

# Partner Quote Sheet

#### AT&T

"RedCap is an important technology that will lower the cost and complexity of bringing 5G to countless IoT and consumer use cases," said Cameron Coursey, Vice President, AT&T Connected Solutions. "Along with Qualcomm Technologies, AT&T is helping develop and deploy RedCap devices and solutions supported by the Snapdragon X35 5G Modem-RF System."

### China Broadnet Mobile Communications Co., Ltd.

"CBN continuously attaches great importance to promoting the capabilities of verticals through technological innovations. Now, the industry chain is ready for 5G RedCap commercialization." said Chen Ying, Deputy General Manager, China Broadnet Mobile Communications Co., Ltd. "We are pleased to work with Qualcomm Technologies to continue to promote the evolution of 5G network and the deployment of innovative technologies, enhance the integrated service capabilities of CBN's 5G network in composite scenarios, and accelerate the maturity of 5G RedCap in IoT and related industries."

#### China Mobile Research Institute

"RedCap is an important technological evolutionary direction of 5G to accelerate the interconnection of people, machines and objects. It enables the transformation and upgrading of traditional industries, and accelerates the in-depth integration of digital and real economies." said Ding Haiyu, Vice Dean of the Research Institute of China Mobile Communications Co., Ltd. "In order to accelerate the maturity of RedCap industry, China Mobile fulfills its leadership role in the modern mobile information industry chain to carry out a full range of work on technological innovation, standards development, ecosystem construction, testing and verification and application innovation, and pull in the full-session industrial partners including Qualcomm Technologies to accelerate the maturity of RedCap technology and industry, which pushes the large-scale 5G applications development to a new level."



# Partner Quote Sheet

### China Telecom Tianyi IoT Company

"RedCap has a profound impact on the development of 5G. China Telecom has been exploring application scenarios and driving business construction of 5G RedCap with partners since 2021, and now the 5G base stations of China Telecom are capable to support RedCap feature." said Zhang Xingsheng, Deputy General Manager of China Telecom Tianyi IoT Company. "We are working with Qualcomm Technologies and other partners to promote 5G RedCap network trials, accelerate the commercialization of RedCap, and provide strong supports for industry chain innovation."

#### China Unicom Research Institute

"RedCap is a key milestone in the development of 5G communications, paving the way for 5G's comprehensive adoption in the industry market," said Wei Jinwu, Vice Dean of China Unicom Research Institute. "As an active advocate and enabler of RedCap, China Unicom has worked with industry leaders, including Qualcomm Technologies, Inc., to accelerate the adoption of RedCap applications. In the future, we will continue to lay out key capabilities in technical standards, testing and certification, networks, devices, applications and other areas to promote the development of the RedCap industry in all aspects."

#### **DISH Wireless**

"The DISH 5G Open Ran network provides Americans 5G connectivity nationwide," said Eben Albertyn, Executive Vice President and CTO, DISH Wireless. "With support from 5G Reduced Capability (RedCap), using Snapdragon X35 5G Modem-RF System, DISH is now poised to deliver innovative enterprise IoT solutions across our 5G standalone network. We look forward to continuing to collaborate with Qualcomm Technologies and other manufacturers as DISH leads the transition to Industry 4.0."

### Surge

"Snapdragon X35 5G Modem-RF System is going to be a game changer for the low-cost 5G FWA solution in Indonesia filling the digital divide gap and at the same time addressing the affordability issue in the country," said Yune Marketatmo, President Director, PT. Solusi Sinergi Digital Tbk, Surge. "We are thrilled to deepen our collaboration with Qualcomm Technologies, Inc."



# Partner Quote Sheet

#### **Swisscom**

"RedCap plays a pivotal role in 5G ecosystem as it will be serving as a future-proof enabler for a multitude of IoT applications," said Mark Düsener, Executive Vice President Mobile Networks & Service, Swisscom. "We are enthusiastic about the emergence of RedCap, as it is set to fortify our capabilities in meeting our customers' 5G-based IoT connectivity requirements in the imminent future.

#### **TIM Brazil**

"TIM Brazil considers 5G RedCap an important tool for the expansion of 5G use cases, as it will be used for IoT devices and for entry-level Fixed Wireless Access. 5G using RedCap will be more affordable and will provide a good broadband experience for customers looking for a cost-effective solution," stated Leonardo Capdeville – TIM Brazil CTO. "TIM Brazil plans to perform 5G RedCap testing within 2023 and upgrade its network to Rel 17, supporting RedCap by 2024. "We expect to reproduce the same successfully case we experienced when we launched the 4G NB-IoT years ago but now with all the benefits of 5G, starting a new era for IoT."

#### T-Mobile

"We're always looking for ways to extend our 5G leadership, and RedCap opens the door for us to better serve the entire 5G ecosystem," said Grant Castle, Vice President of Device Engineering & Technology Labs at T-Mobile US. "By working with Qualcomm Technologies to develop RedCap, we can better execute on our 5G vision, providing enhanced capabilities for 5G intensive technologies like smartphones and drones, all the way down to wearables, other small devices, and across industries through RedCap."