



FAIOT

“We are proud of Qualcomm Technologies’ announcement of NTN solutions based on the Qualcomm® 212S chipset. As an ecosystem partner of Qualcomm Technologies, FAIOT will extend NTN capability to various scenarios including push-to-talk (PTT) devices and industrial handheld devices in areas without cellular coverage,” said Wendy Wang, CEO of FAIOT. “We will continue to deliver value to our customers with Qualcomm Technologies’ powerful and valuable solutions.”

MeiG

“NTN has great possibilities as an important component across IoT,” said Mr. Du Guobin, CEO of MeiG Smart. “MeiG is honored to cooperate with Qualcomm Technologies in this field as they announce the Qualcomm 212S and Qualcomm 9205S. We believe that the cooperation will fully utilize our respective expertise, promote IoT-NTN to play a more important enabling role in agriculture, energy, utilities, and other fields, and add new vitality and innovative power into the development of the IoT industry worldwide.”

Quectel

“We look forward to expanding our collaboration with Qualcomm Technologies as a strategic partner in the non-terrestrial network (NTN) domain to enable delivery of uninterrupted global coverage and connectivity to our customers, especially in remote areas where cellular coverage is lacking,” said Norbert Muhrer, President and CSO, Quectel Wireless Solutions. “Our latest satellite module using the Qualcomm 9205S will bring reliable, low-latency, and cost-efficient communication for IoT applications across diverse industries such as maritime, transportation, mining, agriculture, and oil and gas monitoring.”

SIMCom

“The importance of satellites as a superior global communication infrastructure is self-evident and as a leading global IoT module supplier, SIMCom is dedicated to providing industry customers with the most suitable module products,” said Yang Tao, Chairman and CEO of SIMCom. “We are pleased to collaborate with Qualcomm Technologies in launching the SIM7070G-S based on the Qualcomm® 9205S platform and the SIM7022S based on the Qualcomm 212S platform to provide more stable and efficient technical support and implementation of satellite applications in maritime, transportation, agriculture, and energy sectors. We look forward to exploring new opportunities in the field of satellite communication with support from Qualcomm Technologies.”

Telit Cinterion

“Having a single chipset and module that can connect and transmit data to both a cellular and satellite network, using standard protocols, is a big achievement for the industry,” said Marco Stracuzzi, Head of Product



Marketing, Telit Cinterion. “Coverage is important for customers deploying devices that are always on the move, like asset trackers or telematics units, which most of the time connect to terrestrial networks. Now when these devices roam into remote areas where there is no cellular coverage, such as the mountains, forests, deserts, or oceans, they can use satellite communication thanks to the new Qualcomm Technologies modems, for reliable connectivity getting us closer to the promise of ubiquitous coverage.”

u-blox

“Integrating standards-based satellite connectivity into our cellular LPWA solutions opens up the possibility of ubiquitous global coverage and will be a major new value proposition for many IoT deployers,” said Martin Leach, Head of Product Center Cellular, u-blox. “We are excited about the possibilities the innovative Qualcomm 212S and Qualcomm 9205S chipsets will bring to the market.”