



ADLINK Technology Inc.

"ADLINK Technology Inc. is pleased to support Qualcomm Technologies' expanded connected intelligent edge ecosystem with our latest robotic platforms and IoT hardware. We prioritize ensuring the delivery of the most reliable, AI-driven solutions for today's security and defense professionals, and we are excited to collaborate with Qualcomm Technologies' to put our thermal engineering expertise to scale new, innovative, and mission-ready solutions that ultimately help professionals make better, faster decisions at an accelerated rate," said Henry Hu, global business development director, ADLINK Technology, Inc.

Advantech

"Qualcomm Technologies is an established player in robotics industry where cutting-edge technology and automation come together to revolutionize the way we live, work, and play. With their expertise in mobile and wireless technologies, Qualcomm Technologies is well-positioned to unlock the full potential of automation and bring about a future that is smarter, safer, and more connected than ever before. We believe that their innovation will pave the way for a new era of robotics and automation, ultimately benefiting the society," said Aaron Su, Vice President of EIoT, Advantech.

Altek

"Altek is proud to continue our close collaboration with Qualcomm Technologies. The brand new Qualcomm® QCS6490 processor brings our Edge Vision AI series – including AI Dash Camera and AI Box – to the next level, and also allows us to offer new experiences to customers with extremely efficient AI inference in different edge vision AI applications," said Alex Hsia, Founder & CEO, Altek.

AmTRAN

"From 2015, AmTRAN has been supplying the market with outstanding video conferencing solutions. We have fine-tuned our products according to customer feedback, taking advantage of our expertise in design and production. Through our collaboration with Qualcomm Technologies, we are able to implement the Qualcomm® QCS8250 AI capabilities and improved computing power into our systems. This will help provide an immersive video conferencing experience with no disruptions from background noise or limited camera views, allowing for seamless collaboration between all parties. We look forward to continuing our collaboration with Qualcomm Technologies, which will enable us to create more advanced AI-featured devices in the future, which is the primary focus of AmTRAN," said Sam Wu, president, AmTRAN



Aplux Intelligence Technology

"As a leading AIoT solution vendor, Aplux Intelligence Technology is enabling developers with our creative Android+Linux fusion platform and AI accelerating techniques. Aplux provides end-to-end solutions based on Qualcomm Technologies' product portfolio for variant segments such as edge AI computing, Robotics and intelligent industrial inspection. We believe through close cooperation with Qualcomm Technologies, we are enabled to help developers accelerate building AIoT solutions with these technologies most effectively," said Dr. Sun (Xiaogangsun), CEO, Aplux.

Arrow Electronics

"We are pleased to support connected intelligent edge ecosystem with the establishment of edge labs – an Arrow Center of Excellence to accelerate Qualcomm Technologies-based edge AI applications. We have announced two development kits. The 'Aikri 42x', based on Qualcomm® QRB4210 SoC, has just launched, while the 'Aikri 64X' SOM, which is based on the Qualcomm® QCS6490 SoC, will be launched later this year. We are excited about our collaboration with Qualcomm Technologies and how our combined expertise can help propel edge intelligence across IoT applications," said Aiden Mitchell, senior vice president of global marketing and engineering, Arrow Electronics.

Atlantik Elektronik

"Atlantik Elektronik is a leading marketer of technology, and an expert in design-in of innovative semiconductor components and solution. We are pleased to work together with Qualcomm Technologies and offer a range of IoT solutions that deliver cutting-edge innovations in AI, machine vision and Industrial IoT," said Christian Flach, CMO, Atlantik Elektronik.

BKAV Electronics

"We are honored to collaborate with Qualcomm Technologies to leverage BKAV Electronics' competitive strengths, particularly in the AIoT field. We believe that developing a core platform for the AIoT ecosystem will significantly contribute to the development of the Industry 4.0 revolution and positively contribute to a more connected world through technology. We are committed to improving our products and services to meet the ever-increasing demands of our customers and hope to bring superior value," said Mr. Tran Viet Hai, VP of BKAV, CEO, BHS Electronics.

Canonical



"The expansion of Qualcomm Technologies' new IoT and robotics platforms, solutions and development resources build on the continued work to accelerate digital transformation for the era of an intelligent cloud and an intelligent edge. As a global leader in secure edge computing, Canonical is looking forward to the innovation that Qualcomm Technologies brings to the intelligent, edge-connected industrial and commercial devices," said Gordan Markuš, Director, Silicon Alliances, Canonical.

Coretronic Corp.

"As a global leader in edge computing, Coretronic Corp. and its subsidiary Coretronic Reality Inc., are committed to serving our customers across industries with cutting-edge technologies in AI, machine vision and Industrial IoT. We are proud to continue our close collaboration with Qualcomm Technologies to help widen support and further empower developers to drive cutting-edge innovations in AI and next-generation robotics & XR applications with faster time to market," said Robert Hsueh, Vice President of Coretronic Corp. and Nore Chen, General Manager, Coretronic Reality Inc.

Cvedia

"Cvedia collaborated with Qualcomm Technologies to optimize our Cvedia RT - AI software stack that comes pre-installed with dozens of video analytics and computer vision solutions. We were able to effectively leverage Qualcomm Technologies' best-in class portfolio of tools, SDKs and libraries from Qualcomm Technologies' AI stack to make available a high performance, tightly integrated solution to the IoT segment. The expansion of Qualcomm Technologies' new IoT and robotics platforms, solutions and development resources build on our continued work to accelerate digital transformation for the era of an intelligent cloud and an intelligent edge. Our collaboration with Qualcomm Technologies is designed to help bring Intelligent, edge-connected solutions to market," said Arjan Wijnveen, CEO & co-founder, Cvedia.

DFI, Inc.

"As a global leader in edge computing, DFI Inc. is committed to delivering the highest quality products and services to our customers across all industries. We look forward to collaborating closely with Qualcomm Technologies and leveraging our R&D and manufacturing to empower developers and drive next-generation innovations in AI, edge vision, and robotics applications," said Jarry Chang, General Manager of Product Center, DFI Inc.

FAIOT Co., LTD

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"As a global leader in edge computing, FAIOT Co., LTD is committed to serving our customers across industries with cutting-edge technologies in AI, machine vision and Industrial IoT. Based on Qualcomm Technologies' product offerings, we have launched mass production solutions for industrial handheld vertical, including mobile PDA and tablet, and we are proud to continue our close collaboration with Qualcomm Technologies based on its Qualcomm® QCS6490 chipset platform to help widen support and further empower developers to drive cutting-edge innovations in AI, edge vision and next-generation robotics applications with faster time to market," said Wendy Wang, CEO, FA-IOT.

ForwardX Robotics

"ForwardX Robotics is pleased to support Qualcomm Technologies' expansion in its connected intelligent edge ecosystem. With Qualcomm® robotics platforms optimizing power consumption, our deep learning computer vision AMRs are given more support, not only processing the three cameras' data faster, but also our autonomous navigation capabilities are accelerated. As ForwardX is a pioneer in 5G AMRs and has already helped multiple smart factories achieve 5G digital transformation, the new Qualcomm robotics platform further enhances our capabilities of real-time communication between AMRs and the server. By strengthening our AMR capabilities, we will be able to provide our customers within the 3PL, retail, e-commerce and manufacturing industries the latest technology and help them address labor shortages, order efficiency and accuracy, along with other supply chain challenges," said Nicolas Chee, CEO, ForwardX Robotics.

Infinite Technologies

"As a global leader in Digital Transformation, we are excited about the possibilities enabled by the new Qualcomm® Robotics and IoT platforms and processors, along with the IoT Accelerator Program, which are essential for helping drive Digital adoption and growth in multiple verticals. This kind of holistic approach to simplify the process of Digital Transformation is industry leading, and we are excited about the benefits it provides to our customers in terms of improving operational efficiencies and enabling a smoother Digital Transformation journey," said Sanjay Govil, Chairman and Founder, Infinite Technologies.

Innominds

"As a global leader in embedded hardware and software design, Innominds is committed to serving our customers across industries with cutting-edge design capabilities in IoT. Innominds' value tier, performance tier and premium tier SoMs are deployed across industrial, manufacturing and automotive applications. We are proud to continue our close collaboration with Qualcomm

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Technologies to help widen support and further empower OEMs and developers to drive cutting-edge innovations in AI, edge vision and next-generation robotics applications with faster time to market,” said Raj Ganti, President of Strategic Accounts, Innominds.

Irida Labs

“Irida Labs’ PerCV.ai is a complete end-to-end software and services platform to deploy computer vision and AI at scale. We are pleased to continue and deepen our collaboration with Qualcomm Technologies through PerCV.ai, to drive cutting-edge innovations in AI and edge vision applications with faster time to market. It is exciting to see the expansion of new Qualcomm® IoT platforms, solutions and development resources to accelerate digital transformation for the era of an intelligent cloud and an intelligent edge,” said Demetris Anastassiou, Head of PerCV.ai Product Growth, Irida Labs.

Kneron

“As a leading provider of edge AI accelerator solutions, Kneron is excited to integrate with Qualcomm Technologies’ new hardware platform for IoT and robotics. In collaboration, we offer compatible solutions that are both high-accuracy and cost-effective, seamlessly enabling everyday robotics and IoT projects for customers as well as developers,” said Albert Liu, founder and CEO, Kneron.

Lantronix, Inc.

“Our long-standing relationship with Qualcomm Technologies enables us to deliver a wide variety of development solutions to support the quick and cost-effective deployment of innovative IoT and robotic solutions. Based on the new Qualcomm® QCS2210 and Qualcomm® QCS4210 processors, Lantronix’s Open-Q 2210RB and Open-Q 4210RB System-in-Package modules empower developers to bring life-changing robotics and IoT solutions to the world,” said Paul Pickle, CEO, Lantronix Inc.

Megh Computing

“Megh Computing’s mission is to provide the best-in-class real-time analytics platform for creating actionable insights from streaming data. Megh’s solutions are built using The Megh Platform, a powerful, Open Analytics foundation for real-time analytics with AI+ acceleration. Using the Qualcomm® AI stack, a suite of AI software offerings, allowed us to fully leverage the Qualcomm® AI Engine’s performance and efficiency. With this tight integration, Megh’s Video Analytics Solution (VAS) has been able to deliver on the promise of operational reliability with advanced AI models, essentially



eliminating false positives and reducing costs. The expansion of new Qualcomm® IoT and robotics platforms, solutions and development resources builds on our continued work to accelerate digital transformation for the era of an intelligent cloud and an intelligent edge. Our collaboration with Qualcomm Technologies is designed to help bring Intelligent, edge-connected solutions to market,” said Prabhat K Gupta, CEO, Megh Computing.

MeiG

“MeiG Smart is committed to innovating 5G+AIoT wireless communication modules and solutions. The company has deeply cooperated with Qualcomm Technologies over our long-term collaboration, and at Embedded World 2023, We have launched high computing AI module and AI edge computing box solution. The innovation will bring stronger performance, more flexible and cost-effective product experience. In the future, MeiG Smart will continue to focus on its leading technology superiority and innovation accumulation to empower thousands of industries and jointly promote the high-quality, healthy and green development in the 5G industry,” said Benjamin Du, CEO, MeiG.

Nod.ai

“As a leading player in Edge AI deployments Nod.ai is committed to serving our customers across industries with cutting-edge technologies in generative AI, language modeling, and computer vision. Nod.ai’s SHARK has delivered performant state of the art deep learning models on Qualcomm® robotics platforms and we are now proud to continue our close collaboration with Qualcomm Technologies to help widen support and further empower developers and users to drive cutting-edge innovations in AI, edge vision and next-generation robotics applications with faster time to market,” said Anush Elangovan, CEO and Founder, Nod.ai.

Primax Electronics

“As a global leader in edge computing and vision technologies, Primax Electronics is committed to serving our clients with the most advanced technologies for AI, machine vision and Industrial IoT applications. We are proud to continue our close collaboration with Qualcomm Technologies to help widen the support for the management of physical assets and further enable our clients to bring cutting-edge products to market. Our reference design based on Qualcomm® QCS6490 will not only accelerate product time to market, but also empower developers to drive cutting edge innovations in AI and edge computing,” said Jason Hsu, Vice President of Primax Connected Mobility Business Unit.

Quectel

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"As a global leader, Quectel is committed to serving our customers across all industries with the latest innovative technologies. We are proud to expand our collaboration with Qualcomm Technologies to help drive cutting-edge innovations in AI, edge vision and next-generation robotics applications with faster time to market through intense support of the latest ground-breaking technology to customers designing next gen solutions. We are at the beginning of a new innovation era and are proud to be a part of it," said Norbert Muhrer, President and CSO, Quectel Wireless Solutions.

R-Go Robotics

"As a pioneer of AI-powered artificial perception for mobile robots, RGo Robotics shares Qualcomm Technologies' vision of unlocking new applications and markets with AI-focused, cost-effective compute platforms. The Qualcomm® robotics portfolio makes it easy for innovators and robot manufacturers to stage efficient product development cycles from prototyping to full scale production. We are proud to have delivered support for Qualcomm® RB5 platform, and look forward to continuing our close collaboration with Qualcomm Technologies to drive cutting-edge innovations in AI, edge vision and next-generation robotics," said Amir Bousani, CEO, R-Go Robotics.

SandStar

"SandStar is thrilled to be collaborate with Qualcomm Technologies in the smart retail world. With Qualcomm Technologies' innovative technology and powerful computing capabilities, we can fully unlock the potential of SandStar's original AI algorithms. In the fields of AI vending machines, smart stores, and unattended shops, we can deliver a true Grab & Go shopping experience for consumers and help retail operators make faster and more accurate business decisions through powerful edge computing and AI. We believe that our collaboration with Qualcomm Technologies will accelerate the digital transformation of retailers and make the global retail industry more intelligent," said Yili Wu, Founder and CEO, SandStar.

SEUIC

"SEUIC as world leading industrial field smart device provider, is pleased to support Qualcomm Technologies' expanded connected intelligent edge ecosystem with the latest smart IOT hardware with powerful AI capability. SEUIC's vision is to deliver the most reliable, advanced intelligent solutions to industrial partners, transform the industries with our tailored and customized AI applications. SEUIC has a full product portfolio covering from industrial handheld scanners with 4G and 5G cellular and Wi-Fi 6E connectivity, to smart industrial panel which can run most complicated industrial software applications smoothly, to smart industrial system with compute vision capabilities. We are excited to have the opportunity to work with Qualcomm Technologies for the newly announce connected

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intelligent edge platforms, and we fully believe SEUIC can utilize Qualcomm Technologies platform's powerful capabilities to build innovative industrial devices, helping global industry smart transformation," said Dr. Tian Xiaoming, CTO, SEUIC.

Sigma Connectivity

"Sigma Connectivity is pleased to be joining the Qualcomm® IOT Accelerator Program. With the support of Qualcomm Technologies in developing the previously announced Qualcomm® QCM6490 based reference design, Sigma Connectivity is in an excellent position to reduce the design cost and reduce time to market for many existing and potential IoT clients seeking connectivity, artificial intelligence, and machine learning solutions. The Qualcomm QCM6490 chipset offers numerous advantages in terms of speed, reliability, and scalability. Thanks to our collaboration, we have already been able to start the development for one of our clients using the Qualcomm QCM6490 chipset. We are excited about this relationship and look forward to collaborating long-term with Qualcomm Technologies to provide IoT platform solutions for our clients," said Christian Johnsson, Director of Partnerships and Business Development, Sigma Connectivity.

Slamcore

"Qualcomm Technologies' continued expansion of their dedicated robotics hardware range is great for the entire robotics industry. Slamcore's cutting edge visual intelligence software is already being licensed to customers using Qualcomm Technologies hardware in both our robotics and XR segments. The new options from Qualcomm Technologies provide incredible performance and allow us to support a wider range of products and help our customers get to market much quicker," said Owen Nicholson, CEO & co-founder, Slamcore.

Syntiant

"Our hardware-agnostic machine learning models bring superior performance and efficiency to Qualcomm Technologies' leading chipsets for enterprise and IoT applications. Our collaboration with Qualcomm Technologies enables developers to bring advanced processing solutions to intelligent devices such as cameras, dashcams and robotics that accelerate the connected edge ecosystem as demand for AI-capable devices continues to grow exponentially," said Poupak Khodabandeh, vice president of product, Syntiant.

Teledyne FLIR



“Teledyne FLIR is pleased to support Qualcomm Technologies’ expanded connected intelligent edge ecosystem with the latest robotic platforms and IoT hardware. Our top priority is ensuring the delivery of the most reliable, intelligent solutions for today’s security and defense professionals, and we are excited to collaborate with Qualcomm Technologies’ and combine our 50 years of thermal imaging expertise to scale new, innovative mission ready solutions that ultimately help professionals make better, faster decisions at an accelerated rate,” said Arthur Stout, Director of Product Management - AI Solutions, Teledyne FLIR.

TDK

“As a strategic partner and sensor provider for Qualcomm® robotics platforms, TDK is pleased to see Qualcomm Technologies’ continued expansion of the RBx platforms into the connected intelligence edge ecosystem. Qualcomm Technologies focus on accelerating digital transformation across multiple market segments aligns well with TDK’s vision to bring intelligent, market leading performance sensor solutions to all things IoT and Robotics. We are proud to continue our close collaboration with Qualcomm Technologies to help widen support and further empower developers to drive next-generation robotics applications with faster time to market,” said Anson Yeganegi, Director of System Solutions, InvenSense, a TDK group company.

Thundercomm

“Thundercomm is driving the digital transformation with different IoT sector partners by providing end-to-end IoT solutions to increase enterprise operation efficiency. We are very glad to collaborate with Qualcomm Technologies in continuous innovation in 5G and AI, leveraging the newly launched Qualcomm® IoT platforms and our decade of operating system optimization expertise, Thundercomm will be able to expand our robotics, edge box, camera and many more advanced solutions to enhance the computer vision/AI performance of the smart products and help brands compete efficiently globally,” said Hiro Cai, CEO, Thundercomm.

UBTech

“UBTech is pleased to see Qualcomm Technologies’ exploration in robotics industry. As a pioneer and leader in humanoid robotics industry, Ubtch is focusing on develop robotics to ease human daily life and bring a better life to mankind. We believe that cutting edge technology can transform the industry and create more possibilities. In the mutual cooperation, Qualcomm Technologies’ integration capabilities impressed us. The newly launched robotics platforms demonstrate how seriously they takes robotics and the future of humanity. We believe our cooperation will create new industry value. UBTech’s experience will empower the Qualcomm® robotics platform, and Qualcomm Technologies’

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advanced technology will bring more industry value to UBTech as well,” said Damon Liu, VP of Engineering, UBTech

URSROBOT, Inc.

“URSROBOT is excited to collaborate with Qualcomm Technologies’ to expand technologies connected intelligent edge ecosystem with the latest robotic platforms and IoT hardware. Our top priority is ensuring the delivery of the most reliable, intelligent solutions for today’s outdoor AMR applications. With technologies and experiences of outdoor positioning and navigation, motion control and so on, making the outdoor AMR platform easy to develop, easy to deploy. Working together, we can scale new, innovative mission ready solutions that ultimately help professionals make better, faster decisions at an accelerated rate,” said Stephen Chen, President and CEO, URSROBOT, Inc.

VVDN

“VVDN is pleased to support Qualcomm Technologies’ expanded connected intelligent edge ecosystem with the latest robotic platforms and IoT hardware. Our top priority is ensuring delivery of the most reliable, intelligent solutions for today’s security and defense OEMs. We are excited to collaborate with Qualcomm Technologies and combine our product engineering and manufacturing expertise to scale new, innovative mission ready solutions that ultimately help OEMs make better, faster decisions at an accelerated rate,” said Vivek Bansal, President & Co-Founder, VVDN Technologies.