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Chief Marketing Officer, Qualcomm Incorporated

How mobile is redefining computing

QUALCOMM®

@achandrasekher
#nextinmobile



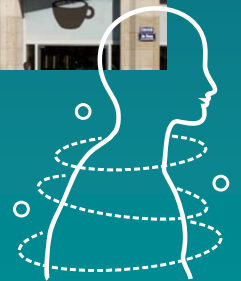
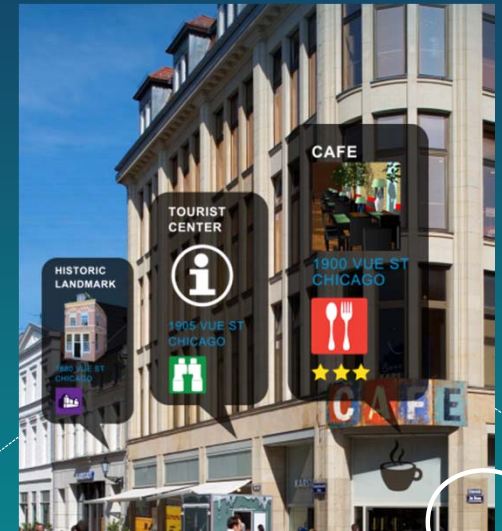
Key industry trends driving innovation



Redefining computing



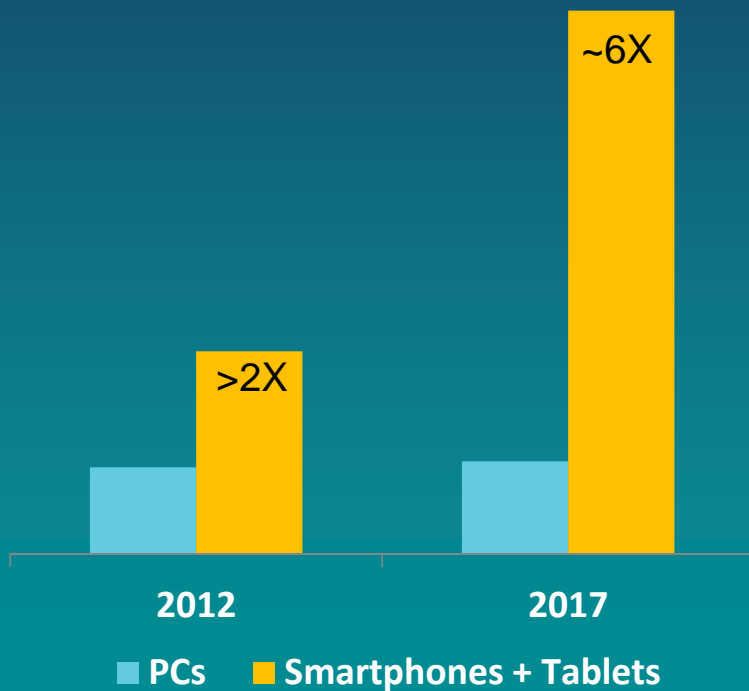
The 1000x data challenge



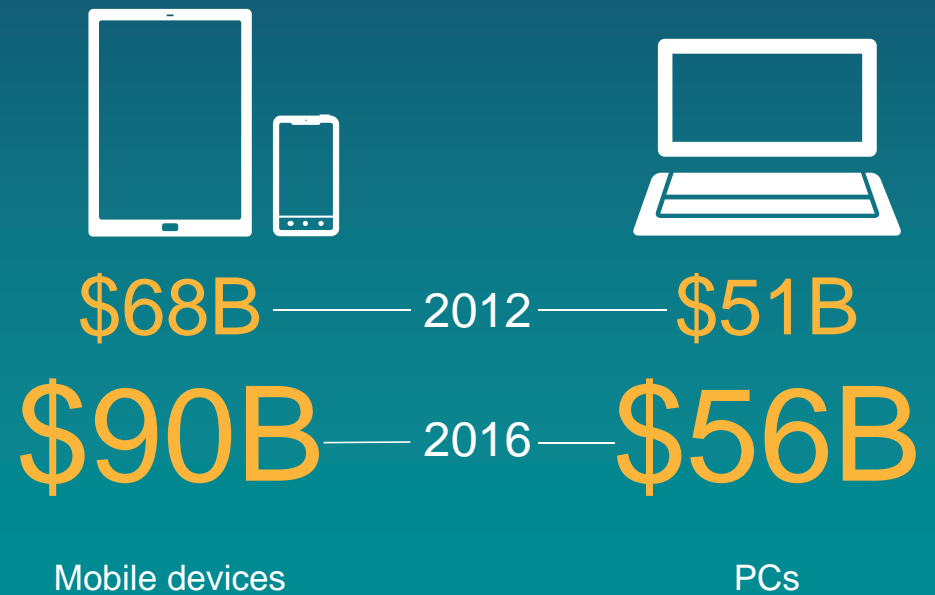
Digital 6th sense

A new era: mobile drives growth and innovation

Device shipments
(in billions)



Semiconductor revenues



Source: Smartphones units: Gartner, Mar-13; Tablet units: Avg of Gartner, Mar-13 & SA, Apr-13; PC units (desktop + portable): Avg of Gartner, Mar-13 & IDC, Feb-13; Semiconductor revenue: Gartner, Dec. '12; Mobile devices include mobile phones and tablets.

Expanding areas for smartphone innovation

CPU

- 2MB L2 (8064 only)
- aSMP
- Custom krait
- Web Tech innovations
- High performance floating point
- Custom system interconnect

GPU

- FlexRender™ technology
- GPGPU compute for imaging/video (Renderscript, OpenCL, LLVM)
- Unified shader architecture
- Low power innovations
- Stereoscopic rendering
- Accelerated WebGL
- Profiling tools

DSP/Multimedia

- 21 MPix
- 20x digital zoom
- Zero shutter lag
- Ultrasound
- 7.1 surround playback
- 5.1 surround camcorder
- Stereo 3D video
- 1080p HD video
- Browser with HTML5 and 1080p flash
- Computational camera
- Noise cancellation



Modems

- Coexistence with connectivity
- VoLTE/SRVCC
- Advanced receivers
- Power optimization
- LTE world mode
- LTE broadcast
- LTE TDD
- RF multi-band
- TD-SCDMA

Connectivity

- Coexistence with WWAN
- Indoor location
- GPS/GNSS
- .11ac
- BT
- Miracast
- Multiband
- FM

Sensors

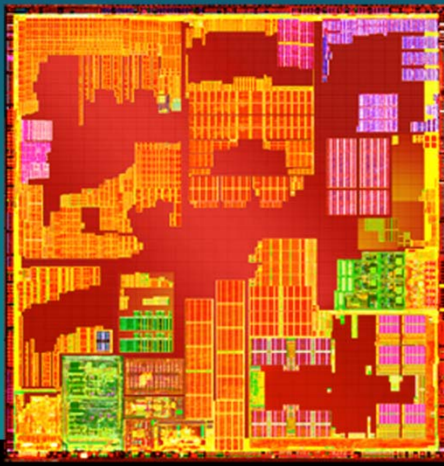
- Accelerometer
- Proximity
- Pressure
- Ambient light
- Gestures
- Temperature
- Gyroscope
- IR sensing
- Humidity
- Magnetometer

Displays

- Color correction
- Content adaptive backlight
- Frame buffer compression
- 3D
- Wireless display
- MEMS

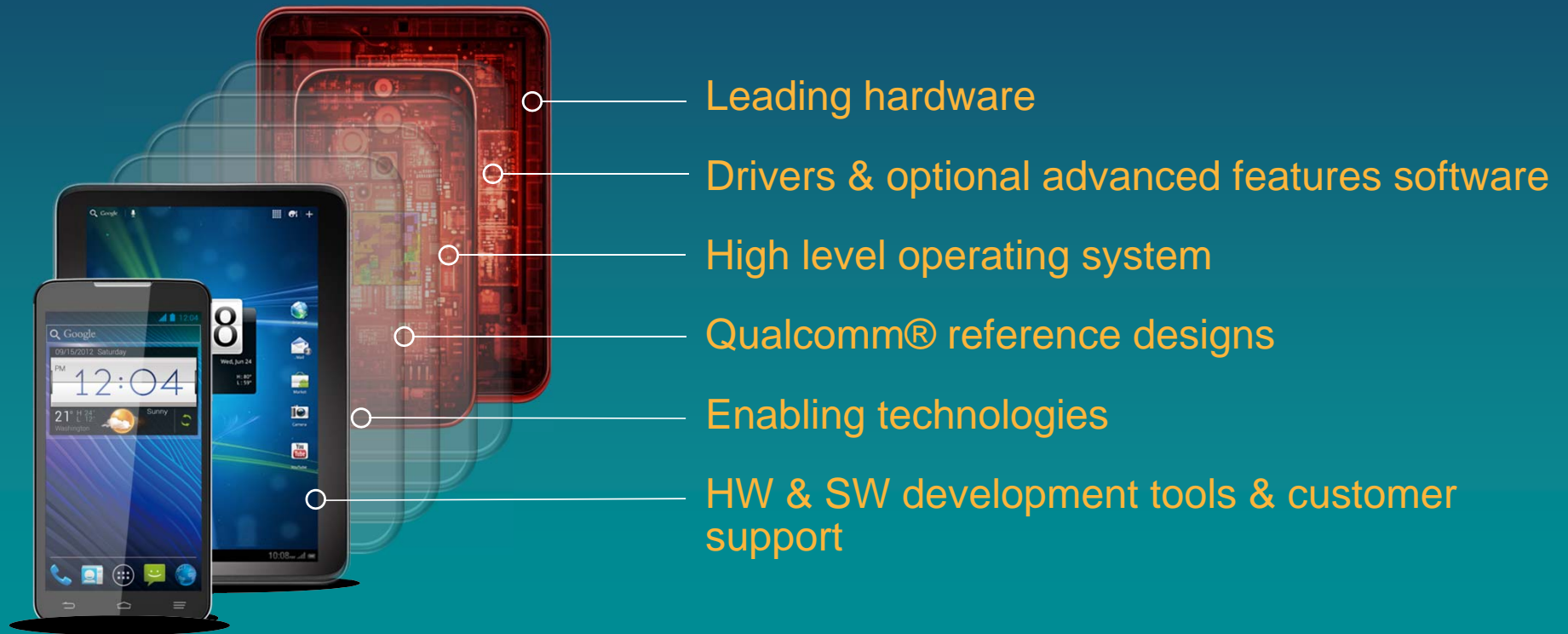
Strategy

Drive smartphone leadership into adjacent opportunities



- Set the design point
- Own the key technology blocks
- Integration
- Scale – deployment and ability to invest

A full platform solution for the new era of computing



Qualcomm is a mobile native

We lead the industry we co-created after decades of investment and experience

#1

3G/4G/LTE

RF

AP

GPU

DSP

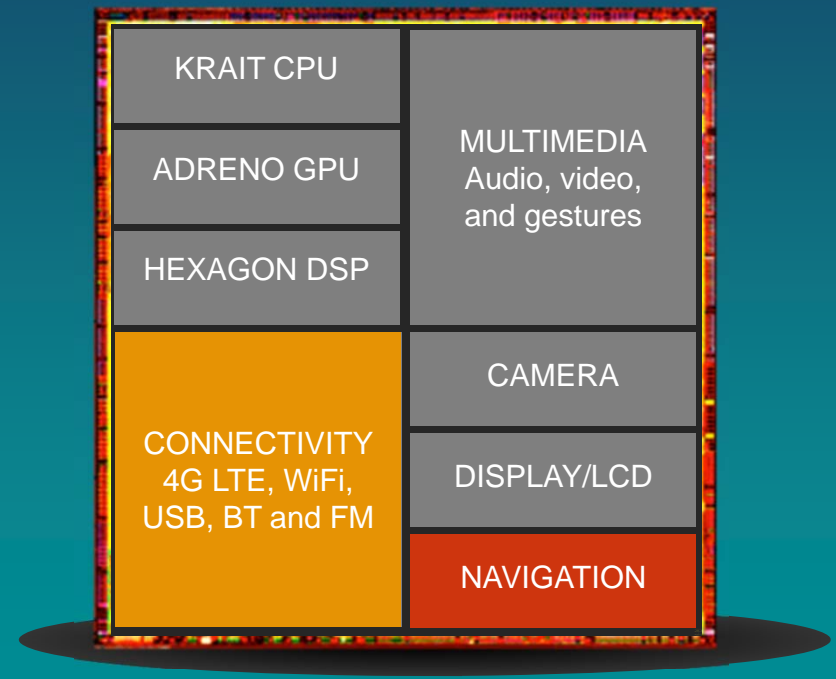
3G / 4G LTE

Years ahead in LTE

3rd generation LTE

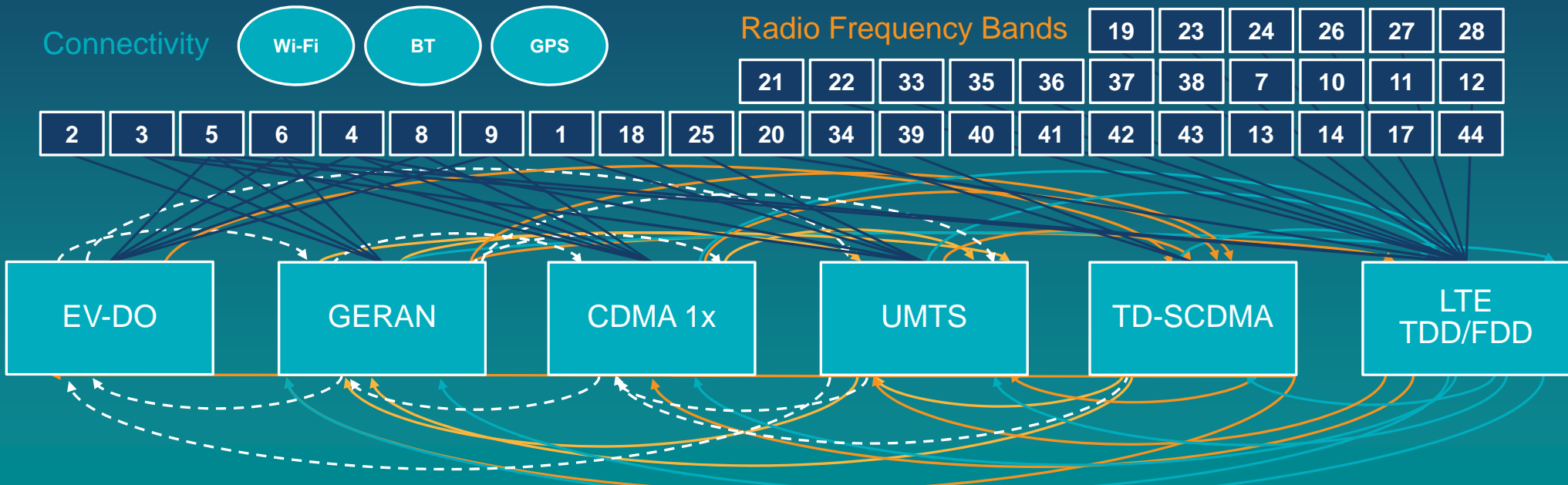
World-mode: supporting 7 cellular modes

Qualcomm® RF360 Front End Solution
for global LTE designs



The unique Qualcomm advantage

Hiding the complexity underneath the most seamless mobile connectivity



Handover Techniques (Multiple Can Apply in Each Case)

- | | |
|-----------------------------|----------------------|
| System Selection | PS Handover |
| Blind Redirection | CS Fallback |
| Redirection w/ Measurements | CSFB w/ SI Tunneling |
| Reselection | Single Radio VCC |

Handover Combinations (Hypothetical Examples)



Qualcomm RF360 Front End Solution

The First Truly Global Solution for 4G LTE Devices

Advantages

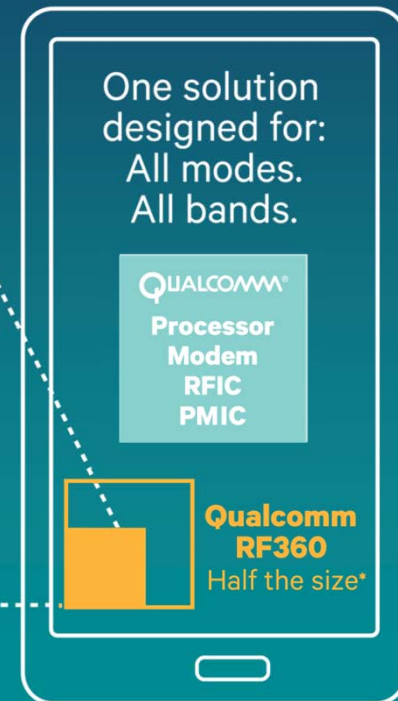
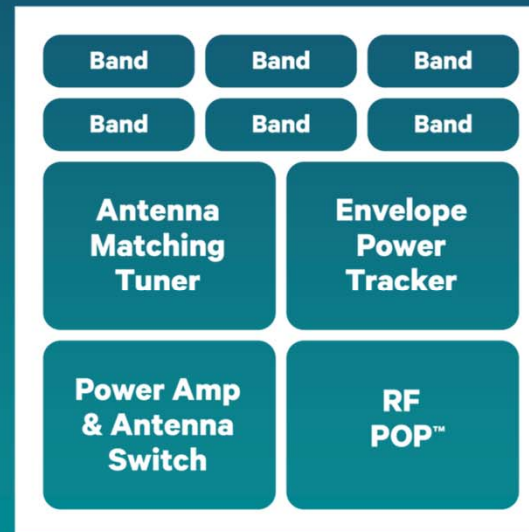
Single SKU

Power

Performance

Size

Time to market

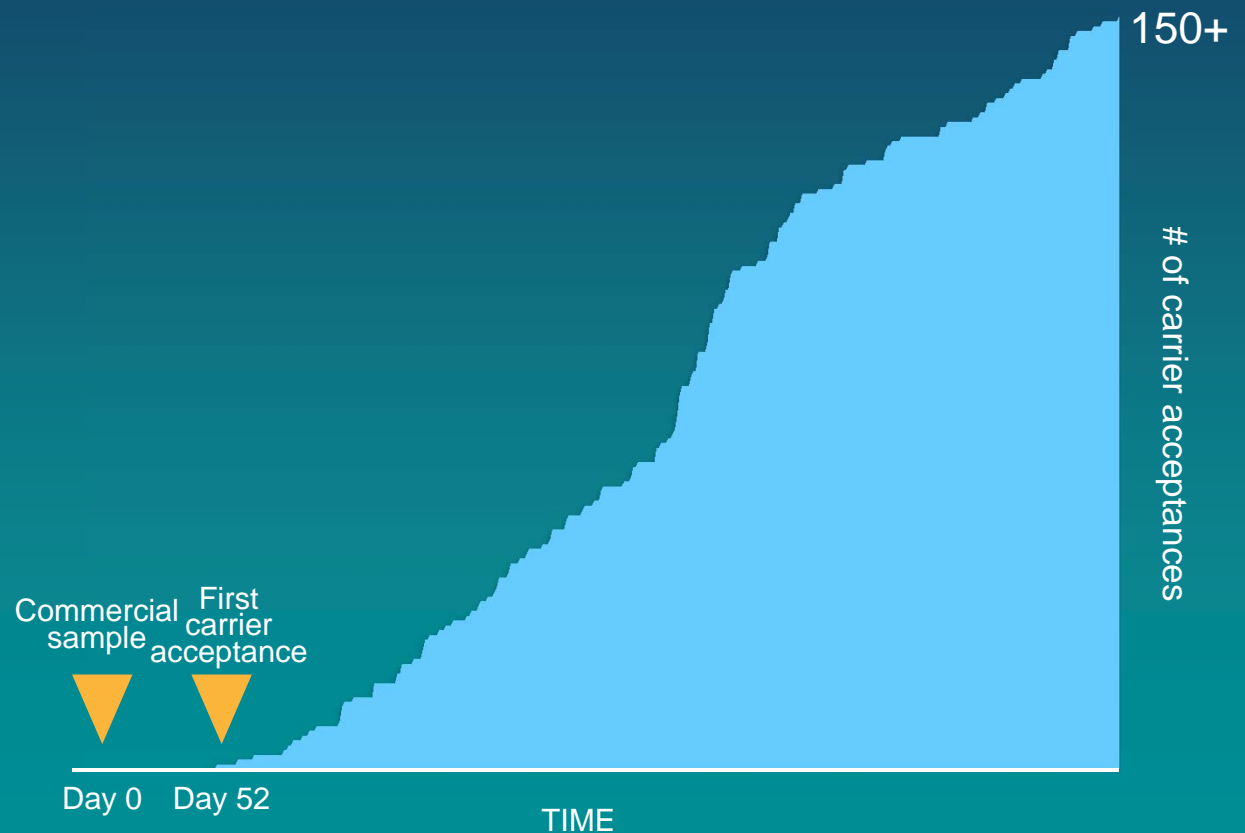


*As compared to the previous Qualcomm RF solution.

Unmatched scale of global deployment

Qualcomm® Snapdragon™ S4 MSM8x60 launch

- Commercial sample to first carrier acceptance in 52 days
- 30 OEMs, 30+ operators
- 150+ launches worldwide
- Our fastest integrated chip to ship 10M units

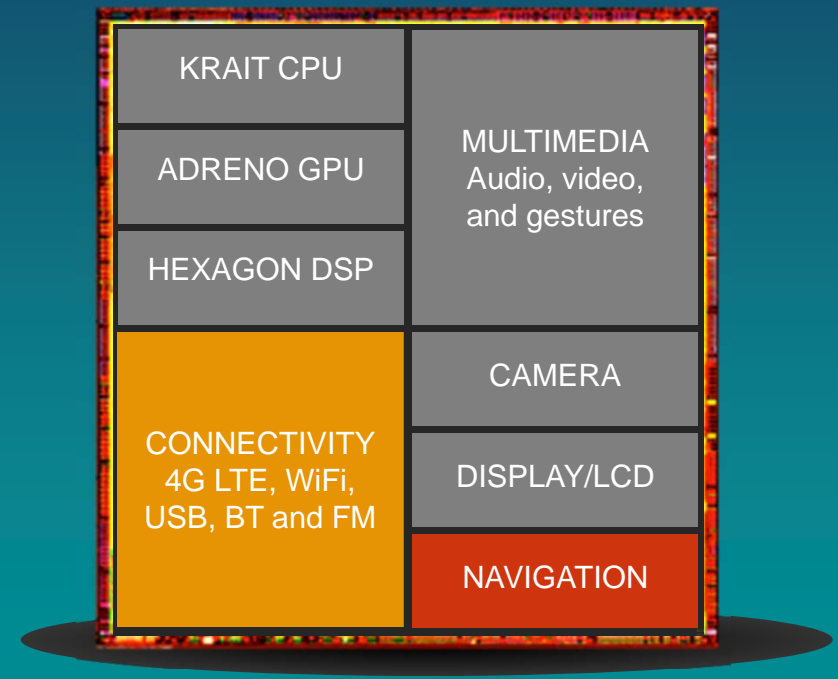


Connectivity

Leadership in Wi-Fi and location technology

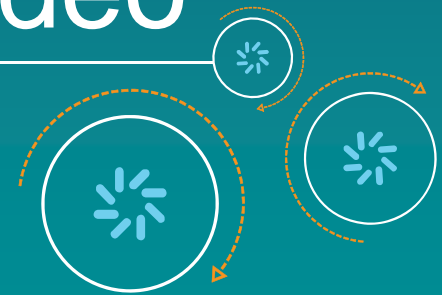
Integrated Qualcomm VIVE™ 802.11ac / 11n

Qualcomm IZat™ location





Navigation performance video

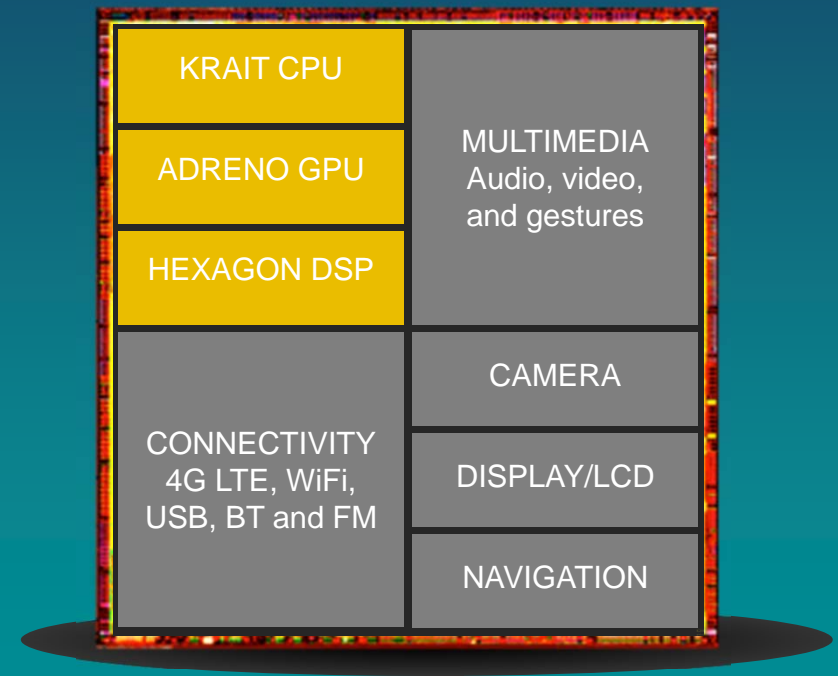


Applications SoC

Ahead of standard, off-the-shelf solutions

Custom design from the ground up

Integrated architecture (CPU, GPU, DSP)



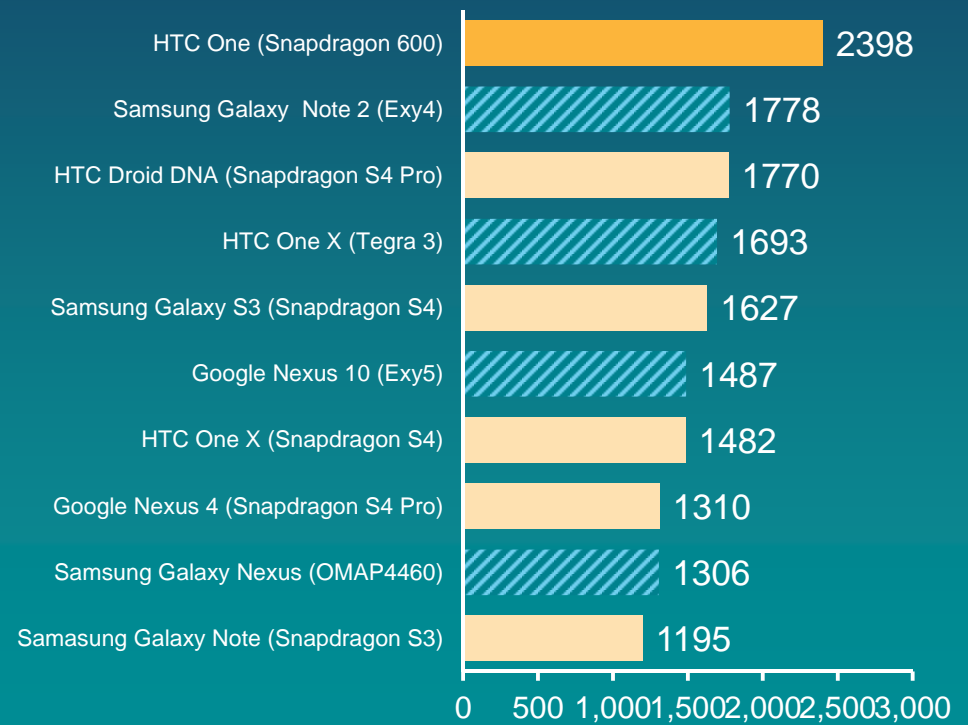
CPU performance



“Our two Vellamo benchmarks both show the One doing very well. **In the HTML5 test, the One puts everything else to shame**—including the old APQ8064 based Droid DNA and the Galaxy Note 2. The Qualcomm comparison is the more interesting as it echoes some of what we saw in the microbenchmarks—take into account the clock speed difference and **you're looking at a 22% improvement in performance due to the new Krait 300 cores.**”

Brian Klug, AnandTech.com (4/12/13)

Vellamo benchmark – 2.0 HTML5 test overall score – (higher is better)



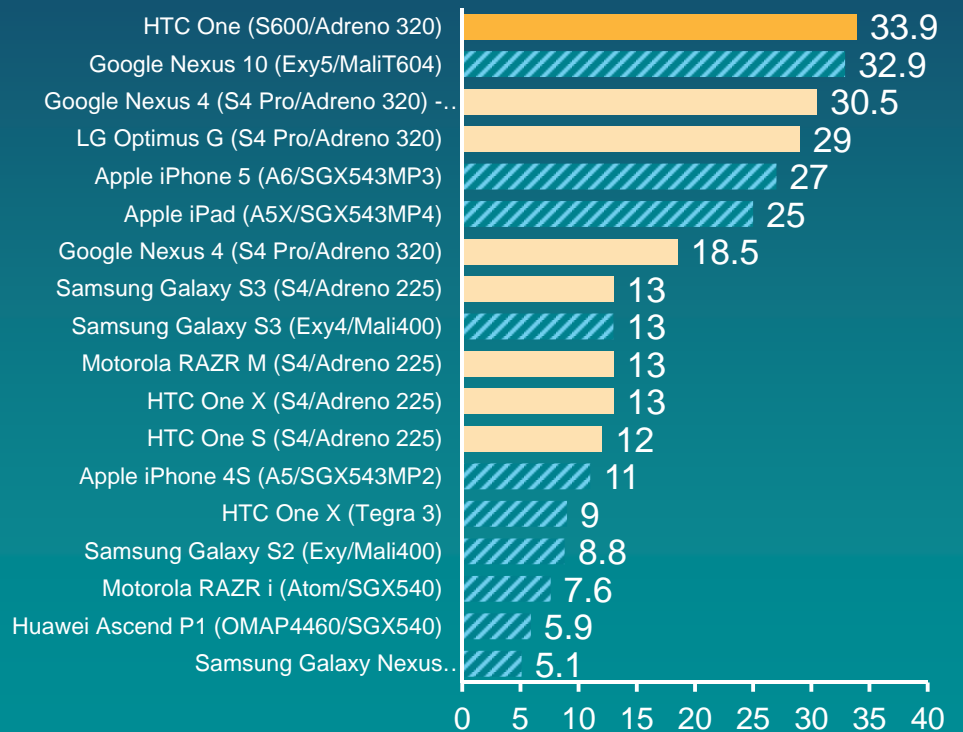
GPU performance



“The ‘game’ benchmarks in GLBench give us a good indication of overall performance. The off-screen results are most interesting from drawing comparative conclusions: **The One is fast—it’s now the fastest smartphone we’ve ever tested in the Egypt HD off-screen test.**”

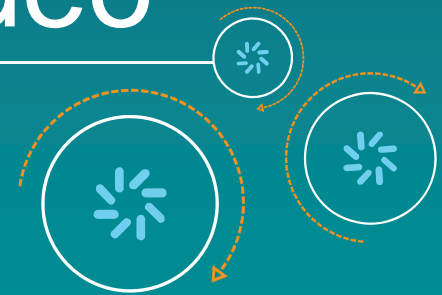
Brian Klug, AnandTech.com (4/12/13)

GLBenchmark 2.5 – Egypt HD (offscreen 1080p) Frames per second – (higher is better)



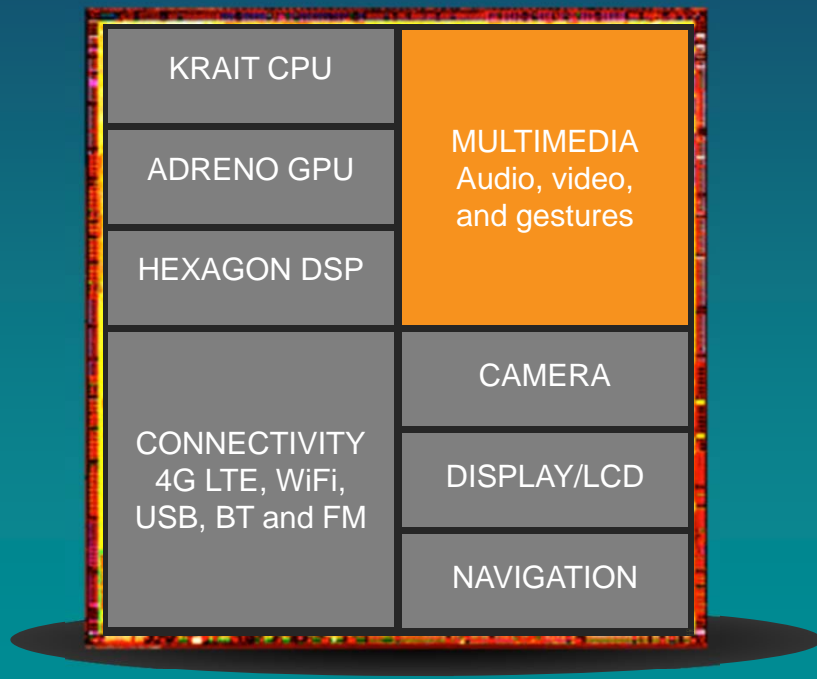


Browser performance video



Multimedia

Setting consumer expectations

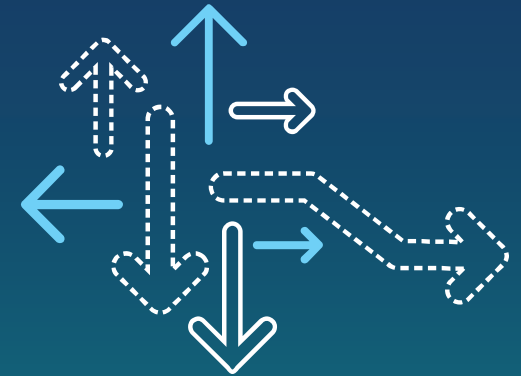


Ultra HD capture & playback*

7.1 surround sound*

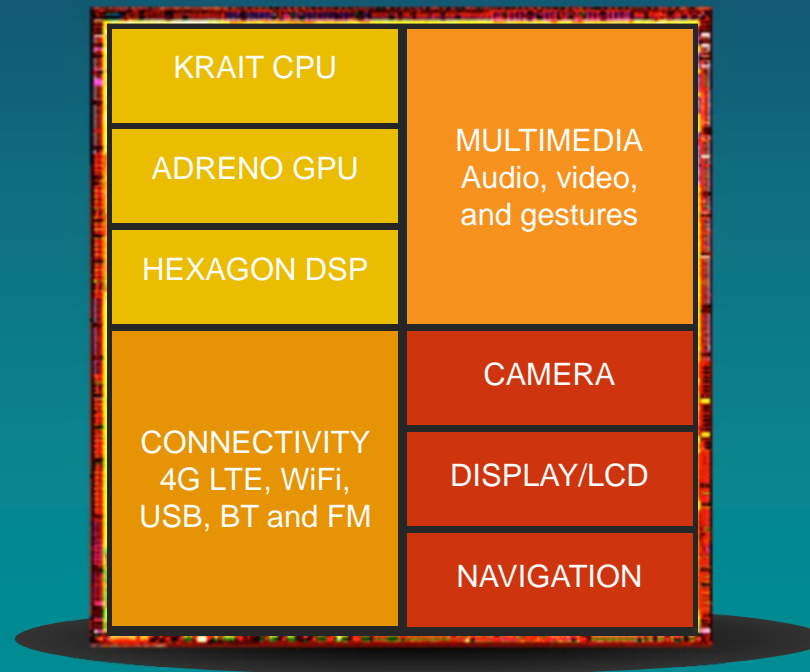
Advanced camera features

Demos: Ultra HD and 7.1 sound

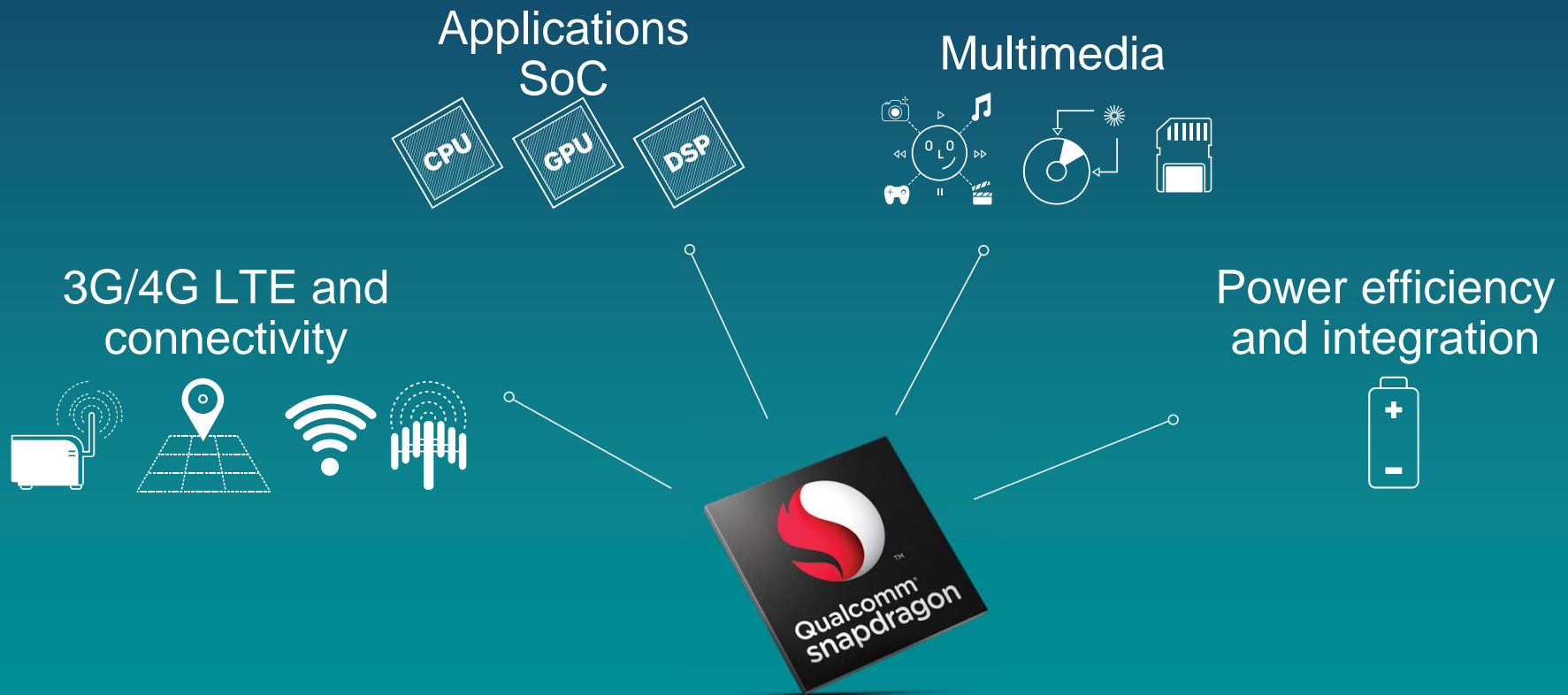


Power efficiency and integration

Critical in mobile and in our philosophy



Mobile requires to master and integrate all key technologies



Qualcomm® Snapdragon™ processors



Snapdragon 800

Premium smartphones, Smart TVs, digital media adapters and tablets.



Snapdragon 600

Mid-high tier smartphones and tablets.



Snapdragon 400

High volume smartphones and tablets.



Snapdragon 200

Entry level smartphones.



At the heart of devices you love

At the heart of the devices you love



85+

Device customers

850+

Devices announced*



*Includes Qualcomm reference design
Source: Qualcomm Technologies Inc. data

Qualcomm Reference Design

Accelerating global growth of smartphones

200+

Devices
launched

40+

OEMs

14

Countries



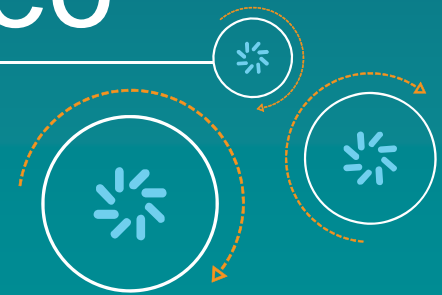
Qualcomm Snapdragon across a range of devices

Smartphone technology is expanding into many other computing and CE categories





A Dragon is Coming video



Thank you

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