

## **Snapdragon Compute Partner Quote Sheet**

### **D&H:**

“D&H is excited to work with Qualcomm Technologies as it continues to develop the technology powering the next generation of always-connected, enterprise-grade PCs,” said Greg King, vice President of the Systems Business Unit, D&H. “Their best-in-class Snapdragon® compute platforms are integral to the performance of devices from some of our most trusted vendors. We’re happy to collaborate with Qualcomm Technologies to drive efficiencies in the new hybrid workplace through leading computing products.”

### **SHI:**

“Our customers are always looking for new and innovative technology to meet the demands of their workforce. We are excited to join forces with Qualcomm Technologies to offer intelligent and connected solutions, like PCs powered by Snapdragon® compute platforms, for enterprises so they can modernize their business and meet their goals,” said Bill Wyckoff, Vice President of Hardware & Advanced Solutions, SHI.

### **TD Synnex:**

“We believe the world is moving towards the need for intelligently connected devices. Our collaboration with Qualcomm Technologies will enable our customers to modernize their businesses and take advantage of powerful devices such as Snapdragon® Compute powered PCs,” said Francisco Criado, Vice President of Cloud, Data and IoT, TD SYNnex

### **Telefonica:**

“Given the trend for hybrid work, the combination of Telefonica’s fast 5G networks and the innovative 5G-ready Snapdragon® compute platforms powering always connected PCs, provides a perfect solution for today’s increasingly mobile workforce and enables “always on” connectivity, virtually wherever you need to work,” said Daniel Hernandez Ortega, Senior Vice President of Group Devices and Consumer IoT, Telefónica. “Telefonica is excited by the opportunity this collaboration brings and is working with our ecosystem to bring PCs powered by Snapdragon compute to our business and consumer customers.”

### **Zoom:**

“In the hybrid working world, collaboration on Zoom can take place wherever the workforce is. With Windows 11 devices powered by Snapdragon® compute platforms, teams can leverage the dedicated technology blocks, 5G connectivity, and leading hardware accelerators for a more immersive video communications experience while connecting longer than ever and at a moment’s notice,” said Brendan Ittelson, Chief Technology Officer, Zoom Communications.