



SMALL BUSINESS SUBCONTRACTING PLAN

BUSINESS PROFILE QUESTIONNAIRE FAQ'S (Frequently Asked Questions)

Q: *What are the advantages to completing QUALCOMM's business profile questionnaire?*

A: It provides you with an efficient method to tell us about your company. Your profile information will be accessible to the applicable decision makers who source our competitive subcontracting requirements.

Q: *Does submitting my company profile guarantee me a contract?*

A: No, but if your company's core competencies meet QUALCOMM's business needs you may be selected to participate in our competitive bidding process. Having your company information in our centralized small business database increases your possibilities of being contacted.

Q: *What will QUALCOMM do with my company information?*

A: We will register your company in our centralized small business database. QUALCOMM employees can access the database to sort and evaluate for businesses that potentially meet their specific subcontracting requirements.

Q: *Who do you share my company information with?*

A: Your company information is accessible only to QUALCOMM personnel and is treated with strict confidentiality. We do not sell or share your information with outside sources.

Q: *Can I contact QUALCOMM internal procurement employees directly?*

A: As QUALCOMM is such a large and diversified company it is difficult to reach applicable procurement persons directly. Being registered in our small business database is the most efficient and direct method to reach the right people.

Q: *Will I be able to update my company information?*

A: Yes, when you initially register you will select a login password; this will give you the capability to access your account to make changes. Any changes made will automatically be updated in our database.

Q: *How often should I update my company information?*

A: Anytime there is a material change and definitely if the change is related to your business size classification.

Q: *How long does QUALCOMM maintain my company information?*

A: To ensure that our database is kept current we may choose to occasionally purge it. As much can change in a year, we recommend that you update and re-submit your company information approximately every 12-14 months.

Q: *I am already a QUALCOMM supplier, should I still submit my company profile?*

A: Yes, other organizations or business units within QUALCOMM may not know about your Company; being registered in our small business database increases your company's visibility.

Q: *How will I know if QUALCOMM receives my company information?*

A: You will receive a confirming message when you submit your information; you will also receive a confirmation response via email.

For additional information about QUALCOMM's Small Business Subcontracting Plan please email your inquiries to smallbusiness@qualcomm.com.