



## **Altek**

“Altek, a global leader in edge vision, is proud to collaborate with Qualcomm Technologies and utilize cutting-edge technologies to drive innovative solutions in AIoT, machine vision, and next generation robotics applications. We strive to continuously innovate and provide our customers with faster time-to-market,” said Alex Hsia, Founder & CEO, Altek. “Witnessing the impressive performance of the Qualcomm® QCS8550 processor at Hannover Messe, we are thrilled to expand our support and believe it will bring new opportunities for intelligent imaging development, including our competitive products such as AI box and AI dash cam.”

## **AmTran**

“AmTran is excited to work with Qualcomm Technologies on their newest premium chipset, Qualcomm® QCS8550,” said Sam Wu, President, AmTran. “With plans to support features like high resolution multi-camera capture, high performance compute processing, 8K video encoding & decoding, and power efficient AI solutions, AmTran will be able to offer our video collaboration customers compelling next generation devices that deliver more engaging user experiences.”

## **Crestron**

“Crestron is pleased to support Qualcomm Technologies’ latest offering for video collaboration devices for use in the connected intelligent edge ecosystem. Our top priority is ensuring the delivery of the most immersive and intelligent solutions for today’s hybrid workplaces,” said Alex Peras, Senior Director of UC & Corp Development Partnerships, Crestron. “Our collaboration with Qualcomm Technologies brings our combined engineering and market expertise together to scale new, innovative solutions that could help enterprises have better and more effective meeting experiences.”

## **CVEDIA**

“We are thrilled to collaborate with Qualcomm Technologies to empower developers with the tools and technology necessary to build intelligent, edge-connected IoT solutions. This collaboration represents a



significant step forward in accelerating digital transformation for the intelligent cloud and intelligent edge era,” said Arjan Wijnveen, CEO, CVEDIA. By utilizing Qualcomm Technologies’ industry-leading AI technology, developers can create highly flexible and low-power IoT devices that offer premium throughput, driving innovation and efficiency across industries.

### **Fibocom**

“As one of the leading global suppliers of wireless modules and solutions, Fibocom’s smart module portfolio based on the latest Qualcomm® chipset platforms is empowering the 5G AIoT industries with optimized edge-computing capabilities and excellent 5G connectivity”, said Shawn Zhu, Vice President of Global Marketing, Fibocom. “We are proud to cooperate with Qualcomm Technologies to extend our solutions and services and further accelerate the transformation across robotics, smart retail, IIoT, drone industries, etc., and help our customers to develop cutting-edge products in the near future.”

### **ForwardX Robotics**

“ForwardX Robotics is pleased to support the latest Qualcomm® IoT hardware for use in the connected intelligent edge ecosystem . Our top priority is ensuring the delivery of the most reliable, intelligent solutions for today's smart warehouses, enterprises and industrial automation within the retail, automotive and 3PL industries,” said Nicolas Chee, CEO, ForwardX. “We are excited to collaborate with Qualcomm Technologies and use our century of engineering expertise to develop new, innovative mission ready solutions based on Qualcomm Technologies that can help supply chain professionals make better, faster decisions at an accelerated rate.”

### **Haima Cloud**

“Haima Cloud is pleased to support Qualcomm Technologies’ latest Qualcomm® QCS8550 offering for Multi-Access Edge Servers for use in the connected intelligent edge ecosystem. QCS8550 SOC is designed to efficiently run compute workloads and Edge Inferencing at incredibly low power delivering high reliability, low latency to Distributed Edge applications.” said Yimin Zhao, Vice President of Research and Development,



Haima Cloud. “We are excited to collaborate with Qualcomm Technologies to develop new, innovative solutions associated with Metaverse in Edge Compute, all based on Qualcomm Technologies, while greatly reducing cost for premium performance.”

## **HP | Poly**

“Poly is pleased to support Qualcomm Technologies’ expanded connected intelligent edge ecosystem with latest Qualcomm’ QCS8550 offering for video collaboration devices.,” said Jay McArdle, Global Head of Video, HP | Poly. “As we continue to create more immersive and intelligent solutions for today’s hybrid workforce, we are excited to collaborate with Qualcomm Technologies to deliver innovative solutions designed to enhance the meeting experience.”

## **ioNetworks**

“ioNetworks is among those companies leading the IoT revolution by providing lightweight, highly efficient edge computing AI algorithms to partners in various industries such as automobile, home automation, surveillance, conference, PC peripherals, access control, gaming, healthcare, and medical,” said Kelvin Wang, CTO, ioNetworks Inc. “We are thrilled to collaborate with Qualcomm Technologies and support their new IoT platforms, solutions, and development resources. This collaboration is built on our continued efforts to accelerate digital transformation for the era of intelligent cloud and intelligent edge.”

## **Infinite**

“As a global leader in Digital Transformation and Automation, we are excited about the advanced capabilities of Qualcomm Technologies’ new Robotics and IoT processors, and the immense impact this can have on Digital Transformation for our customers,” said Sanjay Govil, Chairman and Founder, Infinite. “In multiple verticals including warehouse automation, smart factories, intelligent retail and more there is a huge demand for edge compute to enable computer vision, AI, analytics and more, which are all required to achieve their digital transformation and automation goals. The enormous compute capabilities provided by the Qualcomm® QCS8550 and Qualcomm® QCM8550 processors, are the paradigm shifting capability that will be



extremely beneficial to our customers in improving and digitalizing their operations while reducing costs and improving operational efficiencies.”

## **Juganu**

“As a global leader in Smart and Connected Spaces, Juganu is proud and excited to collaborate with Qualcomm Technologies, combining today's best technology with our vision for a more secure, connected, and efficient world,” said Eran Ben Shmuel, CEO, Juganu. “Our top priority is ensuring the delivery of mission-ready and cost-effective solutions to our customers. At Juganu we are pushing this technology to the edge, allowing us to make significant progress in developing new capabilities that have not been seen before.”

## **Lantronix**

“Lantronix is a long-standing partner with Qualcomm Technologies and is committed to enabling cutting-edge technology in products serving our broad customer base,” said Paul Pickle, CEO, Lantronix. “With our 8550CS SOM, based on the Qualcomm® QCS8550 processor, we bring Qualcomm Technologies’ latest high-performance AI, compute and graphics capabilities to the market, to empower developers to quickly and more easily deliver innovative products for video collaboration, edge intelligence and next-generation robotics.”

## **Megh Computing**

“Megh Computing provides an AI based, fully customizable, cross-platform edge to cloud deployable Video Analytics Solution (VAS) that uses data from cameras and sensors to help reduce security risks and improve operational efficiencies for smart places,” said Prabhat K Gupta, CEO, Megh Computing. “The expansion of Qualcomm Technologies’ new IoT platforms, solutions and development resources builds on our continued work to accelerate digital transformation for the era of an intelligent cloud and an intelligent edge. Our collaboration with Qualcomm Technologies enables Megh to deliver solutions with optimum performance and low latency.”



## **MeiG Smart**

“As a global leader in edge computing, MeiG Smart Technology Co., Ltd is committed to serving our customers across industries with cutting-edge technologies in Distributed Compute, AI and Industrial IoT,” said Benjamin Du, CEO, MeiG Smart. “As a strategic partner of Qualcomm, we are proud to continue our close collaboration with Qualcomm Technologies to help widen support and further empower developers to drive cutting-edge innovations in AI, edge vision and next-generation robotics applications with faster time to market.”

## **Neurala, Inc.**

“Qualcomm Technologies’ new IoT platforms present new opportunities for organizations seeking to drive digital transformation that includes intelligent edge devices to process AI closer to the sensor where data originates. This can help to minimize network traffic and reduce latency,” said Dr. Max Versace, CEO, Co-Founder and Chairman, Neurala, Inc. “Our collaboration with Qualcomm Technologies allows manufacturers, integrators and camera makers to utilize Neurala’s rapid vision AI development platform with Qualcomm Technologies’ leading AI technology. As a result, they’re able to reduce the time, cost and complexity for solution development.”

## **Nod.ai**

“Nod.ai is a leading Edge AI solution provider committed to serving our customers across industries with cutting-edge technologies in generative AI, language modeling, and computer vision,” said Anush Elangovan, CEO Nod, Inc. “Nod.ai’s SHARK has delivered performant state of the art deep learning models based on Qualcomm Technologies platforms and we are now proud to continue our close collaboration with Qualcomm Technologies to help widen support to Qualcomm® QCS8550 and further empower developers and users for Edge AI, vision and next-generation robotics applications with faster time to market.”

## **ONVU Technologies**



“ONVU Technologies is pleased to support Qualcomm Technologies’ expanded connected intelligent edge ecosystem with the latest IoT hardware,” said Jon Marsh, Senior Vice President of Technology, ONVU Technologies. “ONVU Tech design and produce smart, enterprise 360 degree connected camera technology powered by Qualcomm Technologies, and go to market via our business units focused on smart video, IoT and cloud applications. Brands include ONVU Learning and Oncam, both requiring the most reliable, intelligent solutions for today’s smart classrooms and cities, enterprise buildings and critical infrastructure. We are excited by today’s announcement and to continue to collaborate with Qualcomm Technologies to develop and scale new solutions that could help professionals make better, faster decisions.”

### **Quectel Wireless Solutions**

“Quectel is committed to driving digital transformation across a variety of industry sectors through innovation in cutting-edge technologies in Distributed Compute and Industrial IoT,” said Norbert Muhrer, President and CSO, Quectel Wireless Solutions. “We are pleased to strengthen our close collaboration with Qualcomm Technologies, Inc. – through which we can deliver more high-performance solutions to international markets, widen support and further empower developers to achieve breakthroughs in edge vision and next-generation robotics applications with faster time to market.”

### **Syntiant**

“The expansion of Qualcomm Technologies’ new IoT platforms, solutions and development resources builds on our efforts to deliver advanced neural processing to an intelligent cloud and an intelligent edge,” said Poupak Khodabandeh, Vice President of Product, Syntiant. “Our collaboration brings together Qualcomm Technologies’ leading AI technology and Syntiant’s machine learning models to help developers easily build and deploy a variety of highly efficient, low power edge-connected industrial and commercial devices, such as drones, robotics and point of sale devices.”

### **Teledyne FLIR Defense**



“We believe the Qualcomm® QCS8550 processor can offer a critical advantage for our next-generation of unmanned systems,” said Dr. David Cullin, Vice President of Technology and Product Management, Teledyne FLIR Defense. “Its power and efficiency will help enhance AI on the edge that’s increasingly important to our customer missions.”

### **Thundercomm**

“Thundercomm has been working with Qualcomm Technologies in various AIoT domains to empower different types of devices with improved AI capability, superior camera performance and advanced connectivity through our continuous innovation and technical expertise.” said Hiro Cai, CEO, Thundercomm. With the release of new Qualcomm® IoT platforms, Thundercomm will be able to boost innovation and enable more cutting-edge applications in industrial and edge computing sectors.”

### **Virtual Clusters**

“As a nationwide leader in edge computing in China, Virtual Clusters is committed to serving our customers across industries with cutting-edge technologies in Distributed Compute, AI and Cloud Gaming.” said Albert Lin, CEO of Virtual Clusters. “We look forward to continuing our collaboration with Qualcomm Technologies to advance the state of the art in distributed edge compute and build a new class of scalable computing resources at the near edge.”

### **Xingtera, Inc.**

“As a company dedicated to the connected intelligent edge immersive mobile cloud gaming technology and platform, Xingtera is elated by the arrival of Qualcomm® QCS8550.” said Yuqing Niu, CEO of Xingtera Inc. “With its drastically improved power-efficient GPU and IPU processing capabilities, our next-generation XT-iES885-80 (based on the QCS8550) should, taking mobile cloud gaming as an example, double the number of simultaneous gamers compared to our current XT-iES865-80 server, with the same server chassis and power /thermal envelop. We can’t wait to launch the XT-iES885-80 server to the market.”