very close to each other



New business opportunities for 5G NR



Private networks

Expand 5G market to new verticals

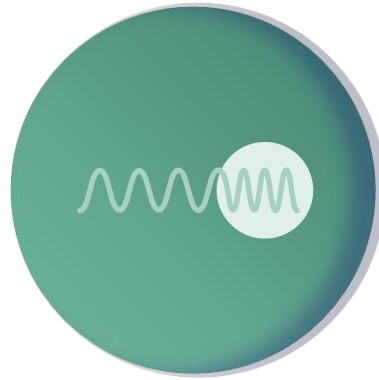
Initially in licensed spectrum, later also unlicensed spectrum



Industrial IoT

New capabilities such as URLLC, TSN and CoMP

Wireless industrial Ethernet for flexible manufacturing



Enterprise mmWave

Private 5G NR mmWave networks indoors for enterprise

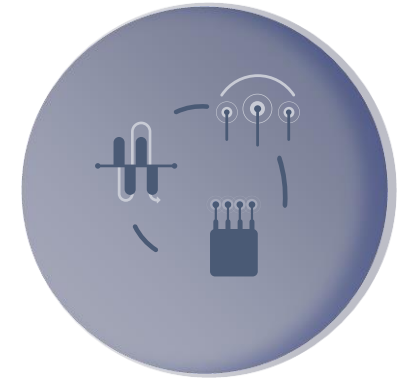
Opportunity for MNO to re-use their licensed spectrum



5G NR in unlicensed

MNO can deploy, manage, or offer private 5G networks as a service

New entities can deploy own networks





New sharing paradigms

Opportunity to define new rules in greenfield spectrum, e.g. synchronization.

Novel sharing paradigms with revolutionary benefits



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