

January 6, 2020

Las Vegas

@qualcomm

Qualcomm

Cristiano Amon

President, Qualcomm Incorporated

@CristianoAmon

Another incredible Snapdragon Tech Summit

Newly announced Snapdragon platforms to power next-generation mobile experiences

Mobile



Qualcomm[®] Snapdragon[™]

865
mobile platform



Qualcomm[®] Snapdragon[™]

765 / 765G
mobile platform

Mobile PC



Qualcomm[®] Snapdragon[™]

8c
compute platform



Qualcomm[®] Snapdragon[™]

7c
compute platform

Extended reality



Qualcomm[®] Snapdragon[™]

XR2
5G platform

5G momentum accelerating globally

45+

Operators with 5G
commercial deployed

340+

Operators investing in
5G globally

200M

5G smartphones to
ship in 2020

750M+

5G smartphones
to ship in 2022

1B+

5G connections by 2023 –
2 years faster than 4G

2.8B

5G connections
by 2025

Sources – 5G commercial networks and operators investing in 5G: GSA, Dec2019; 5G device shipment projections: Qualcomm estimates (2020 projection is at mid-point of guidance range), Nov2019; 5G connection projections: 2023 – GSMA Intelligence (Dec2019); ABI (Nov2019); 2025 – ABI (Oct2019), CCS Insight (Oct2019), Ericsson (Nov2019)

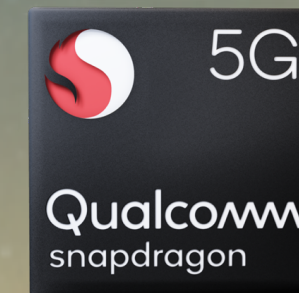
Strong traction for our latest

Snapdragon 5G mobile platforms

¹Versus previous-generation 5G platform;
² Versus previous-generation 7 series platform



2x increase in device
design wins at launch¹
**Snapdragon
865 mobile platform**



2.5x increase in device
design wins at launch²
**Snapdragon
765/765G mobile platform**

OPPO

"In 2020 Q1, OPPO will launch its flagship product using the Qualcomm Snapdragon 865 Mobile Platform, together bringing a faster and superior 5G experience to users."

Alen Wu, VP & President of Global Sales, OPPO

Xiaomi

"In 2020 Q1, Xiaomi is proud to announce that we will be introducing our flagship Mi 10, one of the world's first smartphones to feature the flagship Qualcomm Snapdragon 865 Mobile Platform."

Bin Lin, Co-Founder, Vice Chairman, Xiaomi

Motorola

"Motorola will continue leading the 5G era with our expanded lineup of 5G solutions in 2020, driven by the high-performing Qualcomm Snapdragon 765 and 865 Mobile Platforms..."

Sergio Buniac, President, Motorola

8848
TITANIUM

ASUS

BLACK SHARK

coolpad

FCNT
FUJITSU CONNECTED TECHNOLOGIES

iQOO

KYOCERA

Lenovo 联想

LG

MEIZU

motorola

努比亚手机

ONEPLUS

oppo

realme



Redmi

SAMSUNG

SHARP



TCL

vivo

WINGTEC
PROFESSIONAL SOLUTIONS

小米

ZTE

Fueling fixed wireless broadband

with 5G and Wi-Fi 6

Strong customer interest in our 5G and Wi-Fi 6 solutions for FWA CPE devices

34 CPE OEMs using Qualcomm® Snapdragon™ X55 5G Modem-RF system

11 CPE OEMs using X55 5G Modem-RF System + Qualcomm® Networking Pro 1200 platform

Qualcomm Snapdragon and Qualcomm Networking Pro 1200 platform are products of Qualcomm Technologies, Inc. and/or its subsidiaries



arcadyan

ASKEY

中国移动
China Mobile

Gemtek

inseego

MEIG 美格

NOKIA

oppo

SERCOM

Wewins

WNC
Wistron NeWeb Corp.

Redefining mainstream and entry-level mobile PCs

ASUS®

Lenovo



Snapdragon
8c
compute platform



Snapdragon
7c
compute platform

COMPAL

HQ
HUAQIN

IAC✓

Quanta

WINGTEC
PROFESSIONAL SOLUTIONS

More to come...

The

5G

PC

is here

Qualcomm

The 5G PC is here

Lenovo



The Lenovo logo is displayed in white text on a red rectangular background. This rectangle is centered within a larger, dark blue circle. The background of the entire slide features a light blue gradient with several concentric circles in shades of blue and grey.

Lenovo

Johnson Jia

Senior Vice President & General Manager
Consumer Business, Intelligent Devices Group
Lenovo



2020 is the
Year of 5G

Lenovo

Yoga 5G

World's 1st 5G PC



Lenovo

Yoga 5G

World's 1st 5G PC



Lenovo

Yoga 5G

World's 1st 5G PC

- Snapdragon 8cx 5G Compute Platform
- mmWave & Sub-6 GHz
- Up to 24 hours of battery life
- 14-inch Full HD IPS touchscreen
- eSIM support
- Fan-less, quiet design
- Qualcomm® Adreno™ 680 GPU
- Dolby Atmos
- Integrated fingerprint reader & IR camera with Windows Hello



Lenovo

Qualcomm Adreno is a product of Qualcomm Technologies, Inc. and/or its subsidiaries.

Yoga 5G

World's 1st 5G PC

Lenovo Engineering Innovations

- Patented 5G Antenna System
- Innovative Power Design
- New Adaptive USB Charging Port on Arm Platform



Lenovo

Yoga 5G

World's 1st 5G PC

Lenovo Engineering Innovations

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Lenovo

Yoga 5G

World's 1st 5G PC

Lenovo Engineering Innovations

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Lenovo

Lenovo Yoga 5G

Starts at US \$1,499
in Spring 2020

More 5G Devices from Lenovo and Qualcomm to come

Smarter says
bye bye to Wifi.
The world's first 5G PC.

www.lenovo.com/ces

*5G network services required; see carrier for availability.



**Smarter
technology
for all**

Lenovo

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Senior Vice President & General Manager
Consumer Business, Intelligent Devices Group
Lenovo

5G + AI + Edge cloud

Qualcomm[®] Cloud AI 100

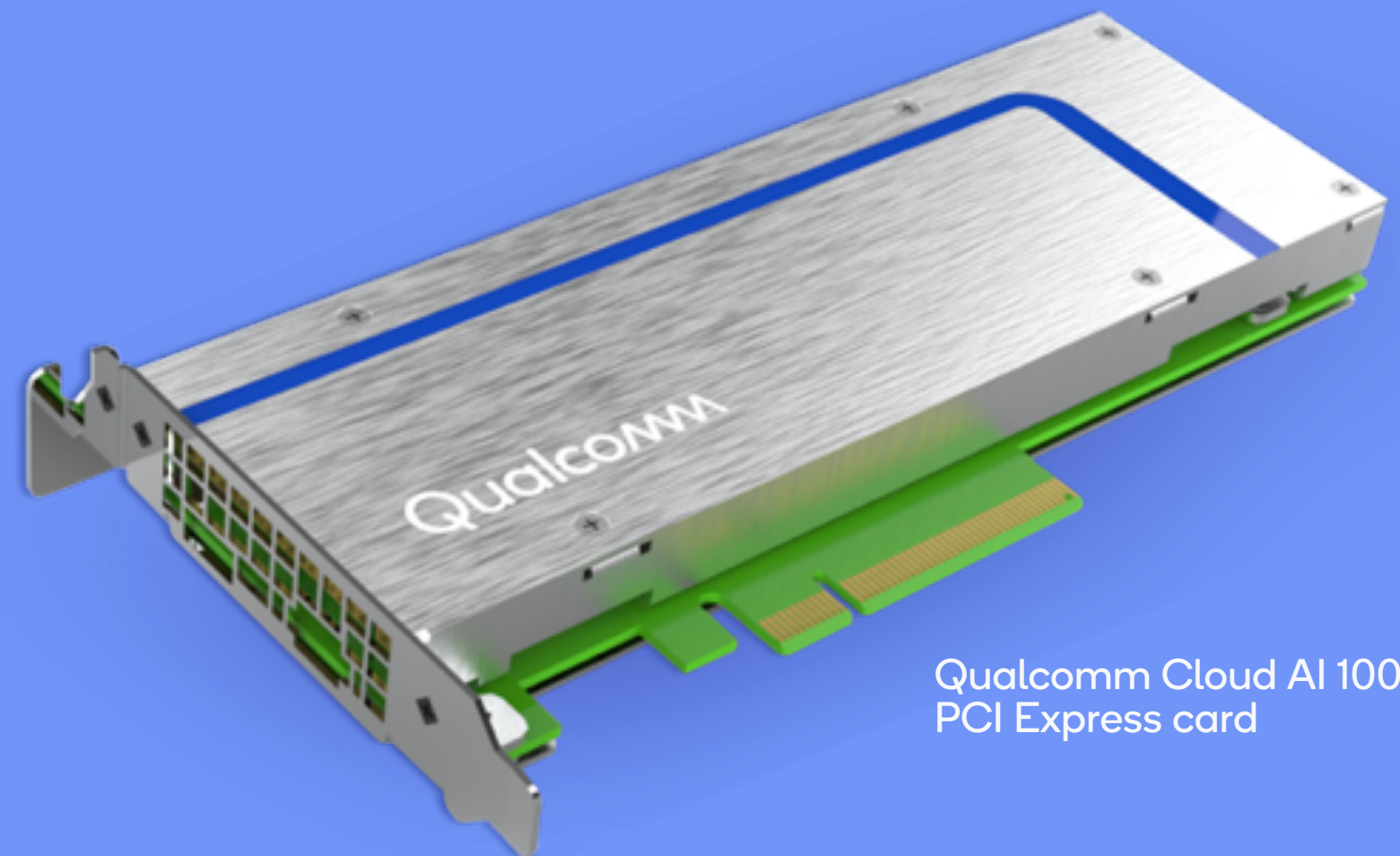
Bringing power efficient AI inference processing to the cloud

Built on 7nm process technology

>350 TOPS peak AI performance

>10x performance per watt increase over the most advanced AI inference solutions deployed today

Qualcomm Cloud AI is a product of Qualcomm Technologies, Inc. and/or its subsidiaries.



Qualcomm Cloud AI 100
PCI Express card

- Data center
- 5G intelligent edge box
- 5G infrastructure
- Automotive

Qualcomm Cloud AI 100

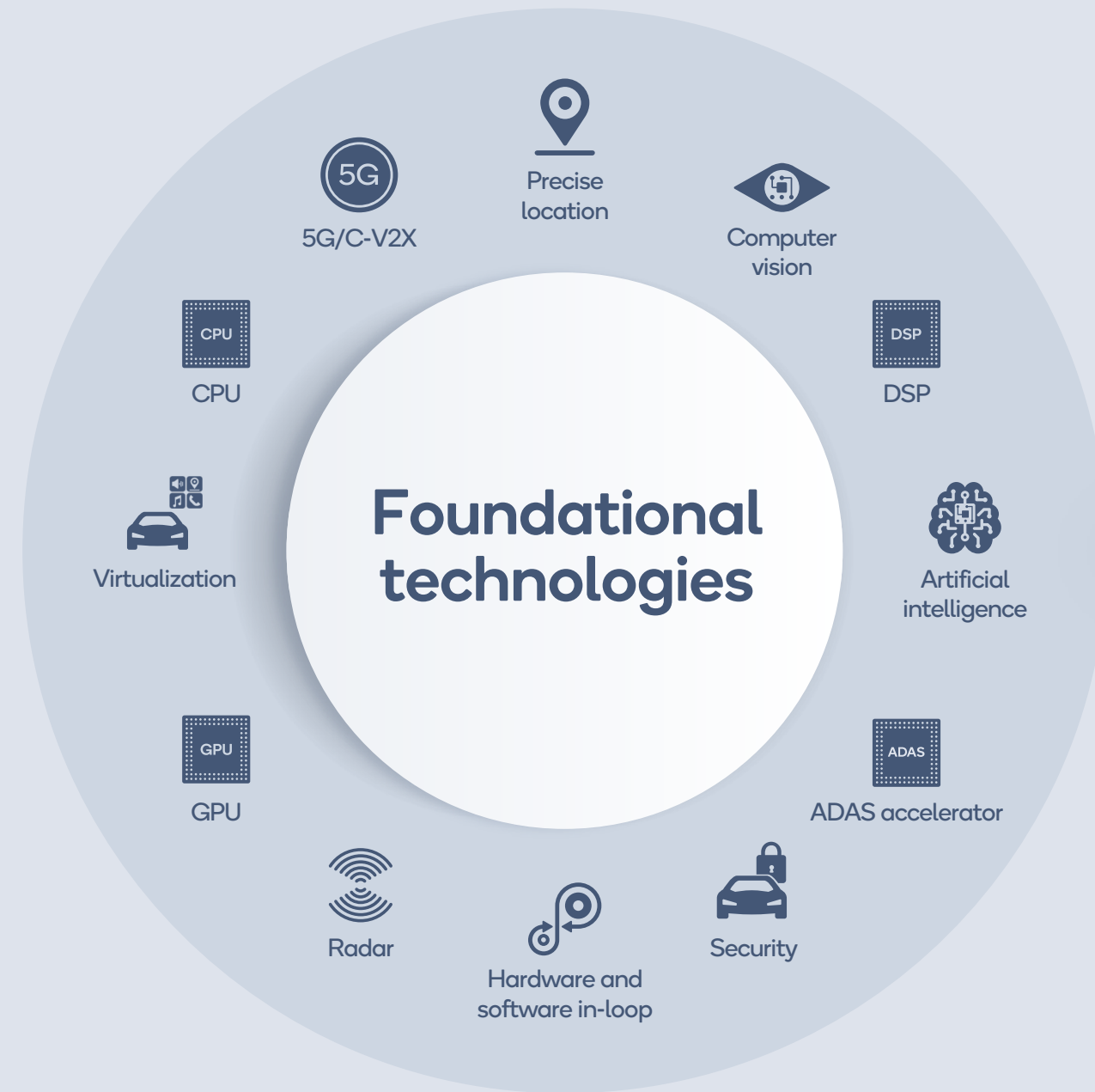
Bringing power efficient AI inference processing to the cloud

5G intelligent edge box powered by Cloud AI 100



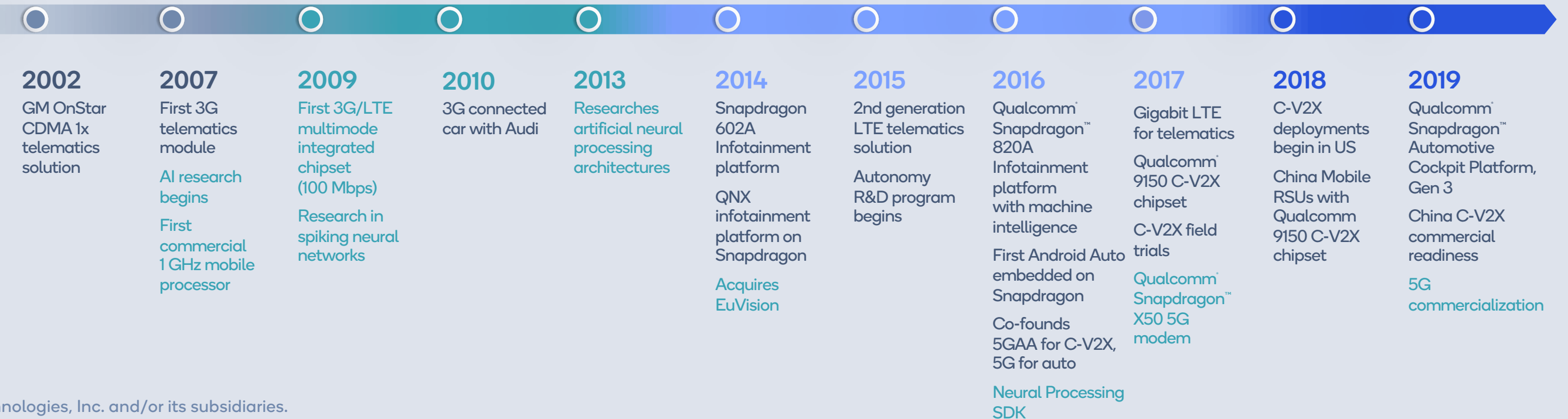
Accelerating the future of
automotive





Long history of automotive innovation

Over 100 million vehicles using Qualcomm® Automotive solutions



World's leading automakers build with our solutions

Trusted advisor to automakers



Source: Company data

Design win pipeline reflects anticipated revenues associated with programs that have been awarded by automakers using Qualcomm solutions

Qualcomm Snapdragon Automotive cockpit platform is a productS of Qualcomm Technologies, Inc. and/or its subsidiaries

#1

In telematics and Bluetooth for automotive

#1

In premium next-gen infotainment design wins for production vehicles starting 2020

19

Automakers have selected the Snapdragon Automotive Cockpit platform

\$7B

Design win pipeline for telematics, infotainment and in-car connectivity

Focused



Telematics / C-V2X

Integrated precise positioning, Wi-Fi 6, BT5.1

Snapdragon telematics co-processor

Snapdragon Automotive 4G/5G Platforms

C-V2X Technology

Digital cockpit

Infotainment and instrument cluster SoC

Passenger and rear seat entertainment

Driver and occupant monitoring

Virtualized and containerized RTOS/OSes

on 4 key areas

Cloud device management

Cloud connectivity

OTA updates

Feature and SKU management

ADAS and autonomous driving

Family of high-performance safety SoCs

Safety Accelerator for L4/L5 autonomous driving

Open and programmable ADAS stack

Safety software platform, HIL/SIL Toolchain



Peter Virk

Director of Connected Car and Future Technology

DESTINATION ZERO

OUR RESPONSIBLE FUTURE



ZERO EMISSIONS. ZERO ACCIDENTS. ZERO CONGESTION.



NEW
LAND ROVER
DEFENDER





NEW
LAND ROVER
DEFENDER





DEFENDER

SUPER- FAST
CONNECTIVITY

Innovative dual eSIM, twin LTE modem design powered by two Qualcomm® Snapdragon™ 820Am Automotive Platforms means New Defender keeps customers connected, updated and entertained anywhere in the world. With one connection for the software-over-the-air downloads and another for the infotainment system, internet connectivity is never compromised.

THE VEHICLE WITH THE BRAIN
OF A SUPERCOMPUTER

DOMAIN CONTROLLER MODEM

CONSUMER TECH

Qualcomm® Snapdragon™ 820Am Automotive Platform/Snapdragon provides processing power and connectivity with its own embedded modem.



STANDALONE eSIM

Vehicle Domain Controller contains its own eSIM for software-over-the-air downloads.



ALWAYS UP-TO-DATE

New Defender can download updates for its electronic modules, so it's always using the latest software.



REMOTE CONNECTIVITY

Remote App allows customers to pre-condition cabin temperature while telematics supports a-Call and vehicle tracking capability.



SAFE & SECURE

BlackBerry QNX operating system ensures data security using hypervisor technology.



CELLULAR INTERNET

Connectivity can roam across multiple network providers to maximise signal coverage.



PIVI PRO MODEM

CONSUMER TECH

Qualcomm® Snapdragon™ 820Am Automotive Platform/Snapdragon provides processing power, supports graphics and provides connectivity with its own embedded modem.



ADVANCED INFOTAINMENT

New Pivi Pro system has its own eSIM for in-car entertainment and app purposes.



ALWAYS CONNECTED

Delivers uninterrupted music streaming, app connectivity and supports Apple CarPlay and Android Auto.



IN THE CLOUD

Latest CloudCar service platform enhances customer convenience with seamless app connectivity even without a smartphone.



ALWAYS ON

Pivi Pro has its own back-up battery for instantaneous responses.





NEW
LAND ROVER
DEFENDER





+ Qualcomm



Peter Virk

Director of Connected Car and Future Technology

Evolution to autonomous driving



→ Level 1/2 •

Active safety

Forward collision warning, automatic braking
Lane keep assist, departure warning
Blind-spot collision warning
Adaptive cruise control



→ Level 2+ •

Convenience

Adaptive cruise control with lane-keeping
Hands-off highway autopilot
Automated lane change
Autonomous parking



→ Level 4+

Self driving

Robotaxis, robo-logistics, long-haul trucking
Parking lot to parking lot
Unconstrained geographically

Key solution requirements

Safe, robust, and efficient

Power and thermal efficiency

Scalable across multiple car classes

Introducing Qualcomm® Snapdragon Ride™ platform

Powerful, scalable, thermally
efficient safety solutions for ADAS
and autonomous driving

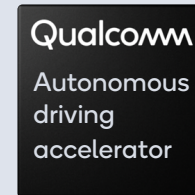
2X more power efficient than
latest competitive solutions in its class

Designed for ASIL-D Systems

On the road in 2023

Qualcomm Snapdragon Ride Autonomous driving accelerator,
ADAS application processor, Qualcomm Kryo, Qualcomm Adreno,
and Qualcomm Vision Enhanced Precise Positioning are products
of Qualcomm Technologies, Inc. and/or its subsidiaries

Hardware



Autonomous driving accelerator

Massive neural processor array
High-speed interconnects
Seamless integration with SoC



Family of ADAS SoCs

Qualcomm® Kryo™ CPU
Qualcomm® Adreno™ GPU
High-efficiency neural processors
Embedded vision accelerators

Software stack

Ride planner

Behavior prediction
Planning stack

Ride localization

Qualcomm® Vision Enhanced
Precise Positioning
Map fusion

Ride perception

Camera | Radar Lidar | Lidar
Sensor fusion | C-V2X

Ride framework

Automotive frameworks
Diagnostics and tools

Ride core

Snapdragon SDKs for CV, AI
OpenCL | OpenGL

Ride OS

Operating system
Safety drivers

Scalability

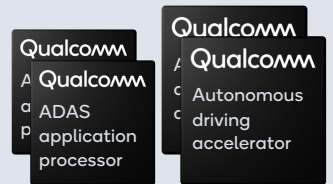
Self driving (Level 4+)

700
TOPS
130 watts

Convenience (Level 2+)

Active safety (Level 1/2)

30
TOPS



Partner ecosystem

arm



ON Semiconductor®



SYNOPSYS®

TOMTOM

Xylo®

Qualcomm Snapdragon Ride platform

Fully scalable, customizable

High thermal efficiency

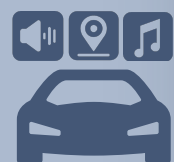
Robust tools, SDK for faster time-to-ramp

Comprehensive autonomous driving stack





Qualcomm



Telematics

Digital Cockpit

ADAS



Qualcomm® Snapdragon™
Automotive 4G and 5G Platform

Qualcomm
snapdragon

automotive cockpit
platform



Qualcomm
snapdragon ride

platform



Driving C-V2X globally

From standards completion to independent field testing to early commercialization

Seeing tremendous traction across regions and broad industry sectors

Key developments

US: FCC recommends 20 MHz for C-V2X in 5.9 GHz band

EU: EC calls for technology neutrality in 5.9 GHz band

China: 20 MHz assigned for C-V2X; pilot trials for soft launch in progress



Japan
Nissan

Korea



Introducing

Qualcomm[®] Car-to-Cloud Services

Secure, connected-car services
and lifecycle management for

Infotainment
Telematics



Integrated
connectivity



Content, services and
application bundling



Flexible configuration
and faster TTM



Secure and attested
communication



Personalized user
experience



New services and
revenue opportunities



Cost-efficient
operation



Actionable
insights

Qualcomm

Accelerating the intelligent, connected future



Scaling 5G in 2020

Strong traction across Snapdragon platforms

Redefining mobile computing

Driving performance of AI inferencing in the cloud

Leading in automotive telematics and infotainment

Introduced autonomous driving platform

Suunto 7

SPORTS AND LIFE, COMBINED




SUUNTO
Designed for Adventure

Powered by

Qualcomm
snapdragon wear



Announcements summary

Automotive

- Qualcomm Accelerates Autonomous Driving with New Platform – Qualcomm Snapdragon Ride
- Qualcomm Introduces Car-to-Cloud Service for Over-the-Air Vehicle Updates and On-Demand Services and Features
- Qualcomm Introduces Comprehensive Platform for Roadside and Onboard Units to Further Accelerate C-V2X Global Momentum
- Qualcomm Adds Dual-MAC Wi-Fi Chip to Automotive Portfolio
- Rugged New Land Rover Defender Showcases World-First Dual E-SIM Connectivity at CES 2020
- DENSO Works With Qualcomm to Develop Next-Generation Cockpit Systems (joint)
- Qualcomm Continues Partnership with General Motors to Shape the Future of Driving Experiences

Qualcomm Automotive Exhibit: LVCC, North Hall #5606
Snapdragon Ride autonomous driving demos from Delano - contact your Qualcomm PoC

Voice & Music

- Qualcomm Introduces aptX Voice Audio Technology for Higher Quality Voice Calls



Thank you

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www.qualcomm.com & www.qualcomm.com/blog

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