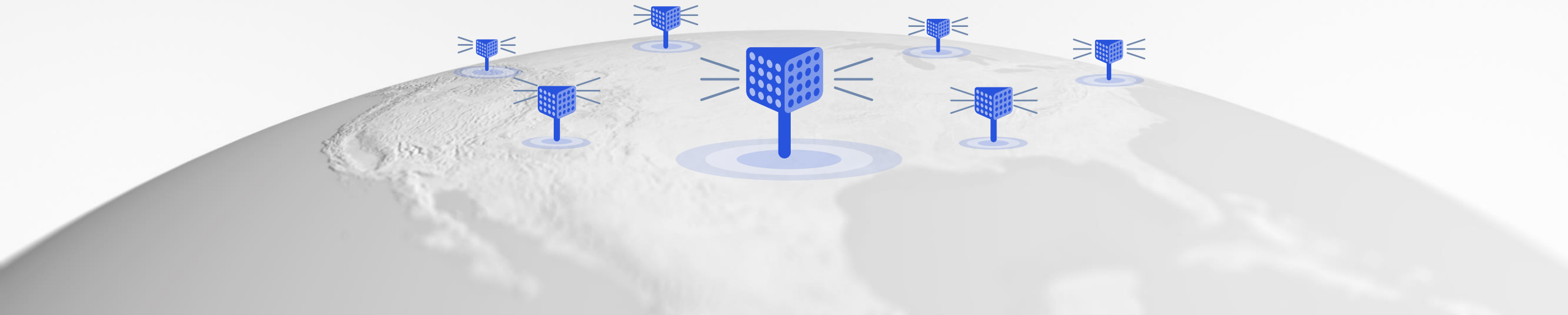
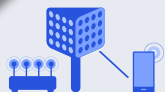


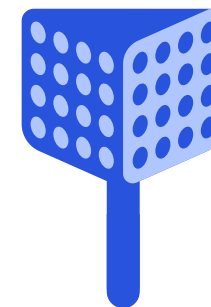
Millimeter wave is the missing piece of the 5G puzzle

And the key enabler for the 5G future





5G mmwave



**Millimeter wave
(mmWave)**
is the key enabler for the
5G future

Mobilizing mmWave

To deliver unparalleled 5G system capacity and customer experience

Deploying mmWave

To achieve great return-on-investment and set up for the 5G future

Evolving mmWave

To support new use cases and enhanced performance

New frontier of mobile broadband – mobilizing mmWave for vast bandwidth



Multi-Gbps data rates

With large bandwidths (100s of MHz)

Much more capacity

With dense spatial reuse

Lower latency

Bringing new opportunities



Rich media and entertainment for outdoor – augmenting lower bands



More indoor capacity as outdoor mmWave offloads outdoor lower bands



Beyond smartphones – e.g., smart manufacturing



Fiber-like broadband to the home – fixed mmWave



Massive bandwidth for cloud computing



Virtually lag-less experiences – e.g., multiplayer gaming



Dense indoor and outdoor connectivity for venues



New indoor opportunities –e.g., connected enterprises



Supporting new and enhanced mobile experiences

- Fiber-like data speeds
- Low latency for real-time interactivity
- Massive capacity for unlimited data plans
- Lower cost-per-bit

5G

accelerating globally

1B+

5G connections by 2023 –
2 years faster than 4G

275+

Additional operators
investing in 5G

3.8B+

5G smartphones to ship
between 2020 and 2024

175+

Operators with 5G
commercially deployed

750M+

5G smartphones
to ship in 2022

1000+

5G designs launched
or in development



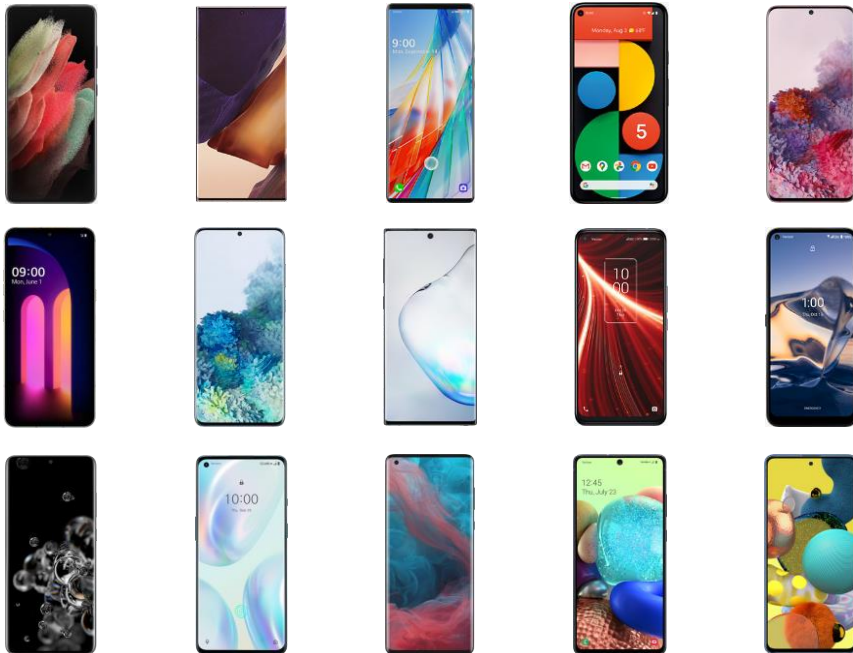
Sources – 5G commercial networks: operator public announcements. Operators investing in 5G: GSA, Oct 2020. 5G device shipment projections: Qualcomm internal estimates, Nov 2020. 2023 5G connections: avg of ABI (Jun 2020), Ericsson (Jun 2020) and GSMA Intelligence (Oct 2020). Cumulative 5G smartphone shipments - avg of CCS Insight (Sep 2020), CounterPoint Research (Sep 2020), IDC (Aug 2020), Strategy Analytics (Oct 2020).

5G mmWave

120+ 5G mmWave devices,
virtually all powered by Snapdragon® platform

Qualcomm Technologies continues to pave the way for 5G commercialization

5G smartphones



Snapdragon is a product of Qualcomm Technologies, Inc. and/or its subsidiaries.

* Source: GSA, Jun. '21. Includes pre-commercial and commercial devices. Complemented with Qualcomm Technologies' data when chipset information was not available from GSA.

PCs



Modules

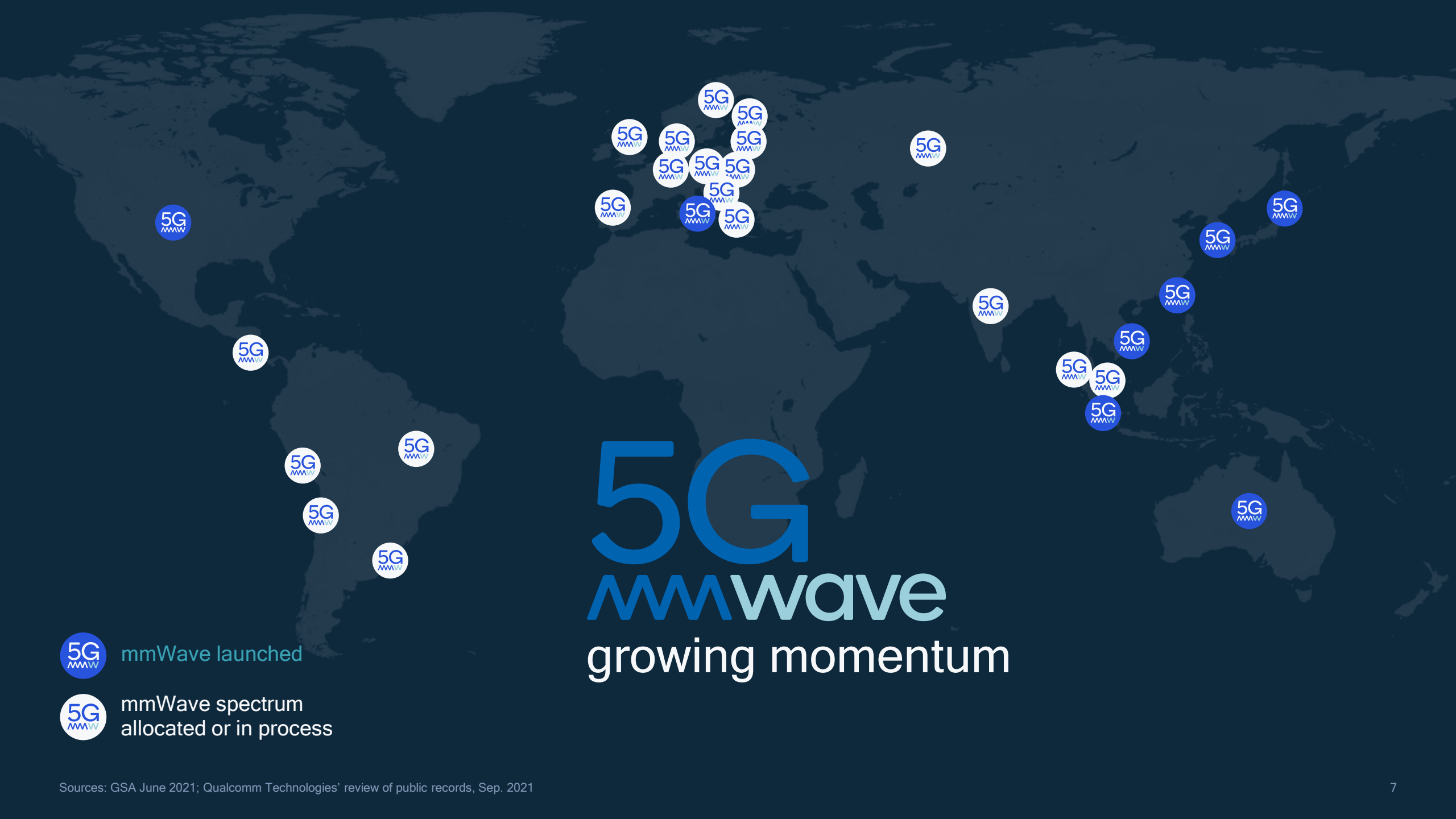


Hotspots





CPEs





5G mmWave growing momentum

-  mmWave launched
-  mmWave spectrum allocated or in process



40+

Global mobile industry leaders commit to support 5G mmWave

United States

AT&T
Casa Systems
Motorola
UScellular

Latin America

Telecom Argentina
WEG

Europe

Deutsche Telekom
Elisa
Ericsson
Fastweb
HMD Global
Nokia
Orange
Telia Finland
TIM
Vodafone

India

Airtel
Jio

Japan

KDDI
Kyocera
NTT DOCOMO
Rakuten Mobile
SoftBank

Korea

ETRI
Informark
Innowireless
Partron
Samsung Networks

Australia

NBN
Optus
Telstra

Mainland China

China Unicom
Honor
Oppo
TCL
vivo
Xiaomi
ZTE
Fibocom
Gongjing
MeiG
Quectel
Sunsea

Rest of Asia Pacific

Chunghwa Telecom
Singtel
True Corporation



Bringing new waves of opportunities

Creating value for the mobile ecosystem

Operators
Service providers
Venue owners
Infra vendors
Device OEMs



For outdoor deployments...

Significantly elevate today's mobile experiences – initially focusing on smartphones

Deployments predominantly driven by mobile operators – initially focusing on dense urban



For indoor deployments...

Complementing existing wireless services provided by Wi-Fi—also expanding to new device types

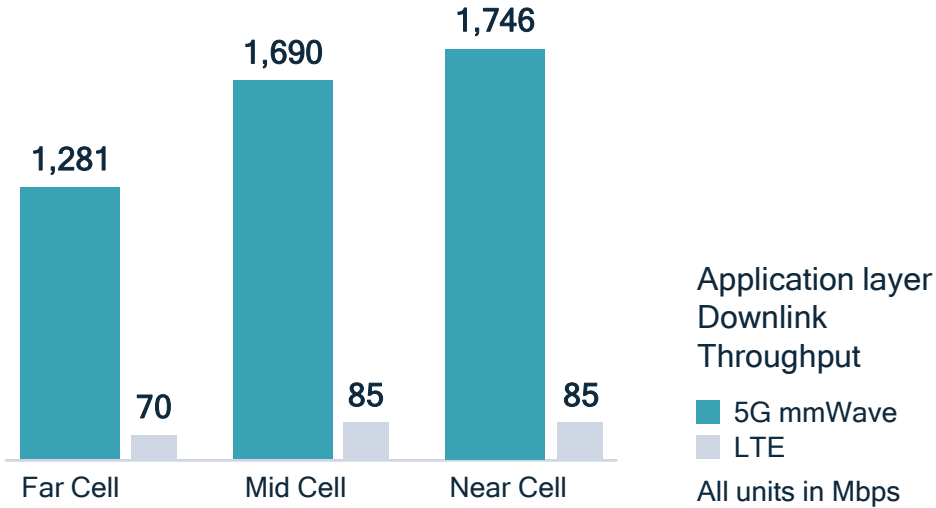
Bringing superior speeds and virtually unlimited capacity for enhanced experiences

Conducting 5G mmWave performance field tests

Tests in commercial network show 1 Gbps+ downlink sustained throughput in all scenarios



5G mmWave gNodeB



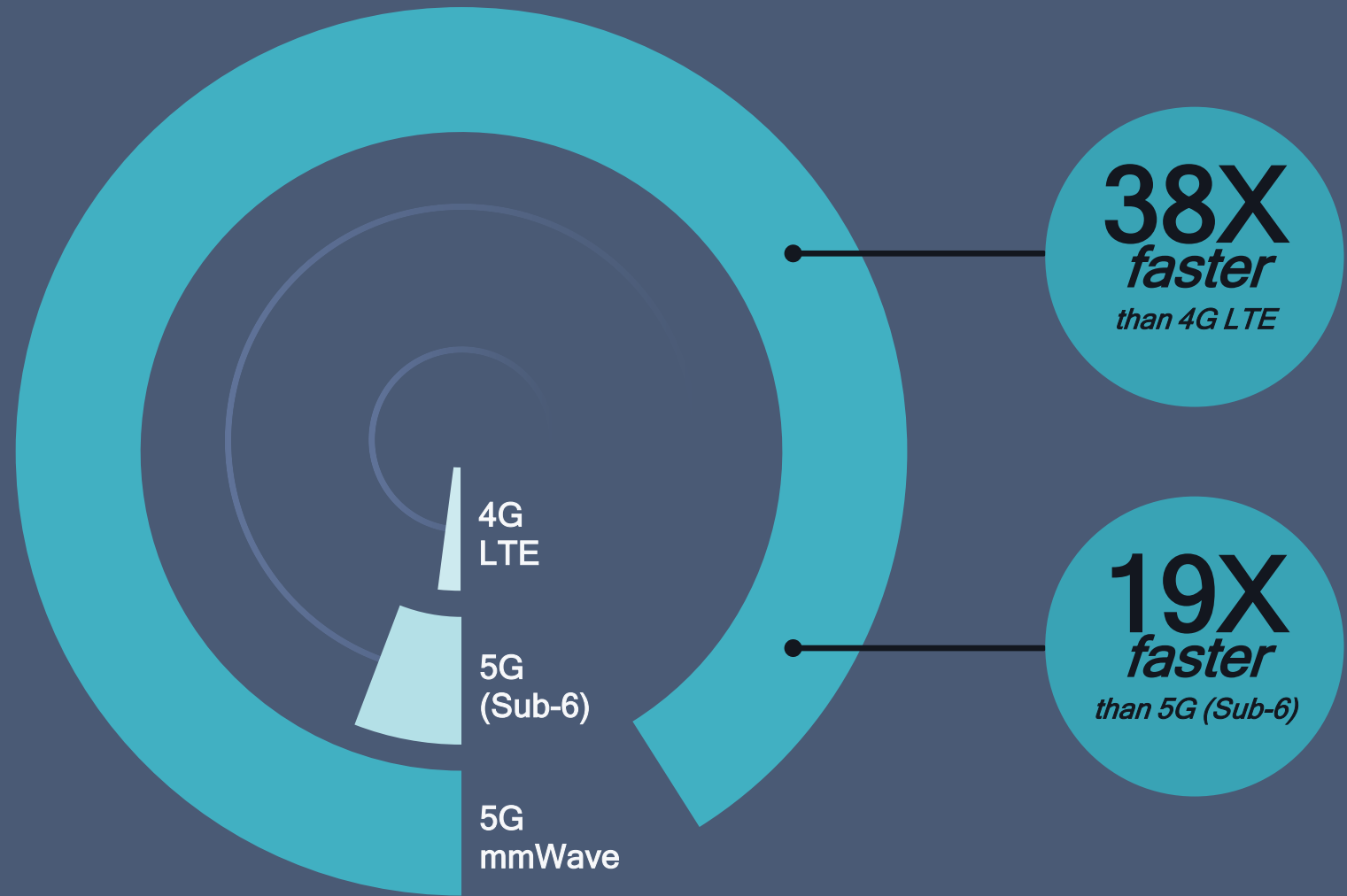
Throughput achieved*
1,821 Mbps downlink
96.9 Mbps uplink



Throughput achieved*
1,780 Mbps downlink
73.1 Mbps uplink

*Measured using Ookla SpeedTest

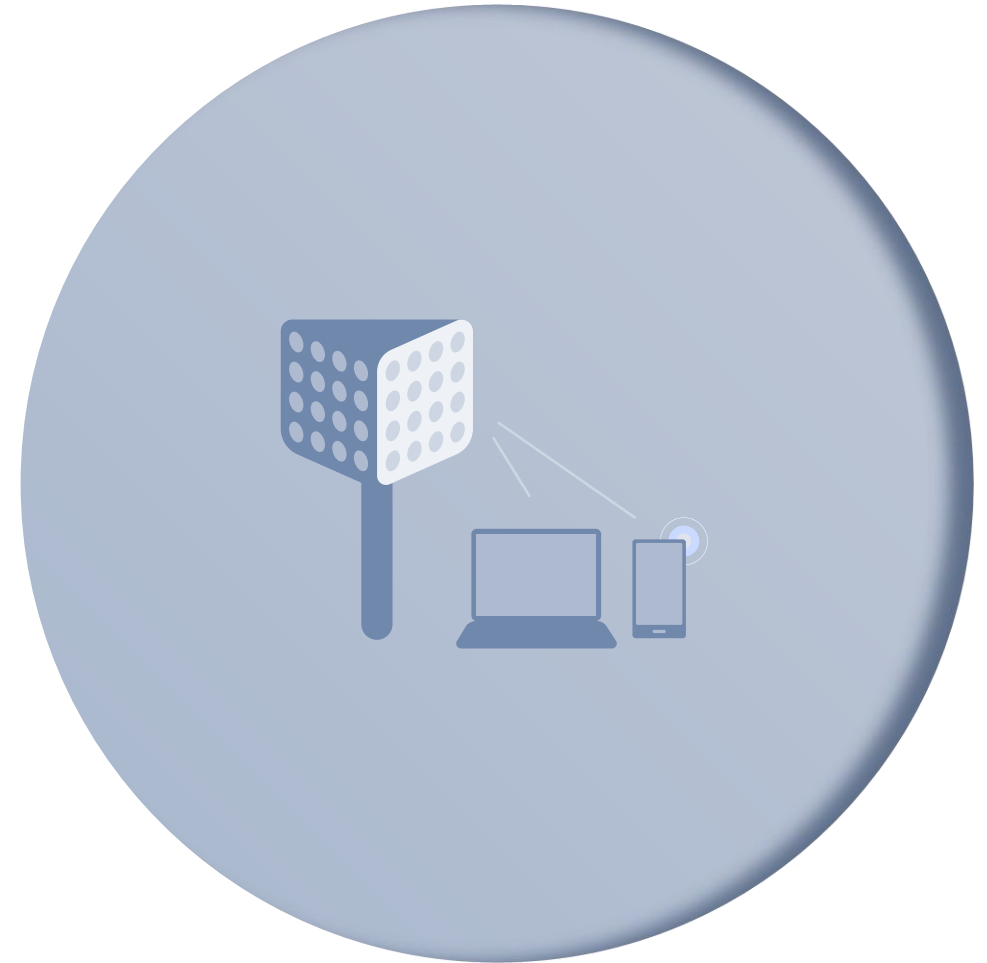
5G mmWave performance



* Based on analysis by Qualcomm of Ookla® Speedtest Intelligence® data top U.S providers comparing 5G median mmWave download speeds to sub-6GHz results for Q2 2021. Ookla trademarks used under license and reprinted with permission.

Deploying mmWave

to prepare for the 5G future



Smartphones in dense urban deployment

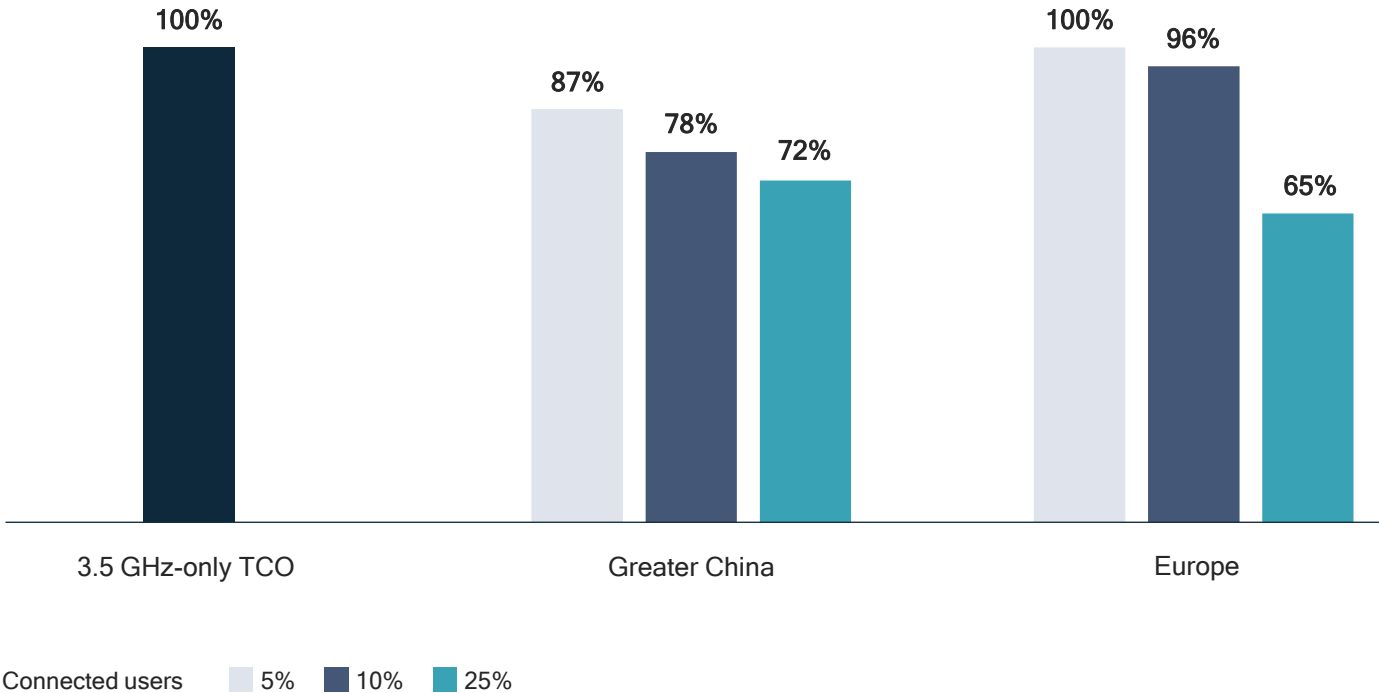
Key factors

- Population density
- Demand growth
- 5G installed base
- Market share
- mmWave bandwidth

Source: "The economics of mmWave 5G,"
GSMA Intelligence, Jan. '21 ([link](#))

Net present value (NPV) of total cost of ownership (TCO) for a 3.5 GHz plus mmWave 5G network

Base 100: 3.5 GHz-only TCO



5G mmWave

Superb monetization and ROI

From cost-effective deployment to monetization and new, incremental business potential, 5G mmWave can help drive growth and realize significant return on investment

mmWave scenarios' relative value proposition

↑ 8%

Incremental
annual revenue

↑ 20%

Average ROI¹

258M+ USD

New opportunity per year
with FWA and laptops

75% Savings

Cost/GB Savings for mmWave in
hotspots compared to mid-band

94M+ USD

Monetization potential per
year of incremental traffic

<4 Years

Payback period² assuming
marginal revenues

Source: Bell Labs Consulting, Sep. '21. Analysis for typical UK operator.

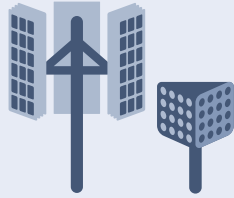
¹ Internal Rate of Return (IRR) over 4/8 years

² Except fixed wireless access, for which the payback period is ~5 years

**mmWave +
Sub-6 GHz**

=

Extreme capacity, multi-Gigabit 5G where it matters



**mmWave +
Fixed Wireless Access**

=

Fiber through the air for 5G-connected homes and more

5G
mmwave

DEPLOYING MMWAVE TO

**Complete the
5G puzzle**

**mmWave +
Open RAN**

=

Easily scalable, flexible, high-performance 5G



**mmWave + Sub-6 GHz +
Standalone**

=

Critical infrastructure for industry 4.0 and more



Efficiently deploy 5G mmWave for a wide range of use cases

Fixed wireless access

Urban cities, suburban towns, rural villages

Indoor enterprises

Offices, auditoriums, manufacturing

Transportation hubs

Airports, train terminals, subway stations

Industrial IoT

Factories, warehouses, logistic hubs

Indoor / outdoor venues

Conventions, concerts, stadiums



Multi-Gigabit speeds with virtually unlimited capacity



Beyond smartphones, laptops, tablets, extended reality, ...



Leveraging existing Wi-Fi or cellular by co-siting



Flexible and efficient deployment with disaggregated RAN (e.g., O-RAN)

Testing 5G mobile mmWave for indoor enterprises

Using commercial equipment

Achieving significant coverage at 28 GHz¹

- Single sector provides solid coverage in the lobby, atrium, and part of the auditorium
- Significant NLOS coverage behind the gNodeB, including the 2nd and 3rd floor

Extreme capacity for enterprise use cases

- Downlink median burst rate² of 3.1 Gbps

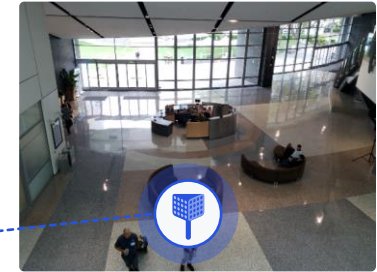


Achieving Gigabit speeds even in NLOS

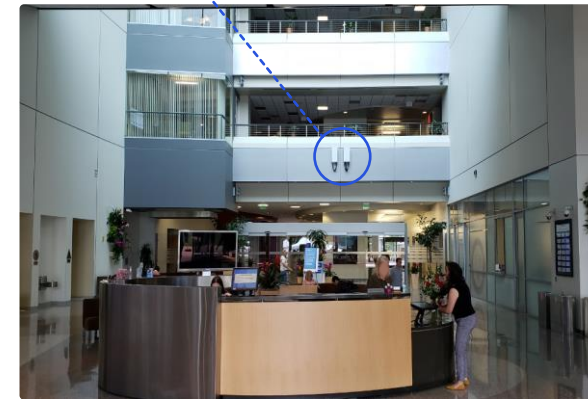
¹ Coverage simulation based on MAPL (maximum allowable path loss) analysis with ray tracer propagation model and measured material and propagation loss; minimum 0.4/0.1 bps/Hz for downlink/uplink data and control; ² Using 400 MHz DL bandwidth



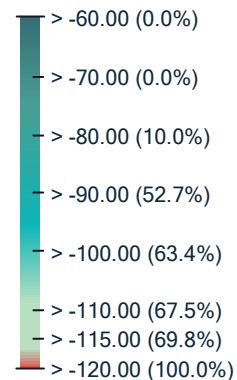
View from gNodeB



28 GHz gNodeB
1-sector; ~20ft. height
400 MHz bandwidth

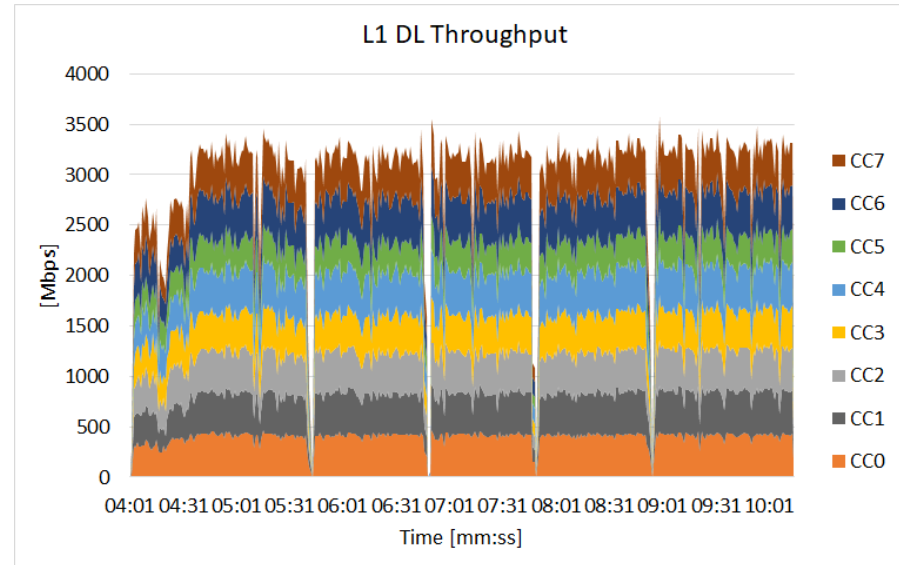


View from building entrance



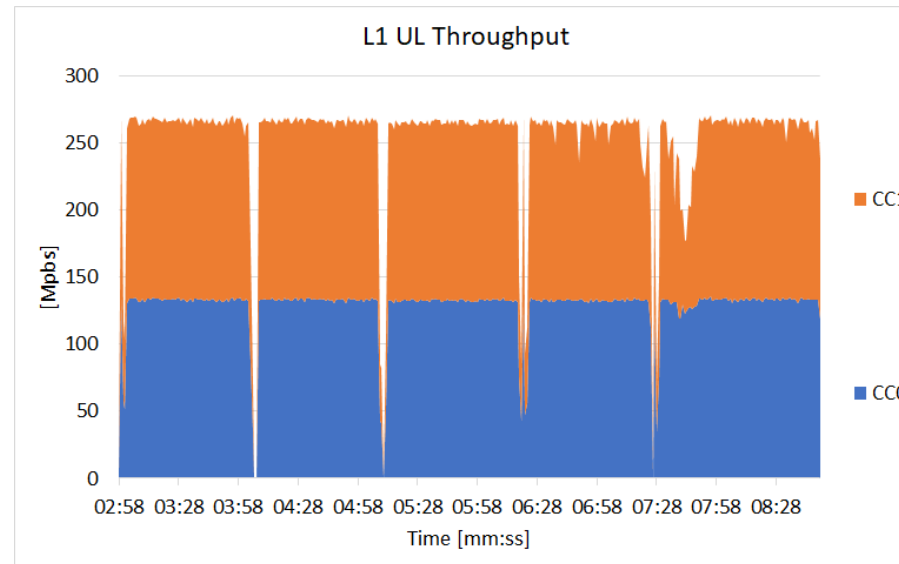
Field testing 5G mmWave in a railway station

Deploying in 28 GHz (n257) with NSA option 3x using 2.1 GHz (B1) LTE anchor



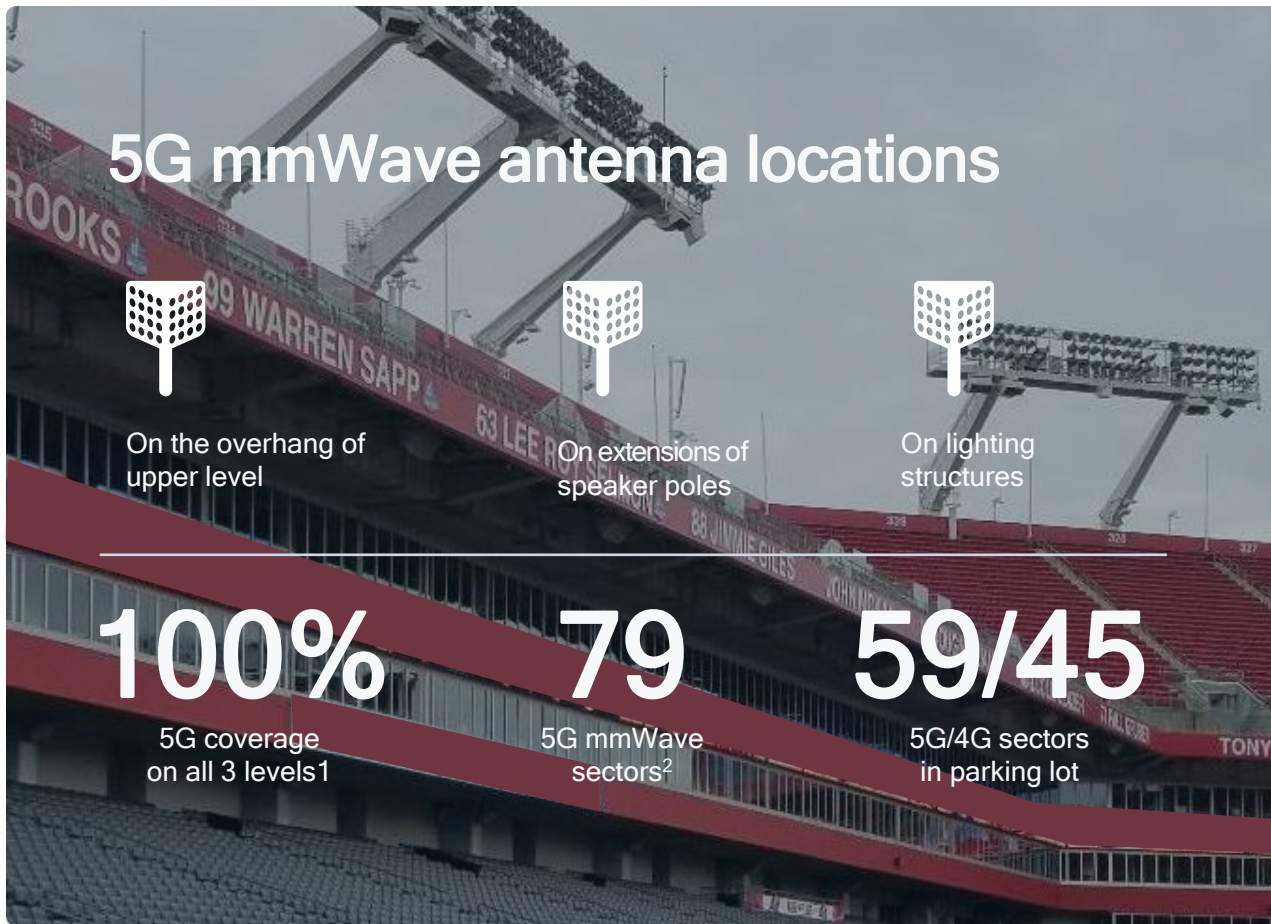
3.6 Gbps

Peak downlink throughput with 800 MHz BW (8x CA)



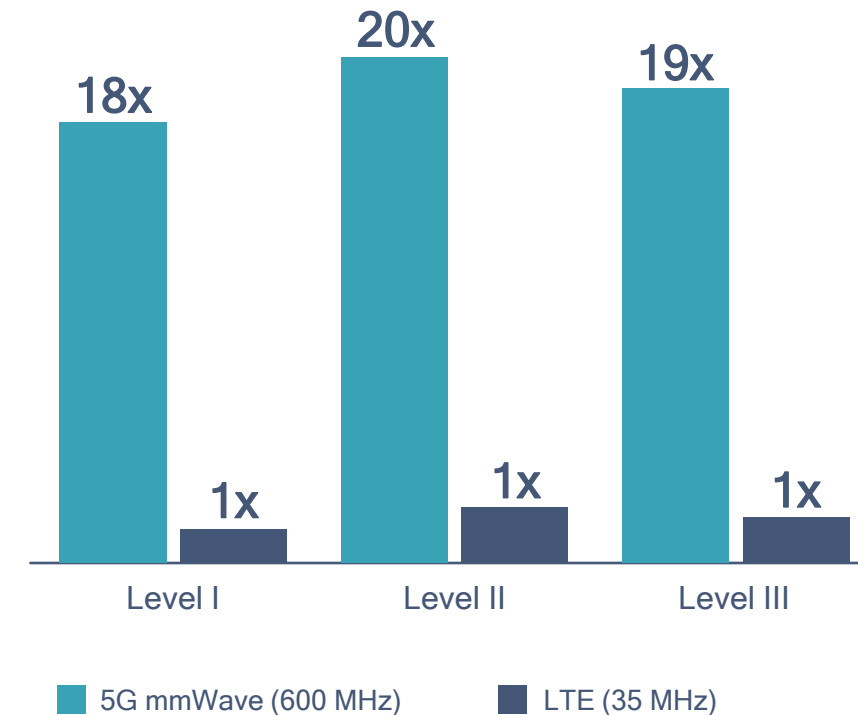
271 Mbps

Peak downlink throughput with 200 MHz BW (2x CA)



5G vs. 4G downlink throughput

5G mmWave delivers >3 Gbps peak speed in several sectors



Bringing massive capacity and new experiences to stadiums

Fixed wireless access use cases

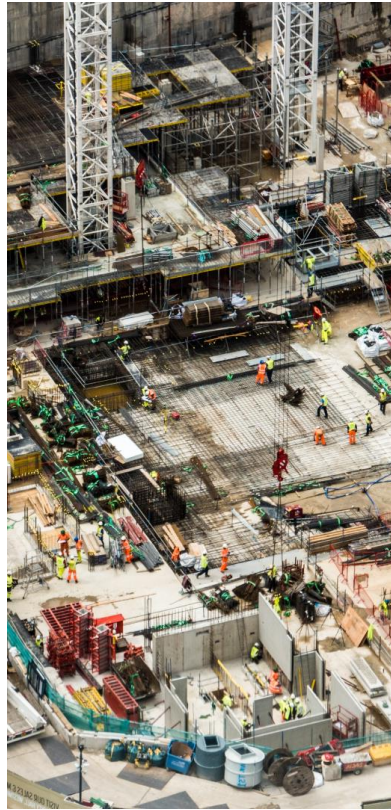
Compelling solution offering broadband services to houses, small businesses, and enterprises.



Remote
operation



Monitor
and respond



Agile
industry



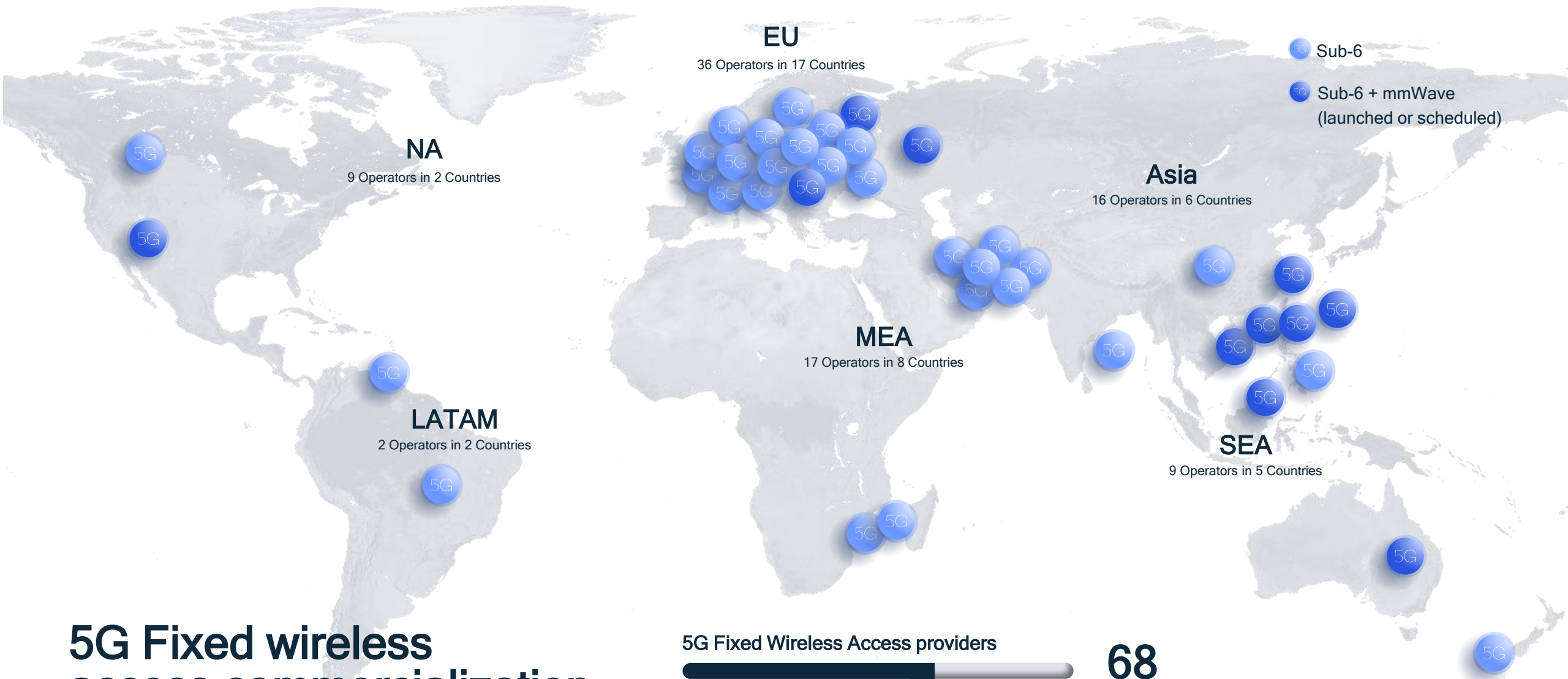
Temporary
and moveable



Synchronous
collaboration



Power
and speed



5G Fixed wireless access commercialization

moving into the mainstream

5G Fixed Wireless Access providers



68

Countries



32

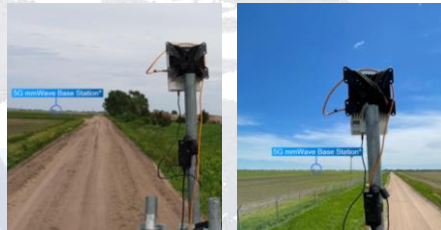
Qualcomm® Fixed Wireless Access Platform drives 5G FWA adoption

U.S.A.

5G

Configuration:

Rural | 400 MHz | n261 | 46dBm



Sept 2020

Qualcomm,
U.S. Cellular, Ericsson

+5 km, 100 Mbps

Sept 2020

Movil America,
Qualcomm, Ericsson

~3 km , +650 Mbps

Dec 2020

Fastweb, Qualcomm

Launched 5G Fixed
Wireless Access Commercial

+6 km , 1 Gbps

Jan 2021

Nbn, Ericsson,
Qualcomm,
Casa Systems

+7 km , ~1 Gbps

May 2021

U.S. Cellular, Qualcomm, Ericsson,
Inseego

+7 km , ~1 Gbps

Jun 2021

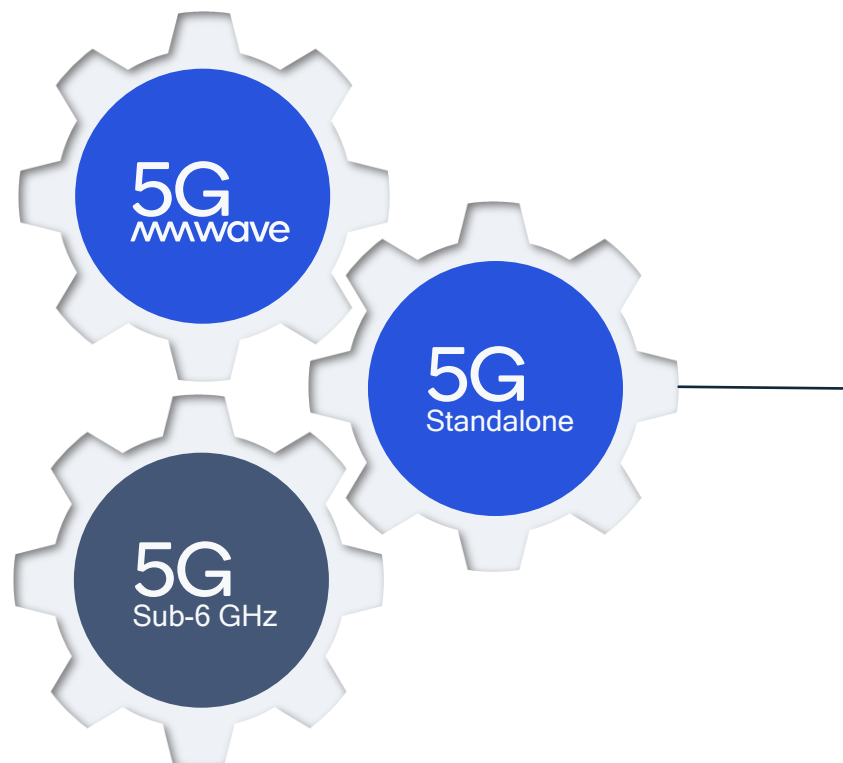
U.S. Cellular, Qualcomm, Nokia

**~10 km
~1 Gbps**

5G for Industry 4.0



Boost 5G networks for Industry 4.0 with the power of mmWave



- Ultra-high capacity
- Ultra-reliability with CoMP, dual connectivity, and network slicing
- Seamless mobility
- Low latency and edge compute
- Secure private networks
- Time sensitive networking (TSN)
- Public network fallback
- Precise positioning
- Broad range of devices for diverse applications

CoMP: Coordinated multi-point

Critical applications



AR / VR



Interactive
collaboration



Mobile robots



Operations and
security services

Real-time control for industrial IoT



Factory automation with
wireless Ethernet and TSN



Mission-critical
industrial applications



Industrial handhelds



Immersive training



HD video surveillance



Precise indoor locationing



Guided execution



Automation & motion control



Mobile robots (e.g., AGV)



Mobile workstations

5G Smart Manufacturing

~4.8T

In global economic value by 2035

5G mmWave brings benefits to a broad set of industrial use cases

* The 5G Economy in a Post-COVID-19 Era - an independent study from IHS Markit, commissioned by Qualcomm Technologies, Inc.

Inherently ultra-low latency

Fiber-like data speeds

Massive capacity

Indoor / outdoor isolation

Simple deployment

Deploying 5G mmWave in industrial settings (e.g., factories, warehouses) can deliver new classes of service and performance



Automated Guided Vehicles (AGVs)

UHD video captured with edge AI processing for issues identification and surveillance

Low-latency and ultra-reliable control



Boundless Extended Reality (XR)

Next-generation human-machine interface

Remote guided maintenance / repair

Immersive hands-on training



Always-connected Laptops and Devices

Instant access to cloud compute / storage

Immersive virtual telepresence

Real-time collaboration

Collaborating with ecosystem leaders to deploy 5G mmWave smart factory

Initial use cases:



Automatic inspection of product lines via automated guided vehicle (AGV) and overhead transmission (OHT)
– 20 Mbps DL, 120 Mbps UL



Remote augmented reality for equipment troubleshooting, maintenance, and repair
– 25 Mbps DL, 25 Mbps UL



Immersive virtual/augmented reality for visitors of Green Technology Education Center
– 25 Mbps DL, 2.5 Mbps UL

¹ With DL and UL bandwidth of 400 MHz and 200 MHz, respectively

Source: https://ase.aseglobal.com/en/press_room/content/5g_smart_factory_en

Factory manufacturing floor (~34,159 sq. ft.); 12 ft. ceiling height



5G NR NSA network operating in 28 GHz band, achieving median throughput greater than 1.5 Gbps in DL and 120 Mbps in UL¹

5G mmWave can support diverse use cases infactories of the future

Enhanced mobile broadband

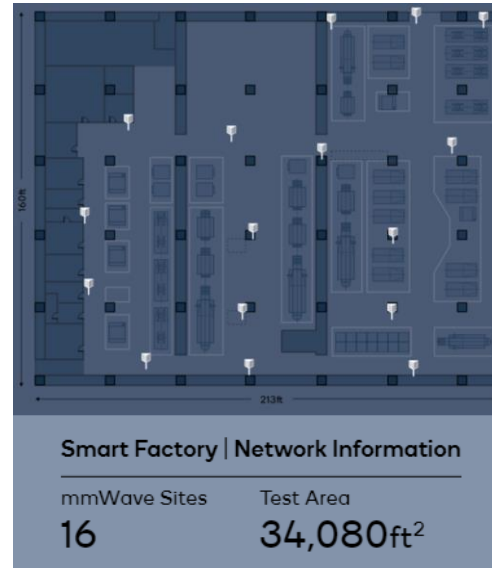
- Smartphone and laptops
- Boundless XR

Mission-critical services

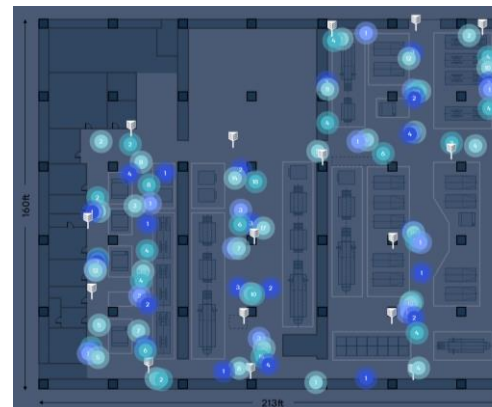
- Industrial automation (e.g., robots)

Massive IoT

- Camera sensors



Proof-of-concept
end-to-end system
simulations



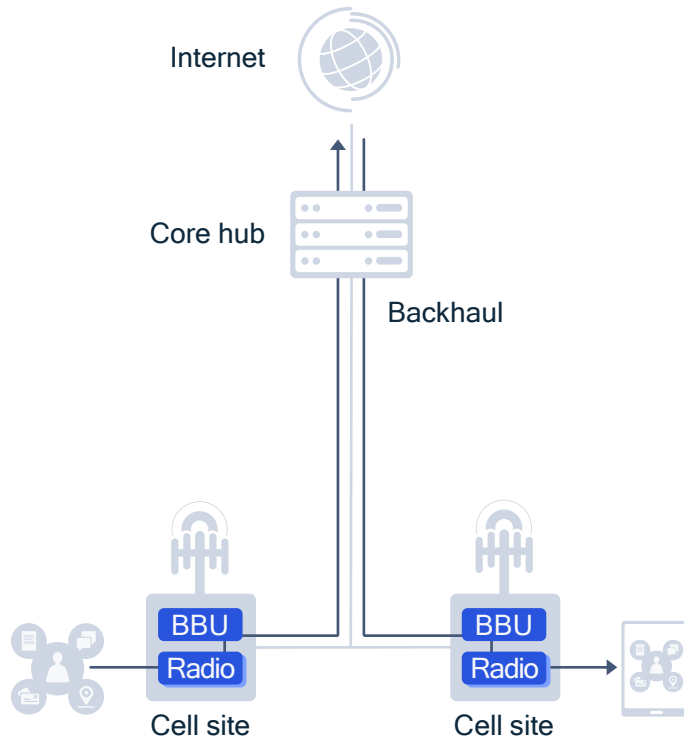
Simulated Devices



Evolving the 5G network

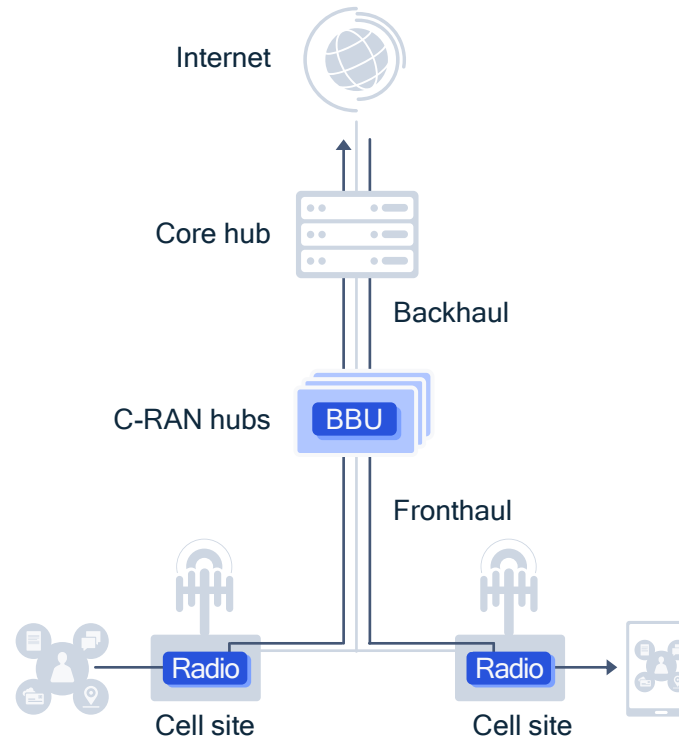
Traditional RAN

Combined baseband processing unit + Radio unit



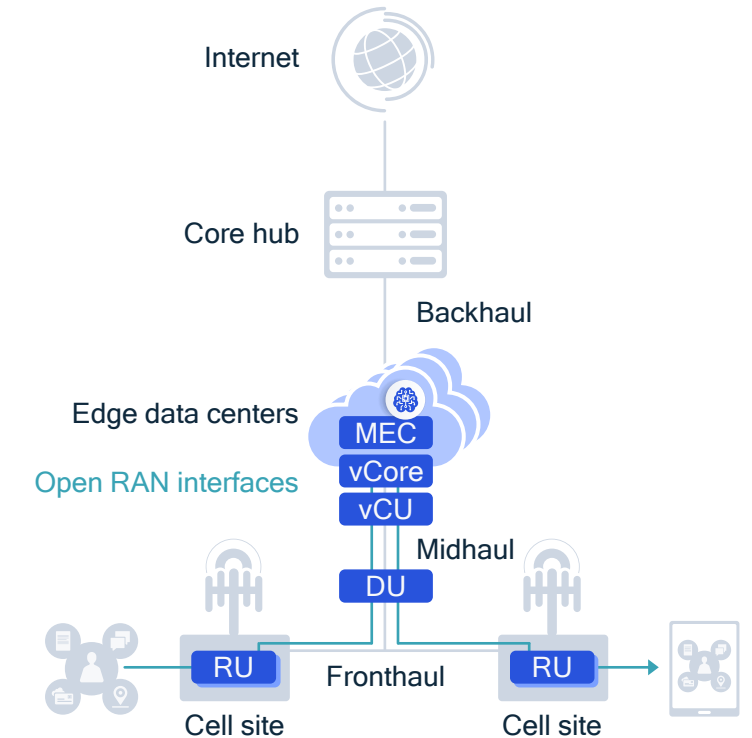
Centralized RAN (C-RAN)

Centralized baseband processing unit



Virtual RAN (vRAN) + MEC

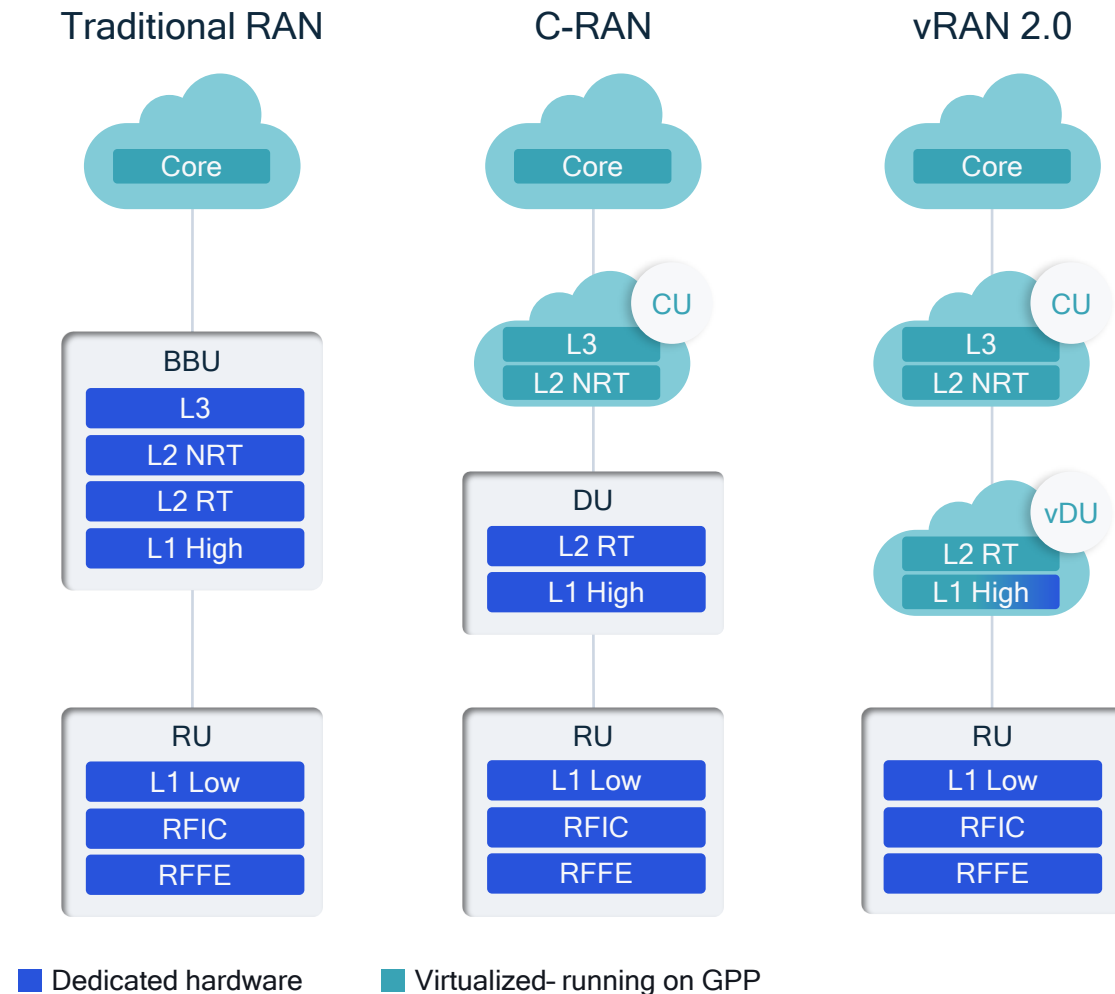
Virtualized baseband processing unit with disaggregation



For better coordination, scalable capacity, faster deployments, lower latency, and new use cases

5G Infrastructure Trends

vRAN, O-RAN, COTS



O-RAN

Open interfaces between network elements (Core, Protocols, BB, RF)

vRAN

RAN virtualization with GPP

COTS

General Purpose Processors (GPP)

High Performance Products

Low-latency high-throughput operations

Dedicated hardware accelerators

- Full RU implementation
- L1 accelerators for vDU

Our Goal

Enable high performance vRAN products using open interfaces



Support different
deployment scenarios



Higher utilization of
scalable resources



Efficiently deploy
new services



Real Estate
Savings



Build RAN
cost-effectively

Place processing and analytics where it is needed

Simplify orchestration

Resource pooling allows trunking gains
and better cost and energy effectiveness

Rapidly scale virtual resources for
additional capacity

Support lower end-to-end latency

Components can evolve
and be upgraded separately

Tailor dimensioning and features to suit
the use case with 5G private networks

Reduce cell-site footprint by relocating
disaggregated functions to data centers

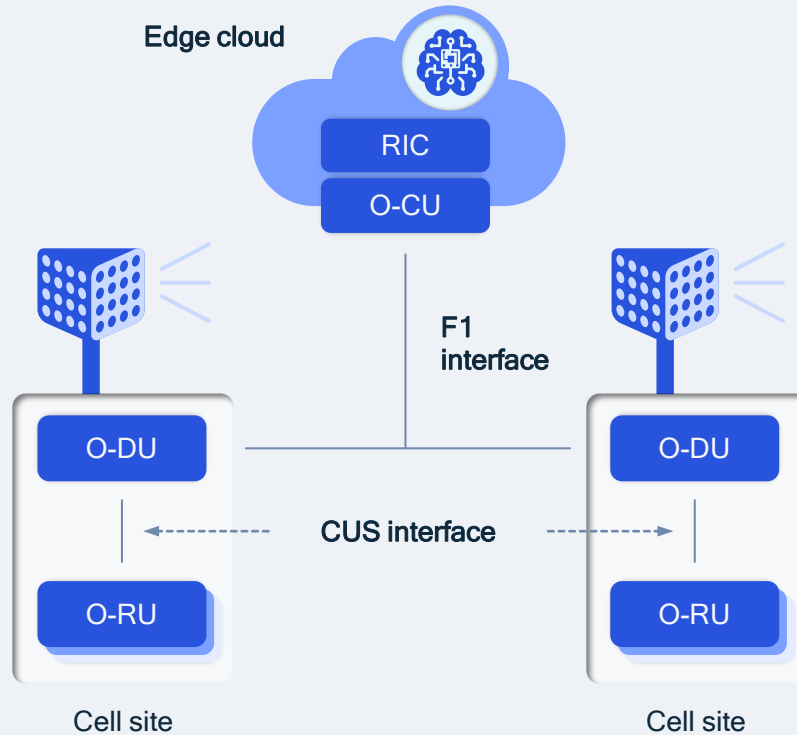
Broaden the ecosystem for competition

Vendor diversity spurs innovation

Deploy networks faster

with vRAN and
disaggregation

Build flexible, higher-performance 5G networks with O-RAN and mmWave



Intelligent and flexible 5G mmWave deployments with O-RAN elements and interfaces



Accelerate 5G mmWave deployments

Broaden the ecosystem for vendor diversity
Spur competitive innovation



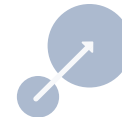
Advance capabilities and performance with the O-RAN Radio Intelligent Controller (RIC)

Improve mmWave connectivity with RAN intelligence
Train machine learning models at scale



Build denser networks

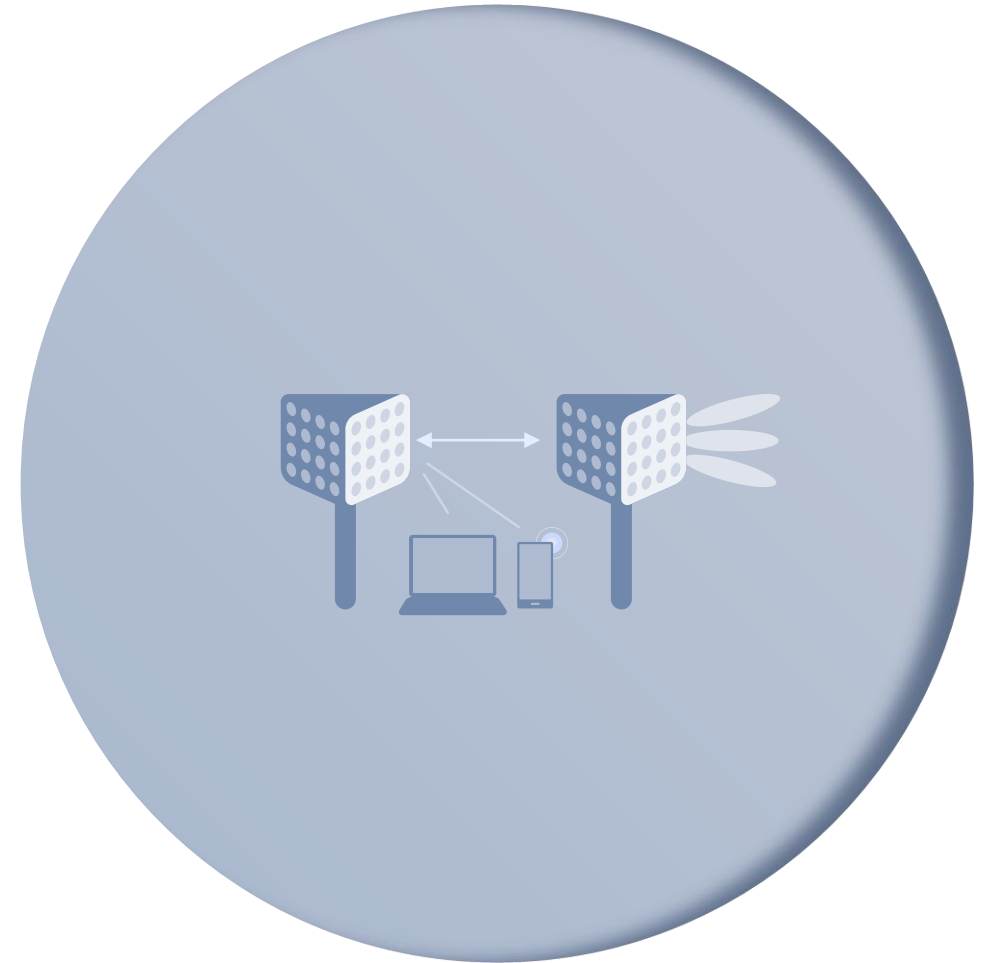
Disaggregate to reduce cell-site footprint
Access more locations with a smaller footprint



Efficiently scale new bandwidth-intensive services

Evolve and upgrade components separately
Rapidly scale virtual resources

Evolving mmWave in 3GPP Rel-16+



Advancing 5G to fulfill its full promise

Enhanced mobile experiences, new capabilities, and expansion to diverse verticals



Industry 4.0



Boundless XR



Wide-area 5G



Mobile mmWave

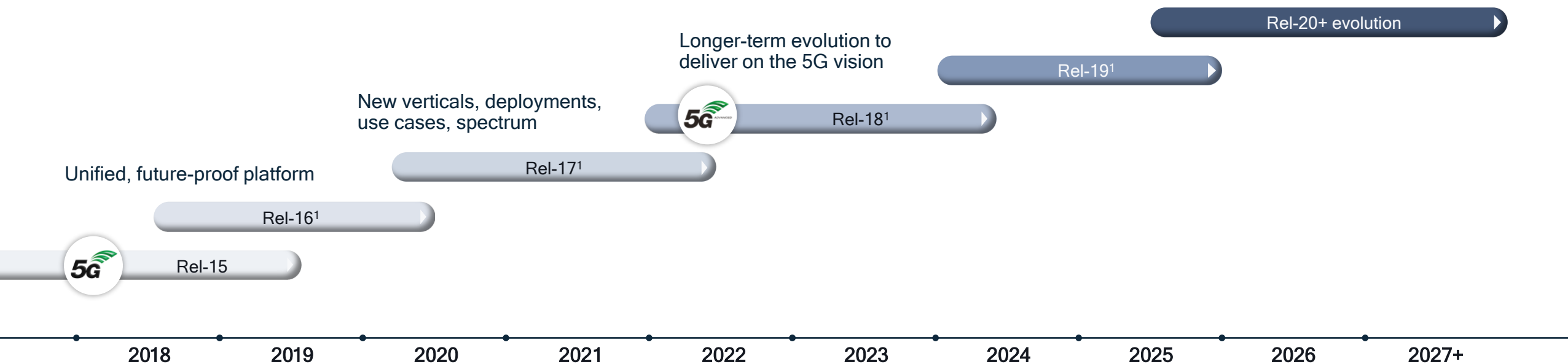


5G V2X Sidelink



Green networks

Driving the 5G technology evolution in the new decade



Rel-15 eMBB focus

- 5G NR foundation
- Smartphones, FWA, PC
- Expanding to venues, enterprises

Rel-16 industry expansion

- eURLLC and TSN for IIoT
- NR in unlicensed
- 5G V2X sidelink multicast
- In-band eMTC/NB-IoT
- Positioning

Rel-17 continued expansion

- Lower complexity NR-Light
- Higher precision positioning
- Improved IIoT, V2X, IAB, and more...

Rel-18+ 5G-Advanced

- Next set of 5G releases (i.e., 18, 19, 20, ...)
- Potential projects in discussions
- Rel-18 expected to start in 2022

1. 3GPP start date indicates approval of study package (study item->work item->specifications), previous release continues beyond start of next release with functional freezes and ASN.1

5G NR enhancements for mmWave

Completed Release 16 Projects



Integrated access and backhaul (IAB)

Enabling flexible deployment of small cells reusing spectrum and equipment for access and backhaul



Enhanced beam management

Improving latency, robustness and performance with full beam refinement and multi-antenna-panel beam support



Power saving features

Maximizing device sleep duration to improve power consumption as well as allowing faster link feedback



Dual connectivity optimization

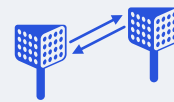
Reducing device initial access latency and improving coverage when connected to multiple nodes



Positioning

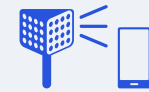
Meeting initial accuracy requirements of 3m (indoor) to 10m (outdoors) for 80% of time

Release 17+ Projects



Improved IAB for distributed deployment

Introducing full duplex operations and mobile relays for improved capability, coverage, and QoS



Optimized coverage and beam management

Reducing overhead, enhancing performance (e.g., beam selection), improving coverage



Expanded spectrum support

Supporting licensed and unlicensed spectrum in frequencies ranging from 52.6 GHz to 71 GHz



New use cases beyond eMBB

Expanding mmWave support for sidelink, URLLC, and industrial IoT use cases (e.g., NR-Light)



Enhanced positioning

Enhancing capability for a wide range of use cases – cm-level accuracy, lower latency, higher capacity

Delivering 5G mobile mmWave enhancements and new use cases

Smart 5G mmWave Repeaters

Improved coverage and service multiplexing with repeaters in LOS, NLOS, out-to-in scenarios using our 5G mmWave OTA test network

ML Enhanced mmWave Beam Prediction

Machine learning can further improve 5G mmWave robustness and efficiency, reducing overhead in our 5G mmWave OTA test network

Network Topology Optimization

Simplifying network planning with an ML-based approach, exploring performance/cost tradeoffs with different mmWave topology options

5G mmWave NR-Light IoT

Scaling 5G down for lower-complexity IoT, showing how mmWave NR-Light devices can make efficient use of 5G network resources

5G mmWave in Smart Factory

Simulating 5G mmWave to meet the diverse requirements in the factory of the future, ranging from high-performance to low-complexity



5G mmWave OTA prototypes
5G mmWave technology evolution



Innovating to pave the path to 6G

A unified connectivity
fabric for this decade

5G

Continued evolution

Rel-15
eMBB focus

Rel-16 and 17 expanding
to new industries

5G
ADVANCED

Rel-18, 19, 20 and beyond
Continued 5G proliferation

6G





Next technology leap
for new capabilities
and efficiencies

Strong 5G momentum sets
stage for global expansion

Historically 10 years
between generations



Thank you

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