

Partner Quote Sheet

Fujitsu

“The highly integrated Qualcomm Dragonwing QRU100 Platform provides leading power efficiency, along with the combination of signal processing capacity, performance, and feature evolution we were looking for to power our latest generation of state-of-the-art mMIMO O-RU platforms,” said Patrik Eriksson, Vice President and Head of Radio Unit Business and Development at Fujitsu.

Hewlett Packard Enterprise

“HPE is committed to driving innovation in the 5G Open RAN ecosystem, and our collaboration with Qualcomm Technologies is a testament to that commitment. By combining the HPE ProLiant DL110 server with the Qualcomm Dragonwing X100 inline accelerator card, we are delivering high-performance, energy-efficient solutions that enable operators to accelerate Open RAN adoption and unlock new levels of network efficiency and flexibility,” said Fernando Castro Cristin, Vice President and General Manager, Hewlett Packard Enterprise.

Mavenir

“Cutting down on size, weight, and energy use is key to accelerating Open RAN deployments. With the Qualcomm Dragonwing QRU100 platform, our next-gen 32TRX AAU raises the bar for efficiency and performance, giving operators a compelling, cost-effective solution to expand their 5G networks,” said Job Benson, SVP & GM, Radio Business Unit, Mavenir.

NEC

“We are truly delighted to announce the commercialization of this vRAN through our collaboration with Qualcomm,” said Takashi Sato, Corporate Senior Vice President at NEC. “The Qualcomm Dragonwing X100 inline accelerator delivers exceptional power and efficiency, providing unparalleled performance that forms a solid foundation for us to offer even more satisfying vRAN products to our customers worldwide. NEC remains committed to enhancing the performance and availability of our vRAN solutions through continued collaboration with Qualcomm. Together, we strive to deliver highly innovative communication experiences that exceed our customers' expectations.”

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NTT DOCOMO

“NTT DOCOMO’s selection of the Qualcomm Dragonwing X100 Accelerator card, after rigorous interoperability, compliance and performance testing, substantiates the commercial readiness and commercial value of vRAN adaption using specifications defined by O-RAN ALLIANCE,” said Masafumi Masuda, GM of RAN Technology Promotion Office, NTT DOCOMO. “We look forward to continuing our strong collaboration with Qualcomm Technologies on the deployment of our 5G Open RAN, and the further global proliferation of this innovative technology.”

Tejas

Dr. Kumar N. Sivarajan, CTO and Co-founder of Tejas Networks said, “We are delighted to partner with Qualcomm and leverage their chips and software in our state-of-the-art 5G Massive MIMO radios to deliver best-in-class performance and power efficiency. By supporting both 3GPP and O-RAN specifications, we offer our customers flexible, scalable and cost-effective pathways to build and evolve their next-generation networks.”

VHT/Viettel

“Viettel’s 5G Open RAN solutions have achieved commercial-grade maturity after an intensive development process and rigorous testing. The collaboration between Viettel and Qualcomm shortens the product development cycle by several years, delivers high-quality, cost-effective 5G solutions to international markets, and supports a sustainable ecosystem,” said Nguyen Vu Ha, CEO, Viettel High Tech.

